

**HALF A MILLION DOLLARS IN  
PREMIUMS GIVEN AWAY YEARLY**

GOOD GOODS, HONEST BUSINESS METHODS,  
LIBERAL TREATMENT OF OUR CUSTOMERS  
HAVE INSURED OUR WONDERFUL SUCCESS

**BULLOCK, WARD & CO.**

SOAPMAKERS, PERFUMERS  
PURE FOOD AND TOILET SPECIALTIES

**CHICAGO**

# A FEW IMPORTANT POINTS

**Our Goods** that we take this popular method of introducing into every home in the country where they are not already being used, are much better than anything that is sold in local retail stores at much greater cost, not to say anything about the very valuable premiums or the liberal cash discounts we allow you for ordering them for your own use, or for introducing them among your friends and neighbors, as the case may be. Therefore, not only you yourself, but your customers also will be satisfied with our goods, and they will become, if you so desire, your permanent patrons, and thus you will be able to earn, not only one, but numbers of valuable premiums from time to time, or a handsome salary right along, if you prefer money, as thousands of people in all parts of the country are now doing.

**Our Premiums** are positively the best that money can buy in their respective kinds, and we **absolutely guarantee** that they will give you entire satisfaction, and cause you to feel **more than doubly repaid** for any work you may have done for us, otherwise you can return them to us **at our expense**, and take our liberal cash discount instead. Remember that one of the strictest rules of our business is that we consider no transaction settled until **our customer is fully satisfied**.

**Our Reliability** and responsibility, both moral and financial, will be vouched for by any express company in the United States, by any railroad company entering Chicago, by any of the commercial agencies, by the publisher of any paper or magazine in which you may have ever seen our advertisements, or by the many thousands of customers we have all over the country, some of them perhaps in your own neighborhood.

**Our Business** has grown by leaps and bounds since we established it six years ago, until now we sell more goods and give away more premiums than any other house in the same line of business in the country, indicating, we think, to the satisfaction of even the most skeptical, that our goods are right, that our premiums are valuable and satisfying, and our treatment of our customers in their transactions with us in general, not only fair, but liberal. Finally, we want all our customers to remember that they are our friends, **real personal friends**, in whose success and general welfare we take a direct and personal interest, and we wish them all to have the same friendly feeling toward us; in any event it certainly will not be our fault should such not be the case.

## BULLOCK, WARD & CO.

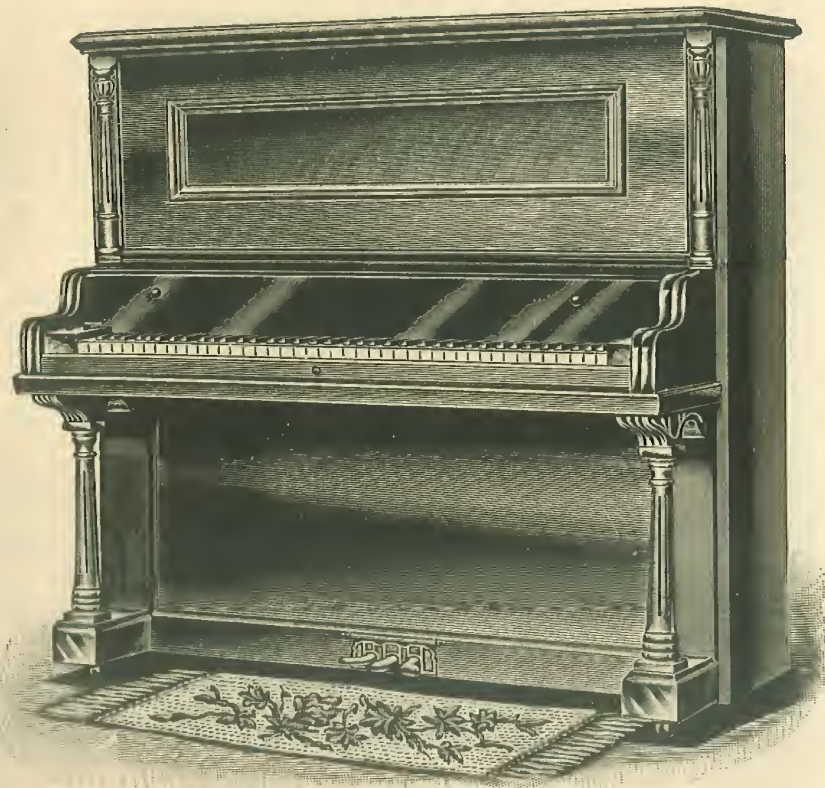
DESPLAINES, FULTON & LYDIA STREETS :: :: CHICAGO, ILL.



# "DUCHESS" UPRIGHT PIANO

1

## PREMIUM No. 101



The offer we make on our celebrated "Duchess" Piano, illustrated and described herewith, is one of the most wonderful offers ever made by any firm. In fact, we know of no other concern that has ever before made it possible for their patrons to secure a high grade, beautiful, expensive and fully guaranteed piano like this absolutely free of cost and with a reasonable amount of work. This piano is by no means a cheap instrument. It is made specially for us by one of the largest and best factories in the country, that has a national reputation of making only strictly first-class instruments. Full description and specifications of this piano follow.

**The Case** is made from the best solid selected hardwoods, and comes in either golden oak, walnut or mahogany finish, very highly polished; is of neat and handsome design, full regulation size, substantial sides, ornamented with carved moulding, full swing front music desk, with large center panel, Boston rolling fall-board, heavy, neatly carved trusses, pedals and frames nickel-plated; all finely finished and highly polished. The action in this piano is thoroughly well made of fine materials, double repeating; has nickel-plated brackets, is carefully regulated, giving a free, quick and responsive touch. It has full 7 1-3 octaves, **ivory keys** (which are only found in the more expensive pianos), overstrung scale, 3 strings tuned in unison throughout the treble, and bass strings are of the best quality.

**The Sounding Boards** are made of the best mountain-grown spruce of specially selected quality, glued together in such a way that the finest quality of tone will be obtained. The sounding boards are ribbed, and each rib is dovetailed into the bars and back, thus insuring that the board will in no manner loosen, thereby ruining the tone of the instrument.

**The Frame** is of the best cast iron, bronzed and polished.

**The Actions** are of the latest improved patterns, and double repeating. In the construction nothing but the best materials and the highest skilled labor are employed, and are so regulated as to produce an easy, pliant and responsive touch.

**The Back** is formed of six upright posts of hardwood, thoroughly smoothed and finished in the natural wood.

**The Pin Block** is formed of five thicknesses in the bass and four thicknesses in the treble, and is made up entirely of hard maple, thoroughly seasoned and glued together in such a way that the grain of one piece runs in the opposite direction to that of the adjoining piece, insuring against swelling, which would cause the holes wherein the tuning pins are fastened to enlarge, thereby loosening the pins and putting the piano out of tune. This makes our instrument the most reliable for keeping in tune.

**Music Stool** finished to match instrument, with solid cast brass claw feet supported on large glass balls.

**Dimensions**—Height, 4 feet 9 inches; width, 5 feet 2 inches; depth, 2 feet 2 inches.

**The Hammers** are made of the heaviest and best felt, which insures a full, round tone found only in the instruments of the highest grade.

**The Keys** are made of the **Finest Ivory and Ebony**, on the best straight grained wood obtainable, and which, if kept with ordinary care, will not warp or stick.

**The Scale** is copied from the finest upright piano made, and is absolutely perfect and evenly balanced.

**The Tone** which is the most important feature, is rich and pure in quality, and in volume unexcelled. The best grade of steel and covered strings are used. All strings are subjected to a thorough stretching process before they are tuned. This insures against the stretching of the strings after tuning. They are supplied with all the latest improvements, including the third or practice pedal.

This piano would not be sold by any dealer under from \$225 to \$250.

**Free with handsome Music Stool and Instruction Book complete with an order for only \$190 worth of our goods**

**WARRANTED** Every Piano is warranted for ten years from date of shipment. If at any time within ten years any imperfections develop, either in material or workmanship, we hereby agree to repair it free of all charge.

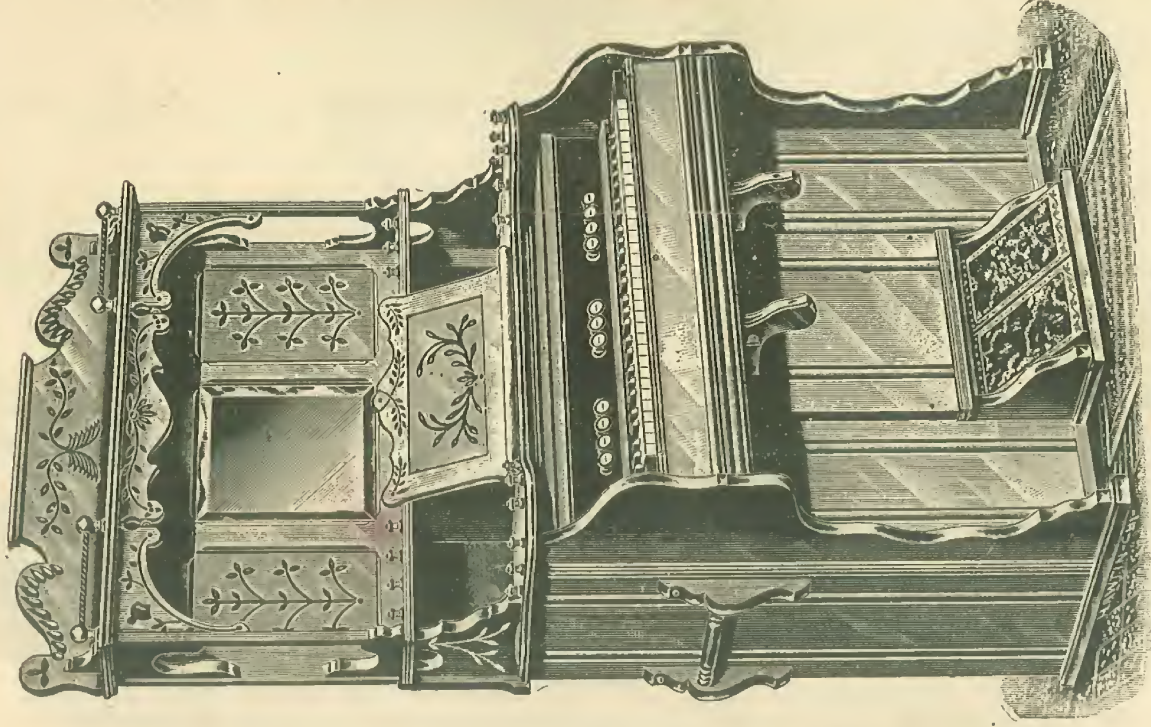


A music stool and instruction book is sent free with each organ

WE WARRANT THESE ORGANS FULLY FOR TEN YEARS

Anyone can earn this magnificent organ in ten days easily. Don't you think it's worth while?

Brighten your home and make it more attractive with good music



PREMIUM No. 102

This superb pipe toned Parlor Organ is like its name, "Peerless" in construction, style, tone, finish, volume, touch and ease of action. It is made especially for us by one of the largest manufacturers of organs and pianos in the world, whose instruments are to be found in all the best homes, not only of this country but every civilized country on earth, and this fact, not to mention our own well-known reputation for giving nothing but "the best" in premiums, makes it unnecessary for us to say anything further regarding its many merits, although we could devote pages to describing them. It has five octaves and eleven stops; four sets of silver tongued reeds, 122 in all; grand organ and forte swell.

The case is a new design in the best quality of solid selected oak, finished in golden oak with two coats of best varnish, high gloss finish, and of a most substantial construction, being securely framed, paneled, doweled, glued and screwed together. It has extension jump stands, music pocket, sliding lid, handsome moulding and artistic carvings. Top is of chaste canopy design with French plate beveled edged mirror 14x14 inches, closed music pocket, substantial turnings and casters.

When set up for use the organ is 6 feet 5 inches high, 3 feet 9 inches wide and 23 inches deep. Net weight, 210 pounds. Gross weight (boxed), 375 pounds.

Free with an order for only \$55.00 worth of our goods

THIS ORGAN CANNOT BE BOUGHT ANYWHERE FOR LESS THAN FROM \$60.00 TO \$75.00



## "WARD SPECIAL" 5-DRAWER DROP-HEAD SEWING MACHINE

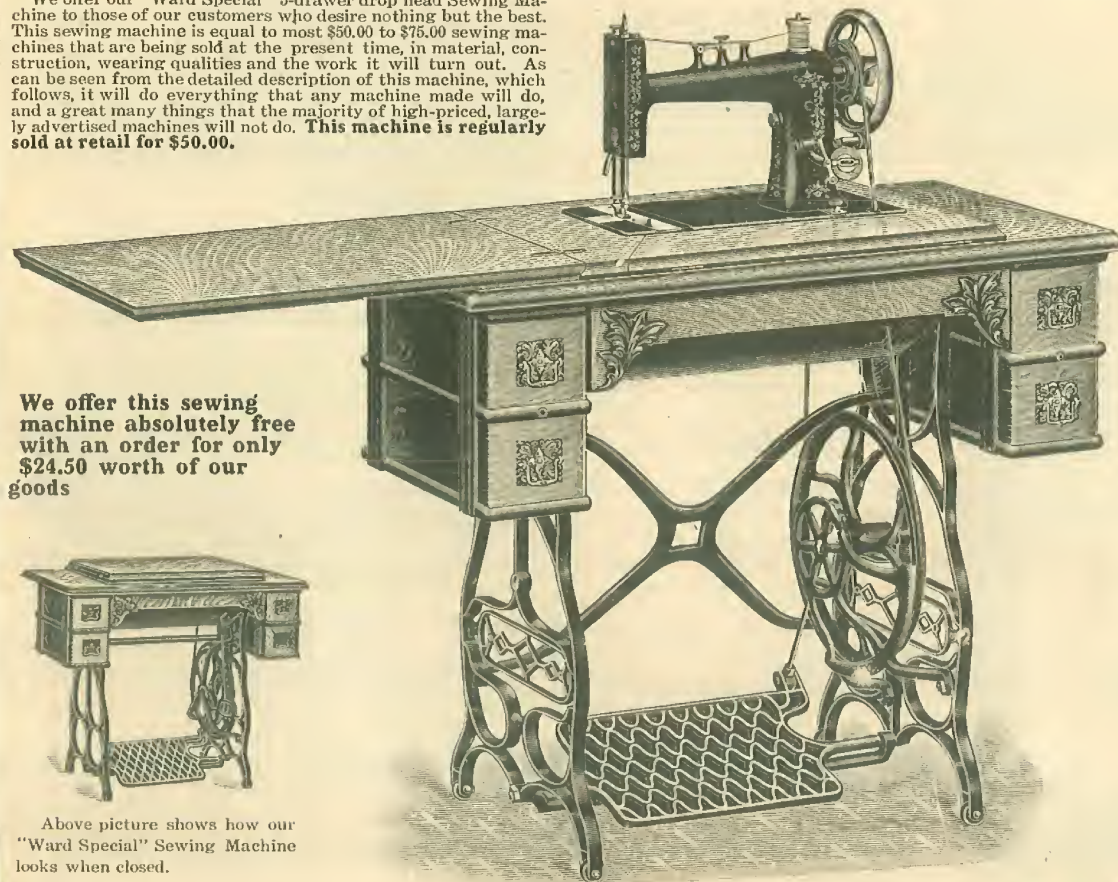
Premium No. 103

We offer our "Ward Special" 5-drawer drop head Sewing Machine to those of our customers who desire nothing but the best. This sewing machine is equal to most \$50.00 to \$75.00 sewing machines that are being sold at the present time, in material, construction, wearing qualities and the work it will turn out. As can be seen from the detailed description of this machine, which follows, it will do everything that any machine made will do, and a great many things that the majority of high-priced, largely advertised machines will not do. **This machine is regularly sold at retail for \$50.00.**

We offer this sewing machine absolutely free with an order for only \$24.50 worth of our goods



Above picture shows how our "Ward Special" Sewing Machine looks when closed.



### Full Description and Specifications of our "Ward Special" Sewing Machine

It makes what is known as the double-lock stitch, by using two threads which are locked together in the center of the goods, forming a stitch presenting the same appearance on both the upper and lower sides of the goods. The operation of threading the machine is very simple.

**THE HEAD** of the machine is very attractive in appearance and tastefully decorated.

**THE ARM** is very large and well proportioned, with a clear space under it as great as in any family sewing machine made, so that the bulkiest work can be handled without any difficulty.

**THE STAND** is made and finished in a good and substantial manner throughout. It is furnished with oil cups, to prevent soiling the floor on which it rests, and the treadle and fly wheel are both hung on adjustable steel centers.

**THE ATTACHMENTS**, supplied without extra charge, are of the latest design and constructed throughout of the best steel, polished and nickel-plated, and include the following: Ruffler, tucker, binder, braider, four hemmers of assorted widths, quilter, thread cutter, foot hemmer and feller.

**THE ACCESSORIES** include twelve needles, six bobbins, oil can filled with oil, large and small screw drivers, sewing guide, guide screw, our written binding guarantee good for ten years, and an elaborately illustrated instruction book.

**THE NEEDLE** can be removed in an instant when required.

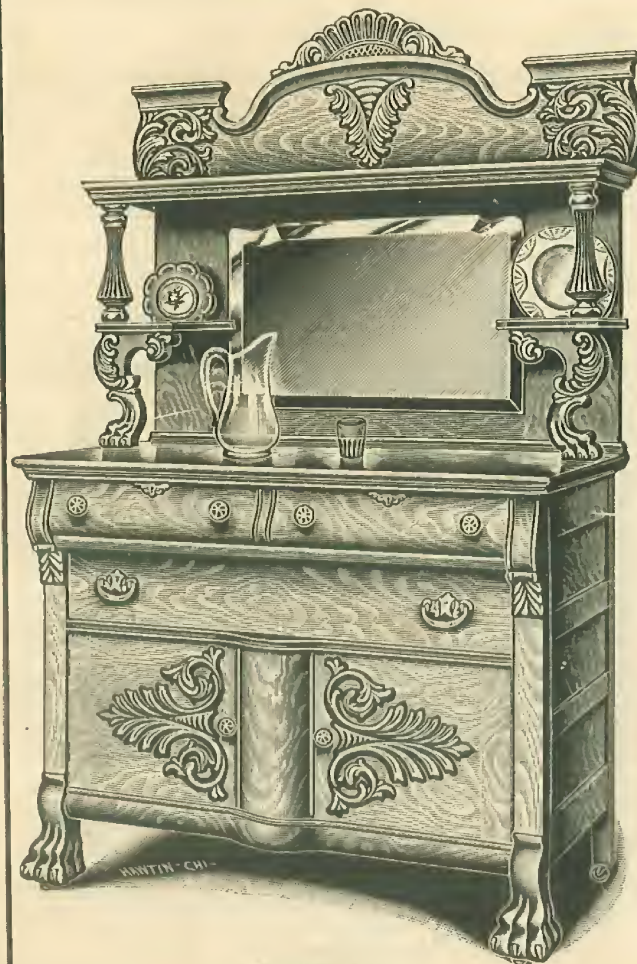
**THE TAKE-UP** is automatic in its action and controls the slack thread perfectly at all times and in all classes of work.

Other important features and improvements of this up-to-date machine are an **automatic bobbin winder**, a **tension liberator**, which enables the work to be drawn freely from the machine at all times without the danger of breaking the thread, **double-feeding stitch regulator**, and **self-feeding shuttle**.

**GUARANTEE**—Each machine is accompanied by our special written, signed and binding, ten-year guarantee, by which we agree to replace, free of charge, any defective or broken parts, excepting the usual wear of needles, bobbins, shuttles and attachments, during the period of ten years from the date of shipment. You will readily see that unless this was a well made, strong and reliable machine we could not afford to give such a liberal guarantee.



Either of these Sideboards would grace any home. If you haven't got one, why not yours? Our No. 104 is simply grand



Premium No. 104

## Sideboard

Premium No. 104

This magnificent sideboard is made of solid oak. Height, 6 ft. 4 in.; base, 24x48 in., double top, shaped and moulded edges, French bevel plate glass mirror, size 18x30 in.; top drawers are of the latest ogee swell front style; one drawer is lined with plush for silverware, ball-bearing casters, antique or golden oak finish, heavy solid brass trimmings, highly polished and rubbed by hand; all hand carving; very massive and rich looking; extra heavy hand carved claw feet, beautifully carved front and top, heavily carved and fluted standards with brackets for ornaments. Worth \$30.00 to \$35.00 at retail anywhere.

**Free with an order for only \$28.50 worth of our goods**

## Sideboard

Premium No. 105

Solid oak, very fine high gloss finish, either antique oak or golden oak finish, has a 24x45 in. base, 6 ft. 4 in. high and an extra large 16x26 in. French bevel plate glass mirror, the top is of the latest serpentine shape, the front, top and standards are all heavily and elaborately carved by hand. Note particularly the nicely carved bottom moulding, carved claw feet, brackets for ornaments, etc., etc., and the top drawers are quarter-sawed oak, full double swell front, one is lined with plush for silverware, the trimmings are all of solid brass and each drawer has lock and key, the castors are all ball-bearing. The picture gives but a faint idea of the splendid and beautiful appearance of this sideboard. Worth \$25.00.

**Free with an order for only \$22.50 worth of our goods**

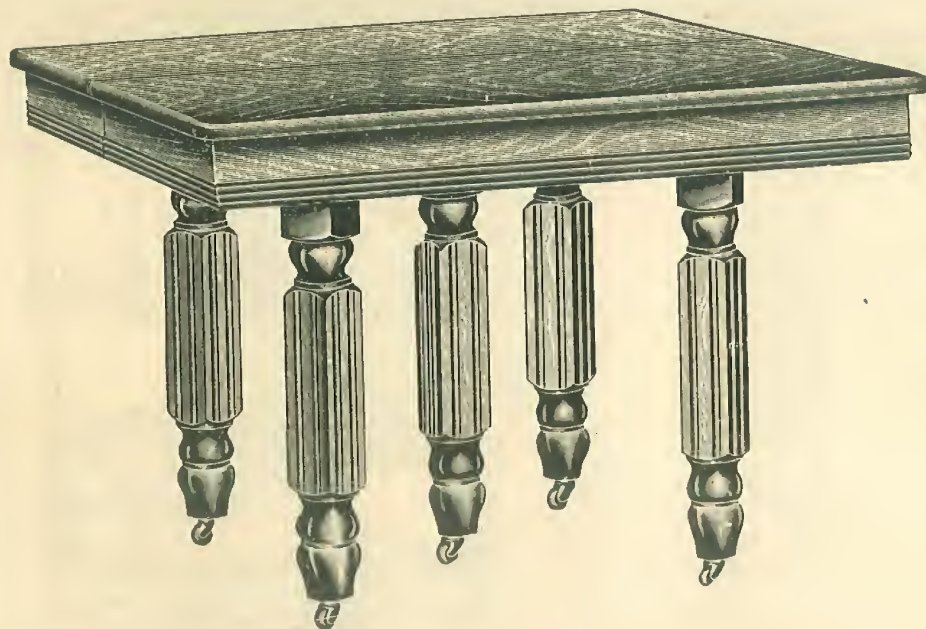


Premium No. 105



## Solid Polished Oak Extension Dining Table

Premium No. 106



This handsome and durable extension Dining-Room Table is made from solid selected oak throughout, with a dark, rich looking, **highly polished** golden oak finish. The size of the top is 3 ft. 6 in. by 3 ft. 6 in., and is 3 ft. 6 in. by 6 ft. when extended. The legs are heavy, being 3 inches in diameter and beautifully carved, as shown in the cut. Some idea of the size and solidity of the construction of this table may be learned from the fact that it weighs 100 pounds. It is easily worth \$10.00 in any furniture store.

**Free with an order for only \$9.50 worth of our goods**

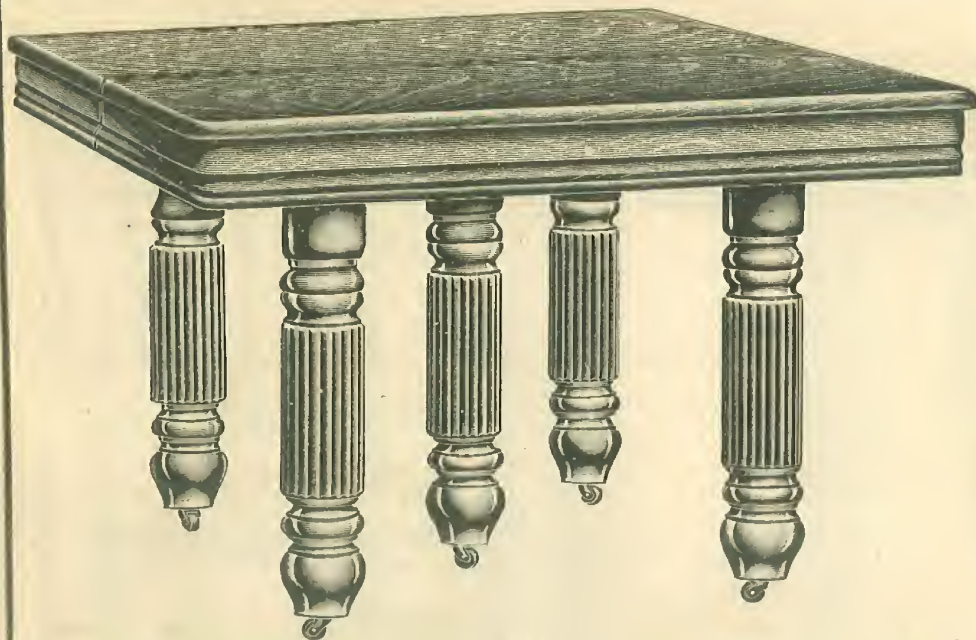
## Cane Seat Dining Chairs Premium No. 107 5

The picture herewith illustrates a strong, substantial looking cane seat dining chair of a new and pretty design. It is made from solid selected hardwood, nicely finished in a high gloss golden oak. The top back panel is handsomely embossed. The complete chair is well made, strongly braced and carefully put together. It is guaranteed to stand the ordinary wear and tear of any home for many years. We make the following extraordinary low offer on a set of half a dozen of these dining chairs.

**Six Chairs  
Free with an  
order for only  
\$9.50 worth of  
our goods**



## Oak Extension Dining-Room Table



Here is a very beautiful square dining-room table. The top is 3 ft. 6 in. square when closed; 6 ft. long when extended; heavy selected oak, handsome golden oak finish, **highly polished**. Legs 5 in. in diameter, new style. Weight, 130 lbs., latest ball-bearing casters included. An elegant piece of furniture. Made by one of the largest and best dining-room table manufacturers in the country.

Note particularly the heavy and magnificent appearance of the legs. Worth \$15.00 at retail anywhere.

**PREMIUM No. 108.** Free with an order for only \$14.50 worth of our goods

**NOTE.**—We furnish this table also in the following sizes, namely: 8, 10 and 12 feet long.

**PREMIUM No. 109 (8 ft.).** Free with an order for only \$16.00 worth of our goods.

**PREMIUM No. 110 (10 ft.).** Free with an order for only \$18.00 worth of our goods.

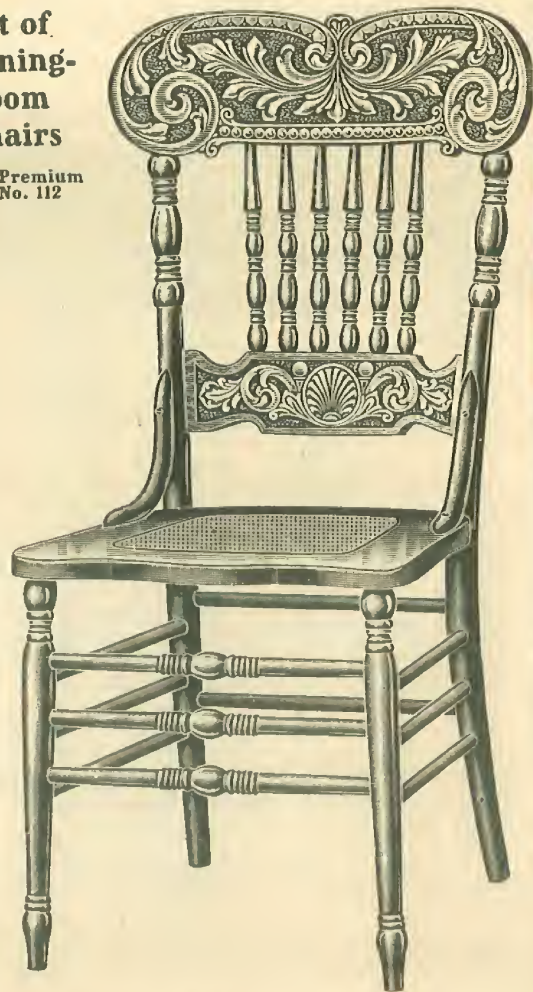
**PREMIUM No. 111 (12 ft.).** Free with an order for only \$21.00 worth of our goods.

### DESCRIPTION OF SET OF DINING-ROOM CHAIRS

This popular premium consists of a set of one-half dozen extra large, strong and beautiful dining-room chairs, in very heavy solid oak, hand-caned, golden oak finish, latest and handsomest design, as shown in cut, which can only give you a faint idea of their beauty and massiveness. **Free with an order for only \$15.50 worth of our goods.**

## Set of Dining-Room Chairs

**Premium  
No. 112**





## Round Pedestal, Oak Extension Dining Table



Round top pedestal extension Dining Tables have been for some time past much more popular and fashionable than square tables with four or five legs, or even than round tables with several legs, but heretofore the price has been so high that none but the wealthy have been able to get them. Owing, however, to the enormous quantity of these tables that we use in common with all of our other premiums, we have been able to conclude a very favorable arrangement with the largest and best Dining Table factory in the country on the handsome and massive round top pedestal table illustrated above, which in turn enables us to make a remarkably low offer on this beautiful piece of furniture that places it easily within the reach of every one.

This Table is made of solid selected oak throughout, and is very carefully finished in a high polish. The size of this table, when closed, is 3 ft. 9 in. in diameter, and when the leaves that are included with it are placed in position, it is 6 ft. long. As the picture of this beautiful table to a certain extent speaks for itself, although it can by no means do it justice, we will not enter into further description of it, but will simply content ourselves with saying again that it is made by the best dining table factory in the country, and we will positively guarantee not only that it will be entirely satisfactory, but that you will be agreeably surprised and delighted with it if you earn one. The regular value of this table is easily \$20.00.

**PREMIUM No. 113.** Free with an order for only \$19.50 worth of our goods.

If a larger size of this table should be wanted by any one, we can furnish it in the 8 and 10 ft. lengths when extended, as follows:

**PREMIUM No. 114 (8 ft.).** Free with an order for only \$23.00 worth of our goods.

**PREMIUM No. 115 (10 ft.).** Free with an order for only \$26.00 worth of our goods.

## Leather Seat Oak Dining Chairs

These unusually beautiful and rich looking solid oak genuine leather seat Dining - Room Chairs are made and offered by us to those of our customers who understand and appreciate good furniture and know that "the best is always the cheapest" in the end. As stated above, these chairs are made from solid oak throughout, quarter-sawn and finished to a high piano polish by hand. The complete design, particularly the paneled design on the back is very rich looking and tasteful. If you want chairs that will look as good at the end of ten years with ordinary care as they do the day you get them, do not pass these by. We make two offers on these chairs in sets of three and half a dozen, as follows:

**PREMIUM No. 116—**  
3 chairs free with an order for only \$14.50 worth of our goods.

**PREMIUM No. 117—**  
6 chairs free with an order for only \$24.50 worth of our goods.

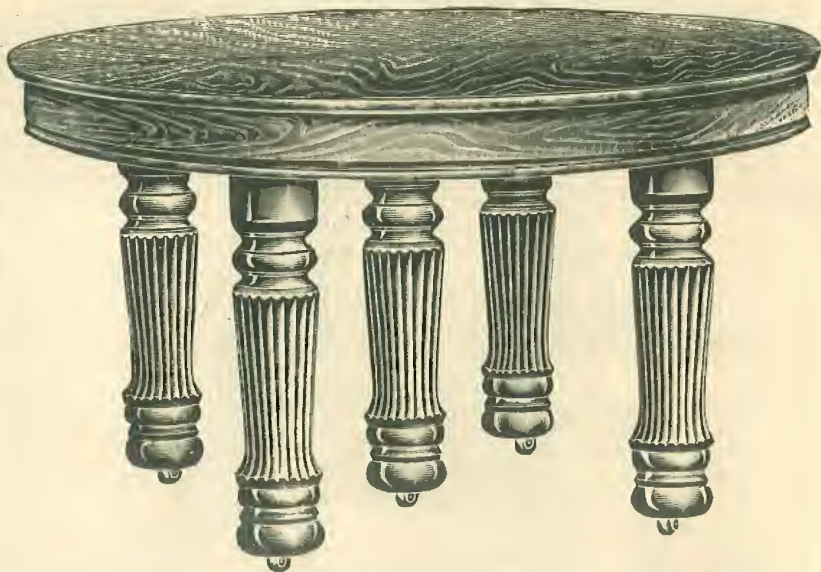




**"Chicago" Kitchen Cabinet****Premium No. 118**

This is the handiest kitchen table and most useful piece of furniture ever invented. No family should be without one. You know that when you are baking or cooking, your flour, sugar, spices, lemons, etc., are all in the pantry, and it keeps you running back and forth many times for these things, some of which you spill on the way (can't help it, you know); in fact the baking proper is the least work, but the running for the necessities and the cleaning up after is by far most of the labor. Now with the "Chicago" Kitchen Cabinet this running and flour cleaning is all done away with. You don't leave the table at all, because everything you need is in the table itself. When you want to bake you pull out your baking board above the drawers, lay on the table and prepare your dough into required shape; thus you need not dirty your table at all. In addition to this large baking board 18x24 inches in size; there is a meat board 12x17 inches. Therefore, all you have to clean up when you are through baking or preparing your meal are these two boards. After having one of these tables you will realize what a slave you have been to your kitchen work, and find this now a pleasant labor, which takes but one-quarter of your time. The large bins are 19x21x14½ in. in size and will hold 60 pounds of flour each. Size of top or table part over all, 2 ft. 2 in. wide by 4 ft. long; top, white natural wood, body and frame also light natural wood color, highly varnished and polished, thus giving the complete cabinet a very bright, neat and clean appearance. The top is fastened to the body with screws from below instead of being nailed from above, as cheap Cabinets are, thus there are no nails to rust and spoil the appearance of the table, nor to contaminate the food. Has solid leg construction which requires no setting up and makes the Cabinet very stable and solid.

**Free with an order for only \$9.50 worth of our goods.**

**Round Extension Dining Table**

Round Extension Dining Tables are the very latest thing and the best furnished homes in the country contain no other kind. The above picture can give you scarcely any idea of the handsome and massive appearance of this magnificent table. Note the elaborate and beautiful hand carving on the legs, which are unusually heavy, being six inches in diameter. It is made of solid selected oak, finely finished and with a high piano polished top. Size top when closed, 3 ft. 9 in. by 3 ft. 9 in., and 6 feet long when extended. Fully castered with the best ball-bearing casters. You can get some idea of the massiveness of this table when we tell you that it weighs about 150 pounds, and the 12 ft. size 220 pounds. This table is never sold by dealers at less than \$20.00 and generally at \$25.00. Get one and be the wonder and envy of all your friends and neighbors.

**Premium No. 119. Free with an order for only \$18.50 worth of our goods**

**NOTE.**—We furnish this table also in the following sizes, namely: 8, 10 and 12 ft. long.

**PREMIUM No. 119. Free with an order for only \$18.50 worth of our goods.**

**PREMIUM No. 120 (8 ft.). Free with an order for only \$22.50 worth of our goods.**

**PREMIUM No. 121 (10 ft.). Free with an order for only \$24.50 worth of our goods.**

**PREMIUM No. 122 (12 ft.). Free with an order for only \$26.50 worth of our goods.**



## "Marvel" Kitchen Cabinet Premium No. 123



**Free with an order for  
only \$9.50 worth of  
our goods**

This Kitchen Cabinet, like its name, is certainly a marvel of beauty, convenience and value. The base or lower part of the cabinet, together with the legs and the top or shelf part are all constructed from beautiful white maple, nicely varnished and

finished, while the top or table part is in selected pure white bass wood which makes this cabinet unusually neat and clean looking, while at the same time it is very strong. The size of the white wood top or table is 42 in. long by 28 in. wide. Underneath the top, as illustrated, is a drawer, the dimensions of which are  $3\frac{1}{4} \times 16 \times 11$  in. Below this is a hard wood bearing, easy running bin, size  $12 \times 18 \times 19$  in., holding 60 lbs. of flour or meal. Solid bolted legs. The length of the top is 33 in., the height 20 in. and the depth 7 in. There are four small and one large spice drawers, on top of which is a shelf, which will be found convenient for holding temporarily small kitchen utensils. The back is nicely paneled. This top cabinet is fastened to the base at the back by screws. A cabinet like this cannot be bought anywhere for less than \$10.00.

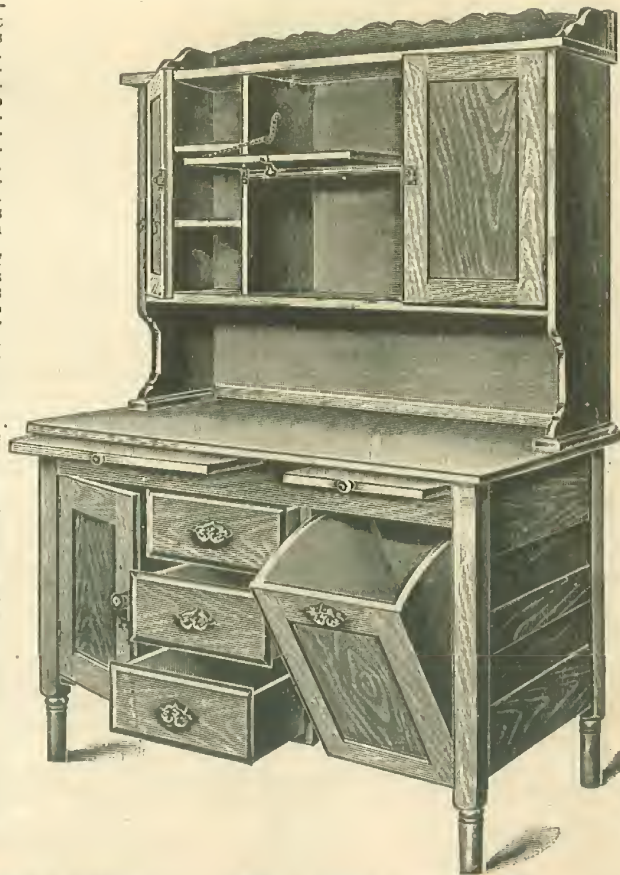
**It is certainly one of our most wonderful offers. Don't miss it.**

## "MAMMOTH" KITCHEN CABINET

9

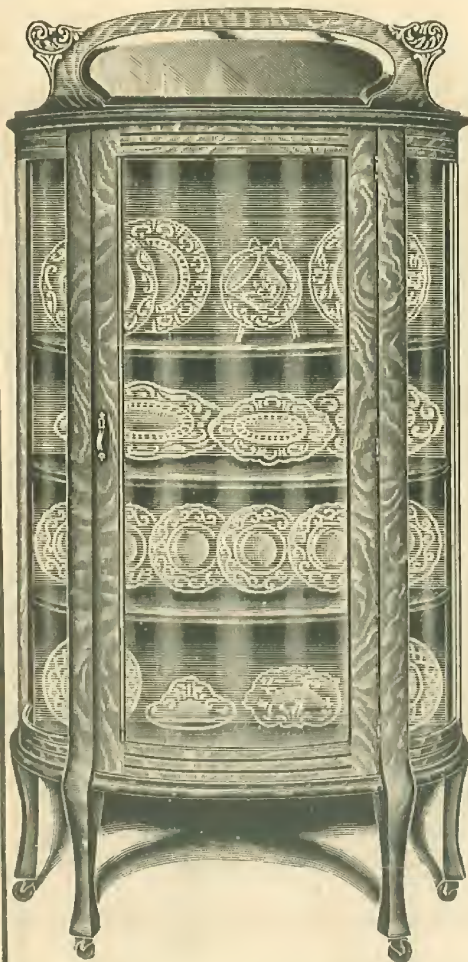
Premium No. 124

This picture represents one of the latest makes and best styles of Kitchen Cabinets. It is a wonderfully convenient piece of kitchen furniture and no home should be without one of these cabinets. All of your materials for cooking, baking, etc., are always right at hand. They are always kept clean and in their proper place. The upper section of this cabinet is 32 inches high and 11 inches deep. It contains two cupboards at either end  $12 \times 20$  inches, with two shelves; one cupboard in upper central part,  $9 \times 18$  inches, with drop-door, and one open shelf,  $10 \times 18$  inches, directly beneath the last named cupboard. Under the above compartments is an open space 10 inches high and the entire width of the cabinet, which is provided with hooks for hanging tinware, etc. The base has a bake board and a meat board, a large tilting flour bin capable of holding 50 lbs. of flour, a large cupboard on the left for smaller packages, and three large drawers, for silverware, spices, etc. The top of base is 2 ft. 2 in. deep by 4 ft. wide. This cabinet is well and carefully constructed from selected elm and other select hardwoods. The retail price is \$15.00.



**Free with an order for only \$16.50 worth of our goods**





## China Closet.

Premium No. 125.

This large and handsome China Closet is constructed throughout from genuine selected quarter sawed oak with a high rich gloss finish. The doors and ends are made from selected bent glass which is only seen in the more expensive China Closets. The legs are of the latest French pattern and are very gracefully shaped, as can be seen from the illustration. The top is handsomely carved and contains a genuine French bevel plate glaze mirror 6x24 inches in size. The height of the complete cabinet is 5 ft. 7 in. while the width is 34 in. Inside there are three nicely finished shelves. A China Closet is almost an absolute necessity in every home. Fine china and delicate bric-a-brac can be kept safely in a China Closet, while at the same time they can be displayed fully. The top of the cabinet forms a convenient place on which to place ornaments, etc.

**Free with an order  
for only \$24.50 worth  
of our goods.**

Or without the mirror on top—

Premium No. 125½

**Free with an order  
for only \$19.50 worth  
of our goods.**

This picture illustrates a magnificent **Solid Oak Wardrobe**, 7 feet 6 inches high, 3 feet 3 inches wide and 16 inches deep, finished in golden oak with a high gloss. Inside there is a handy shelf across the top 15 inches from the top of the door. The drawer at the bottom, as shown in the picture, is very handy for small articles of wearing apparel, linen, etc. It is so constructed that it can be shipped completely knocked down, so that the freight is very low, while it can be set up by the most inexperienced person on arrival at destination. A wardrobe like this cannot be purchased anywhere for less than \$15.00.

**Free with an order for  
only \$16.50 worth  
of our goods**

## Save Five Dollars.

Premium No. 126½

We make a grand combination offer on the two pieces of furniture shown on this page as follows:

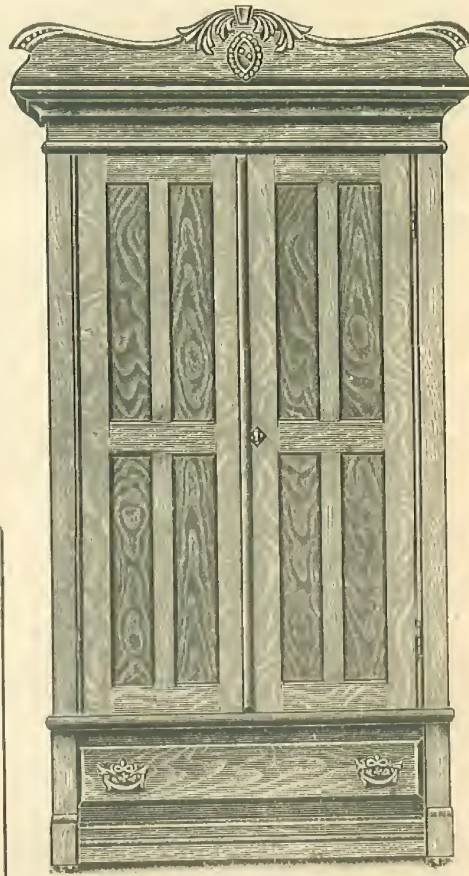
**Free with \$36.00 worth  
of our goods, or if china  
closet without mirror is  
taken:**

Premium No. 126A

**Free with an order for  
only \$31.50 worth of our  
goods.**

## Oak Wardrobe

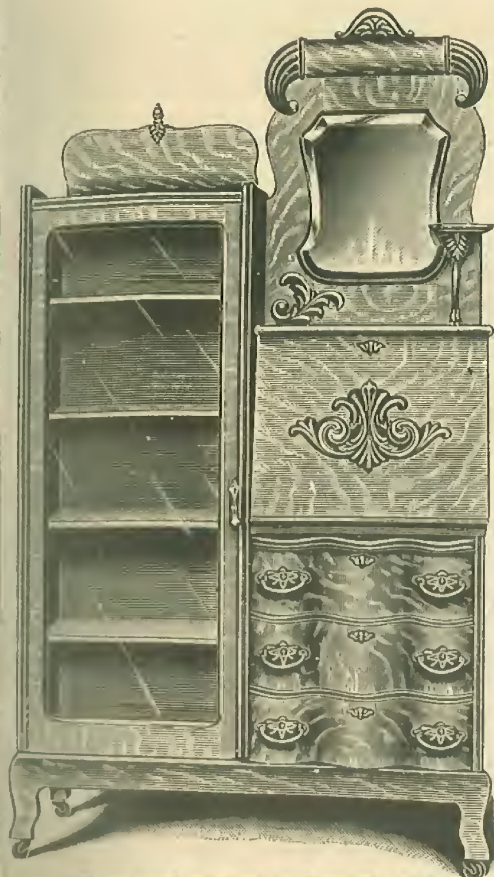
Premium No. 126





## Quarter-Sawed Oak Combination Bookcase and Desk

Premium No. 127



Free with an order for only \$28.50 worth of our goods

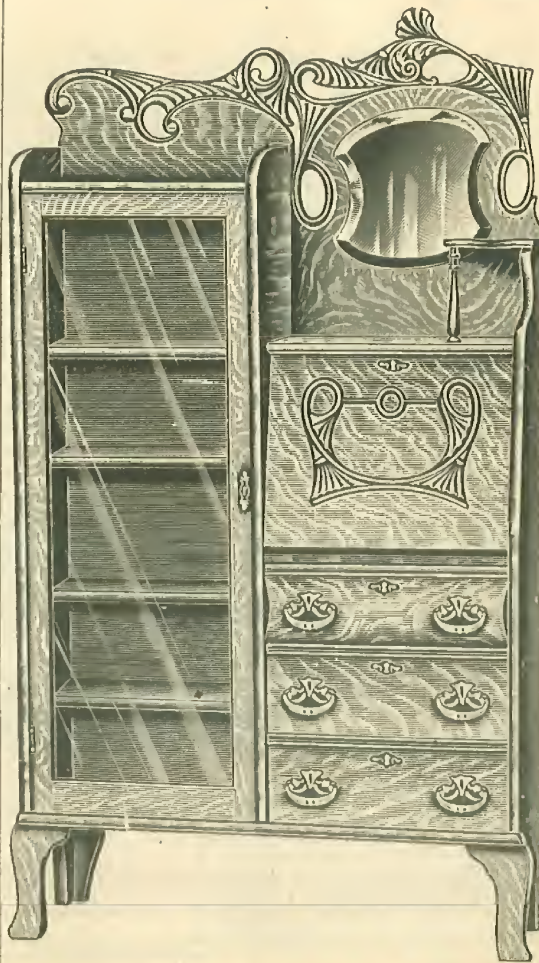
The Combination Bookcase and Desk that we illustrate herewith is unusually large and massive, and is of a particularly handsome design. The entire case, with the exception of the shelves and back, is made of selected solid quarter-sawed oak. In this connection particular attention is called to the beautiful graining of the wood.

The height of this case complete is 6 ft. 6 in. and the width is 3 ft. 7 in. The mirror is 14x16 inches in size and is of genuine French bevel plate glass. The carving is unusually heavy and well made, being all done by hand. The finish is also very fine, the case being hand rubbed and polished. The lid of the desk lets down as usual and forms a convenient writing table. Inside are pigeon-holes for stationery, correspondence, etc. The three drawers underneath the desk part are roomy and well made. Both the drop leaf of the desk and the drawers are fitted with good substantial locks and keys, as is also the door of the Book Case. The handles of the drawers and all the trimmings are cast brass. The legs are of the latest French style. A complete set of ball-bearing casters goes with each desk. The glass in the large door of the Book Case is unusually strong, being carefully selected and of double thickness. As can be seen from the illustration there are several places on the upper part of the cabinet where ornaments, pictures, bric-a-brac, etc., can be set. In short, as we have stated above, this is an unusually handsome, well made and beautiful piece of furniture that would be an ornament to any home in the country. A Book Case and Desk like this would alone cost \$30.00 anywhere.

## Combination Bookcase and Desk

11

Premium No. 128

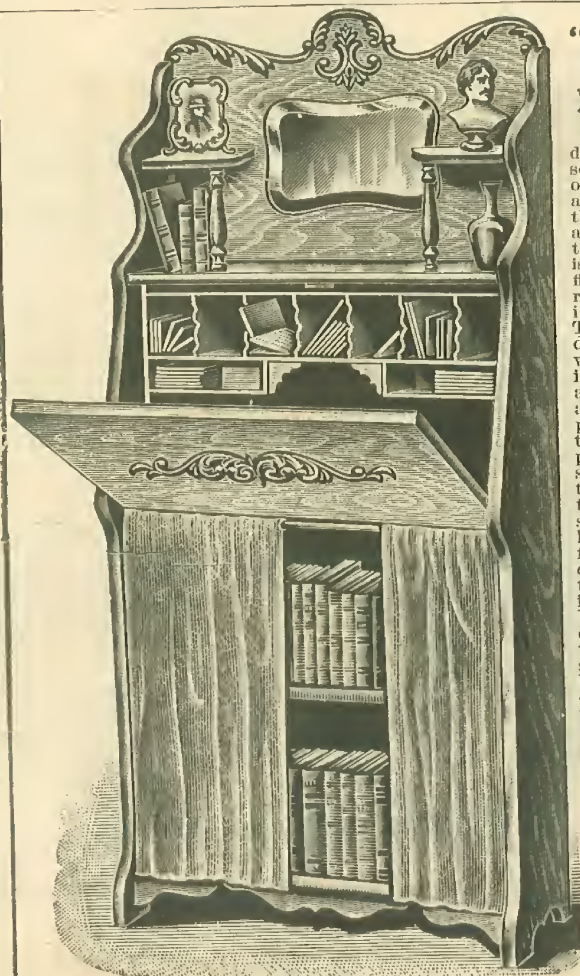


This magnificent Combination Bookcase and Desk is made of solid quarter-sawed oak with a very fine golden oak high gloss finish. The height is 6 ft. and the width 3 ft. 2 in. The inside of the desk, which is shown locked in the cut, is neatly pigeon-holed for correspondence, stationery, books, etc., and the shelves are all adjustable. The lid lets down, forming a very convenient writing table. The glass door is of extra double thickness; the three drawers each have a lock and key. The mirror at the top is genuine French bevel plate glass, and is 12 x12 in. in size. The carving is very elaborate, and is all hand-made. The retail value of this bookcase and desk is \$25.00. No description can do justice to the beauty and richness of this beautiful piece of furniture.

Free with an  
order for only  
\$22.50 worth  
of goods



The Greater Part of Your Life is Spent in Your Home. Therefore why not Make it Attractive and Comfortable?



Premium No. 129.

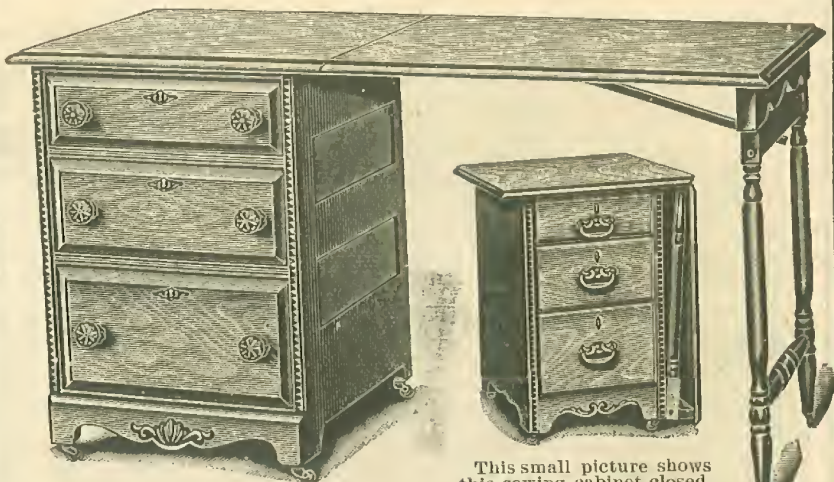
### "Chicago" Desk and Bookcase.

This beautiful desk is made from solid oak throughout, and so strong and substantial that it will wear an ordinary lifetime. The finish is exceptionally fine, being hand rubbed, and comes in golden oak. The leaf, when down, furnishes a writing table 26 inches deep. There are 7 pigeonholes and other compartments for stationery, correspondence, etc., as shown in the picture, underneath the lid, which closes with lock and key. No such perfect, complete and compact desk as this has ever been invented before. Underneath the desk proper are two roomy bookshelves, which can be covered with curtains hung on the brass rod

which comes with the desk, and the books kept clean and free from dust. On the top is another bookshelf for books that are in immediate use, also two shelves for bric-a-brac. The mirror in the top is genuine French bevel plate, very heavy, and is 8x14 inches in size. The carving is very elaborate and beautiful, being all hand made. In size this desk is 5 ft. high, 2 $\frac{1}{4}$  ft. wide, and 10 $\frac{1}{2}$  inches deep. It is easily worth \$10.00.

Free with an order for only \$9.50 worth of our goods.

### Ladies' Combination Sewing Cabinet



This small picture shows this sewing cabinet closed, when it only occupies floor space of 19x20 inches.

#### Premium No. 130.

This beautiful Ladies' Combination Sewing cabinet is made from solid selected oak. The height is 27 inches, and the size of the top when the flat leaf is extended is 20x44 inches. There is a yard measure on top which will be found very convenient. It has three large drawers 11x15 in. in size inside, each fitted with a good lock and key, and with a handsome cast brass handle, full set of ball bearing casters; finished in golden oak with a high gloss. When these cabinets are closed up, as shown in illustration, they occupy a floor space of only 19x20 inches. A piece of furniture that every lady needs in the house.

Free with an order for only \$9.50 worth of goods

We understand some firms are making what they say are very special offers to their customers on a desk and sewing cabinet that are not nearly as good as these, by asking them to purchase \$10.00 worth of goods in order to earn either of them. Our customers can draw their own conclusions. Fifty cents saved is fifty cents earned.



## Three-Piece Solid Quarter-Sawed Oak Bedroom Suite

Premium No. 131



**Bed. Premium No. 132**

This magnificent three-piece Bedroom Suite is made from solid selected quarter-sawed oak with a very fine high gloss golden oak finish. The bed is 6 ft. 2 in. in height, and 4 ft. 6 in. in width. The dresser is 22 in. deep and 3 ft. 6 in. wide, the top being of the latest double-deck, serpentine shape. The top drawers are of the latest swell front pattern, while all four drawers have each a lock and key, and the drawer pulls are solid cast brass. The mirror is genuine French bevel plate glass of a very artistic design, and is extra large, being 24x30 inches in size. The washstand is 19 inches deep by 31 inches wide, and has also a double-deck, serpentine shaped top. This top drawer of this piece is also swell front, and



**Dresser. Premium No. 133**



**Wash Stand. Premium No. 134**

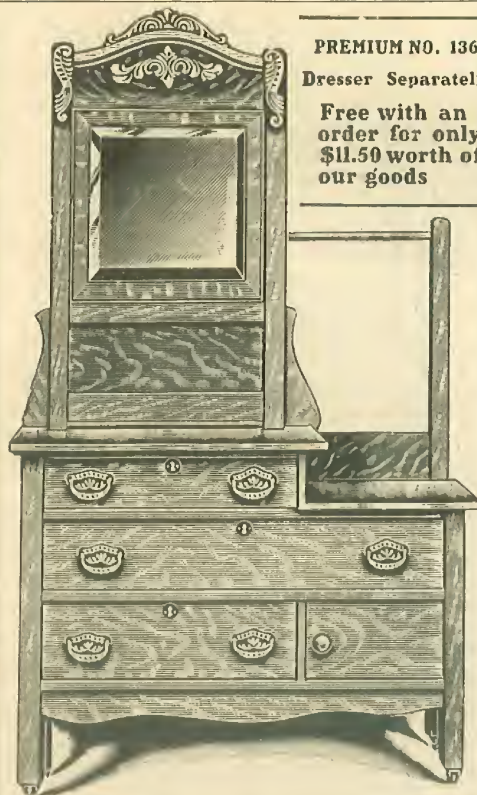
the drawer pulls are solid cast brass to match dresser. All the pieces are fully castered with the best improved ball-bearing casters. Note the elaborate carving, which is all hand made. This is a magnificent bedroom suite that will last a lifetime, and is worth from \$35 to \$40 in any furniture store.

**FREE WITH AN ORDER FOR ONLY \$38.00 WORTH OF OUR GOODS**

NOTE—For the convenience of our customers who may wish to earn any of the pieces of this bedroom suite separately, we make the following offers on the separate pieces:

**BED, Premium No. 132, free with an order for only \$13.50 worth of our goods**  
**DRESSER, Premium No. 133, free with an order for only \$22.50 worth of our goods**  
**WASHSTAND, Premium No. 134, free with an order for only \$9.50 worth of our goods**





**PREMIUM NO. 136**  
Dresser Separately

Free with an  
order for only  
\$11.50 worth of  
our goods

## Two-Piece Hardwood Bed Room Suite

Premium No. 135

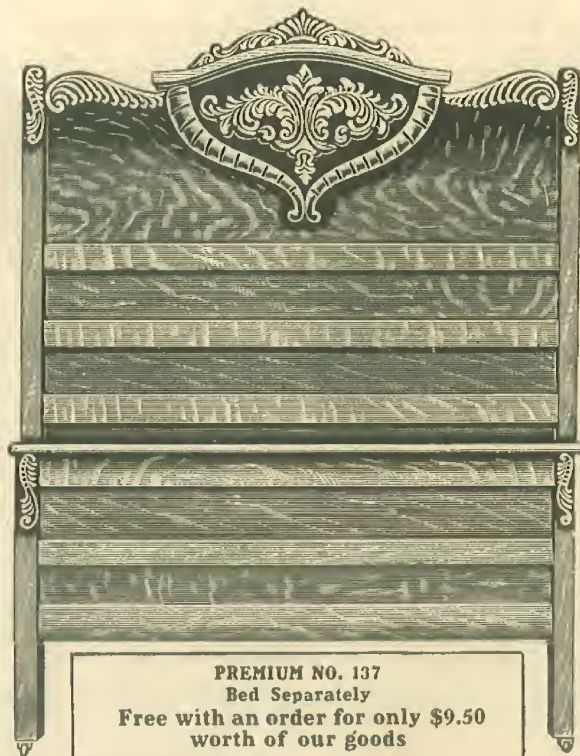
**NOTE:** We would like to have our customers compare the wonderful offer we make on this handsome bed room suite with the offer made by any other concern in the country on a similar suite. They will then more fully understand how surprisingly low is our offer than they could possibly do from our unsupported statements alone.

The offer that we make on it, is certainly both wonderful and surprising and is one of the greatest and most liberal we make among all our large number of premiums.

This well made, well finished, massive, handsome and up-to-date bed room suite is made from well seasoned and specially selected hardwood with a golden oak finish.

The dresser is a good sized piece, being 44 inches wide and 21 inches deep while it is of a very convenient design, having plenty of drawer room. A depressed shelf for a wash bowl and pitcher with a towel rack answers practically all the purposes of a separate wash stand, while it is more convenient. The glass in the main part of the dresser is of genuine French bevel plate and is 13x20 inches in size. The drawers are all fitted with good locks and cast brass handles. The bed is handsomely carved (for that matter so is the top of the dresser) and nicely finished, being made to match the dresser exactly. It is 6 feet high and 4 feet 6 inches wide. Some idea of the largeness and massiveness of this bed room suite can be gained from the fact that when it is packed ready for shipment it weighs 210 pounds. Such a bed room suite as this certainly could not be purchased in any furniture store in the country for less than \$25.00.

**Free with an order for only \$17.50 worth of our goods**

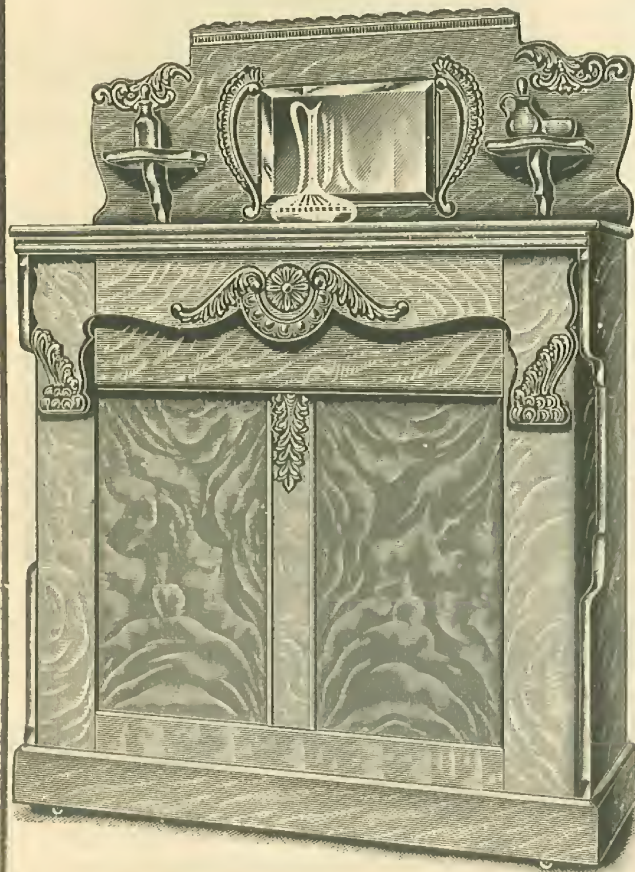


**PREMIUM NO. 137**  
Bed Separately  
Free with an order for only \$9.50  
worth of our goods



## Mantel Folding Bed

Premium No. 138



We offer this beautiful Chiffonier to those good housekeepers who understand the value of and appreciate artistically made, finely finished, well constructed and durable furniture, as all of these qualities certainly apply to this Chiffonier in the highest degree. It is made of solid selected quarter-sawn oak with a high polished and hand-rubbed finish. The size of the top is 19x33 inches, while the height is 4 ft. 3 in. The mirror, which is of genuine French bevel plate glass is 16x20 inches in size, and is of a handsome shape. The top is double, nicely shaped and moulded. There are, as can be seen from the picture, three large drawers, two small drawers and a capacious hat box, which will be found very convenient for either ladies' or gentlemen's hats. On the front of the hat box there is a beautiful hand carving. The standards supporting the mirror are also beautifully hand carved. The legs are of the latest French style, while along the base there is a handsome shaped moulding. The top drawer is of what is known as the Ogee swell front style, very artistic and up-to-date. The drawers are all made to run on patent guides ending in stops, which makes it absolutely impossible for them ever to stick, work hard or go beyond the proper distance, thus giving the Chiffonier a bad appearance. These patent drawers, which work perfectly at all times, are not made by any concern in the country other than the firm that makes this Chiffonier for us. This is one important point to consider on this beautiful piece of furniture. The back is nicely paneled in five panels. A dove-tailed construction is used throughout, no glue, screws or nails being used anywhere. If you want a handsome piece of furniture do not miss this wonderful offer. Shipping weight 90 pounds.

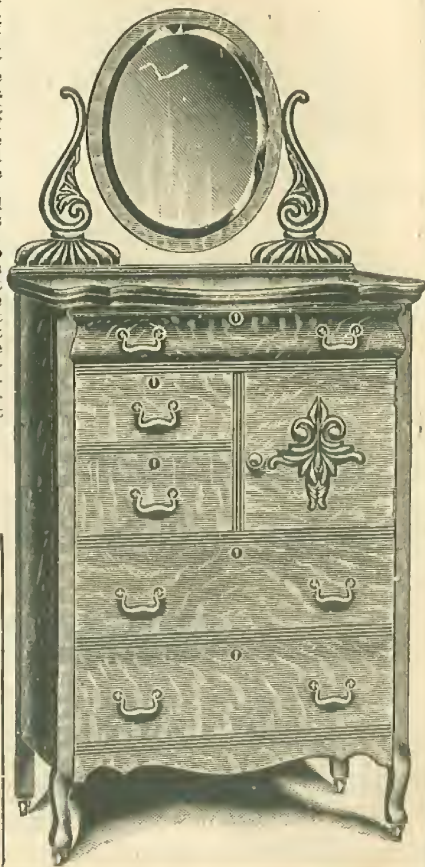
**Free with an order for only \$18.50  
worth of our goods**

This is a very massive and handsome looking folding bed. It is made of solid selected oak with golden oak finish, high gloss. Genuine French plate mirror in top, size 12x18 inches. Beautifully hand carved all over. Has woven wire mattress complete, supported with spiral steel springs, so as to prevent sagging. Size of bed 48x72 inches. Worth \$20.00 at retail. If you want a really handsome piece of furniture in your home during the day that can be turned into a large and comfortable bed at night, earn this magnificent folding bed.

**Free with an order for only \$23.00 worth  
of our goods**

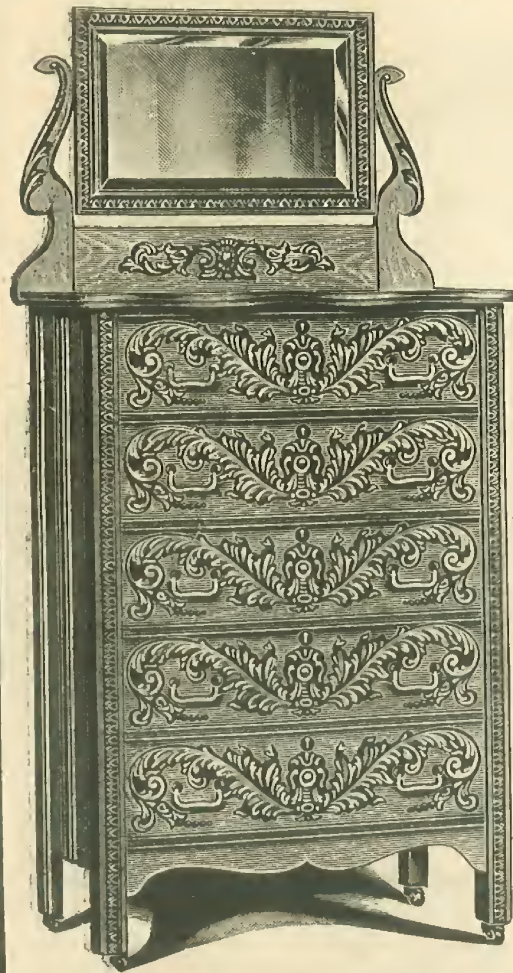
## 'Marvel' Chiffonier

Premium No. 139





16 We have over 75,000 active, live customers on our books. Why do so many people deal with us and stay with us? Simply because we save and make them money.



## Oak Chiffonier with Mirror

Premium No. 140

We here show the picture of an unusually handsome, large, well constructed and well finished chiffonier in a new style which we believe is richer and handsomer looking than any chiffonier of this class ever made before. This chiffonier is made especially to our order and we have contracted for the complete output of them by a well known furniture factory.

The material used in the construction of this chiffonier is solid oak throughout with a golden oak finish. The height is 5 feet 7 inches, the width 33 inches and the depth 18 inches. The mirror is of genuine French bevel plate glass and is 12x20 inches in size.

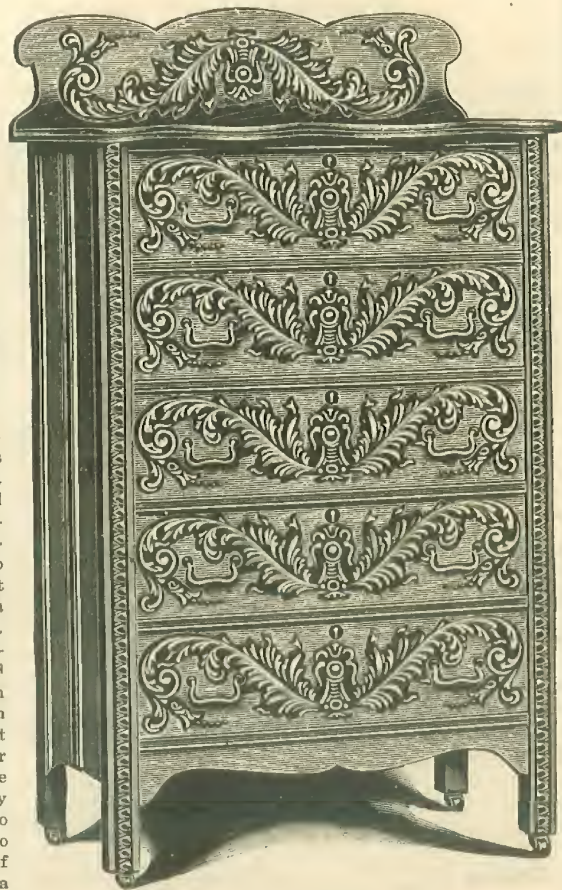
We desire particularly to call the attention of our customers to the very beautiful and elaborate carving on all parts of this chiffonier which gives it its rich and handsome appearance in the picture and adds still more to the beauty of the chiffonier itself. This piece of furniture must be seen to be appreciated. A chiffonier like this would sell in any furniture store in the country at from \$12.50 to \$15.00.

**Free with an order  
for only \$13.50  
worth of our goods**

## Oak Chiffonier

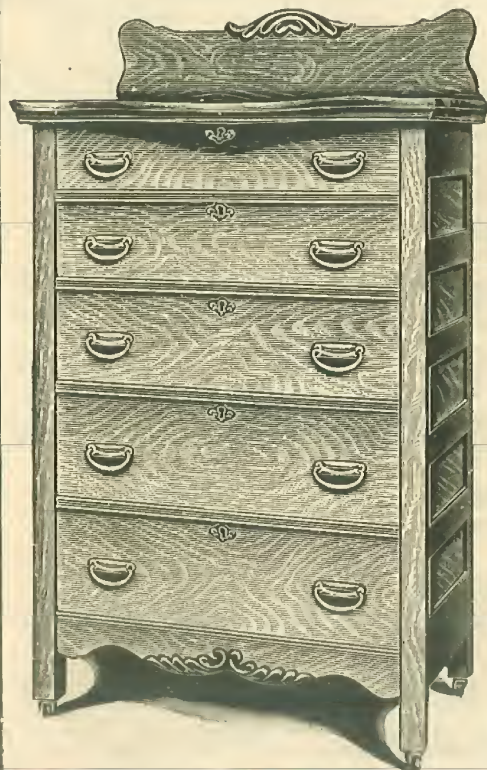
Premium No. 141

This Chiffonier is exactly the same as the one illustrated and described under our No. 140 except that the mirror is left off and an ornamental top piece to finish it off is substituted. There are five large drawers in each of these chiffoniers as can be seen from the picture and each drawer is fitted with two very handsome solid cast brass handles, also with a good strong lock and key. No piece of furniture is more convenient, or adds so much to the comfort and appearance of a home as a chiffonier. No bed room is complete without them and three or four of them do not come amiss in any home. Why not secure at least one or two of these handsome chiffoniers when they can be gotten with so little trouble and no expense. The cost of this chiffonier in a furniture store is \$10.



**Free with an order for only \$9.50 worth of our goods**

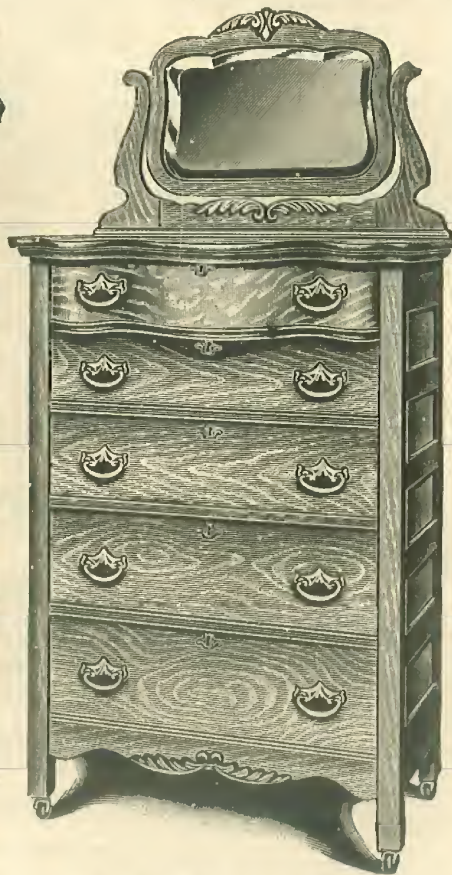




**Chiffonier** Premium No. 142

This is a neat, servicable and well finished Chiffonier, made from solid, selected oak throughout. It is 4 ft. 2 in. high, 2 ft. 9 in. wide and 1 ft. 6 in. deep. The top is artistically and handsomely shaped and carved, as shown in illustration. Each drawer has a separate lock and key, and is fitted with handsome cast brass handles. Worth \$10.00 in any furniture store.

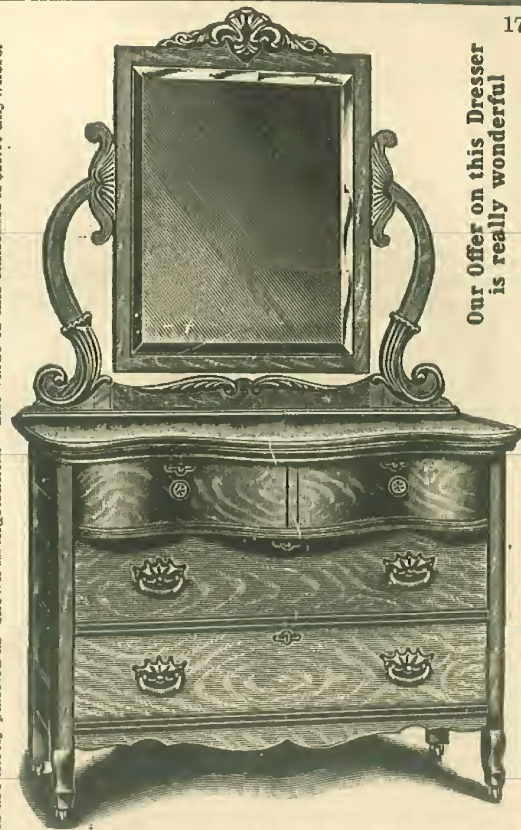
**Free with an order for only \$9.50**  
worth of our goods



**Chiffonier** Premium No. 143

**Free with an order for only \$13.50**  
worth of our goods

A Chiffonier is absolutely necessary in every bedroom, especially where no dressing table is used, some people preferring a chiffonier on account of the greater drawer space for clothes, etc. This is an unusually large, handsome and massive looking chiffonier, made from solid oak, partly quarter sawed, with a golden oak gloss finish. As shown in cut, there are 5 drawers, the top one being full swell front, and they are unusually large, the top of this chiffonier being 18x33 inches in size. The mirror is genuine French bevel plate of an artistic design, and is 12x20 inches in size. Fitted with a full set of ball-bearing casters. Sides are nicely paneled as shown in illustration. The value of this chiffonier is \$13.00 anywhere.



**Dressing Table** Premium No. 144

Above picture represents a very large, handsome and massive looking Dressing Table made from selected solid quarter sawed oak throughout and finished in golden oak with a high gloss. Top drawers are of the newest double swell pattern. Has an extra large genuine French bevel plate glass mirror, 22x28 inches in size. Legs are of the latest French pattern, fitted with ball bearing casters. A dressing table is something that is absolutely necessary in every bed room. Here is a chance to get a nice one very easily. The value of this dressing table at retail is \$17.50.

**Free with an order for only \$19.50 of our goods**

**Our Offer on this Dresser**  
is really wonderful



## "SOROSIS" PARLOR COUCH

Premium No. 152



Free  
with  
an  
order  
for  
only  
\$9.50  
worth  
of  
our  
goods

This is a very handsome and up-to-date couch, as can be readily seen from the picture. It is 6 ft. 4 in. long and 2 ft. 3 in. wide. The frame is very carefully and strongly constructed from the best selected hard wood and is nicely finished in either imitation mahogany or golden oak, as desired. The carving of the frame, foot and wood work in the head is very elaborate and beautiful as can be seen from the illustration. It is upholstered in the best grade of velvet, corduroy or tapestry, either plain or figured as desired and in all the popular colors, such as dark blue, tobacco brown, crimson, myrtle green, maroon, etc. etc. The tufting, of which there are five rows lengthwise, is very deep and carefully made. The material used in the upholstering is the very best grade of tow with a layer of cotton on top. The hardwood frame is reinforced inside with a steel frame on which the numerous spiral steel springs that the body and head rests on, are placed. Each spring is securely fastened to this steel frame at the bottom and by a net work of strong steel wire at the top which insures their always remaining in place and that the couch will always retain its shape no matter to how much hard usage it is subjected. This is a handsome, strong and well finished couch and we recommend it to our customers highly. A couch like this would be sold in any furniture store in the country for \$12.00.

## "GONDOLA" PARLOR COUCH

Premium No. 153

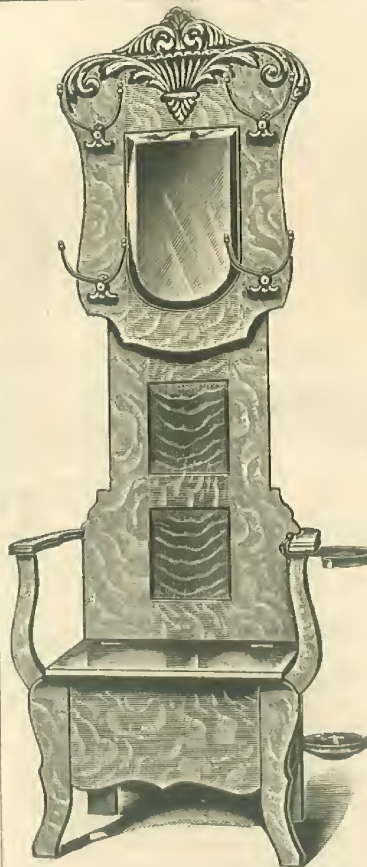


Will last for many years. Choice of several colors given, such as myrtle green, tobacco brown, maroon, dark blue and crimson. service and satisfaction. Worth at retail from \$13.00 to \$15.00.

**FREE WITH AN ORDER FOR ONLY \$11.50 WORTH OF OUR GOODS**

## HALL TREE

Premium No. 154



This is a very handsome hall tree made from solid selected quarter sawed oak, with high piano polish finish. Height, 6 ft. 9 in., width, 2 ft. 8 in. Mirror is 12x18 in., of genuine French bevel plate glass. Has a cane and umbrella stand, and underneath seat is a receptacle for rubbers, etc. Hooks are cast brass. An ornament and necessary adjunct to any home. Worth \$15 to \$18 anywhere at retail. Don't be without such a necessary and ornamental piece of furniture any longer when you can earn one so easily.

**FREE WITH AN  
ORDER FOR  
ONLY \$15.50  
WORTH OF  
OUR GOODS**

Extra large couch, 28x76 in. hand turned legs, canvas bottom, upholstered in four toned figured velours, tapestry or corduroy, deeply tufted, heavy tasseled fringe to match. The hardwood frame is reinforced inside with a steel frame on which the numerous highly tempered spiral steel springs supporting the body and head are placed. See description of preceding couch. Rich ornamental rosettes on head. Patent metal tufting buttons that will not pull out or break off. This is an elegant couch, and will give the best of



## Parlor Couch

Premium No. 155



Free with an order for only \$15.50 worth of our goods

Owing to a large and favorable contract that we have just concluded we are able to make a wonderful offer on this beautiful couch which cannot be told from genuine leather except by an expert and which wears equally as well.

The frame of this couch is made from solid selected hardwood, very carefully constructed and nicely finished in either an imitation mahogany or golden oak, as desired. The design and carving on both the frame and the feet is very handsome and elaborate, as can be seen from the picture. The size is 6 feet 4 inches long by 2 feet 4 inches wide. Inside the wood frame is reinforced by what is popularly known as a steel construction; that is, a steel frame with cross bars on which the numerous spiral steel springs supporting the body and head of this couch are placed. The bottom of these springs is securely fastened to this frame, while the top is interwoven with a net work of strong steel wire which insures the springs always remaining absolutely in their place, and the couch always retaining its shape and good appearance, no matter to what rough usage it is subjected. The style of the upholstery is very handsome, being in the form of small diamond tufts of which there are six rows, counting lengthwise. To those of our customers who know the value of furniture, and especially of leather furniture, we need not explain what a remarkable offer we are making on this rich, handsome, expensive looking and durable couch.

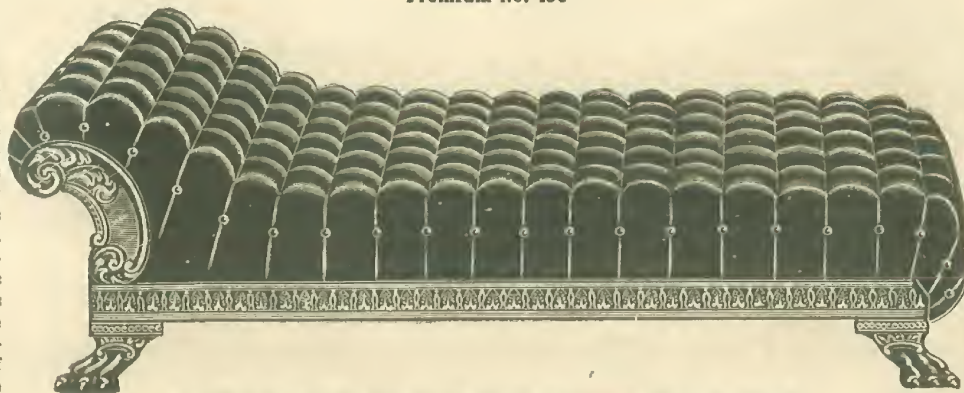
To those of our customers who do not mind securing a little larger order, in order to earn a piece of furniture for the parlor that will be equal to the best made or sold anywhere and superior to anything that their neighbors have, we strongly recommend this magnificent couch. In general the description of it is similar to that of our No. 152, except that it is larger, more carefully finished and the wood work is more elaborate and handsomely carved. The style also of this couch is much more up-to-date and elaborate than the preceding one. The length is 6 feet 4 inches and the width is 2 feet 6 inches, and it has eight rows of heavy biscuit tufting instead of five rows as in our couch No. 152. We need not say anything farther regarding this magnificent and handsome couch, the picture to a certain extent speaking for itself except that it would be sold for \$16.00 or \$17.00 in any furniture store in the country.

Note: We can furnish this handsome couch, when desired, upholstered in Chase leather, which wears like leather and looks like leather, in fact cannot be told from genuine leather by any one except an expert.

**Premium No. 155A. Free with an order for only \$18.50 worth of our goods**

## Chase Leather Parlor Couch

Premium No. 156



Free with an order for only \$14.50 worth of our goods



Please Do Not Compare Our Couches with the Cheap Worthless So-Called Couches Being Offered by Some Other Concerns,

### Bed Couch Premium No. 157



This handsome Bed Couch has nothing about its appearance to indicate that it is anything else than a beautiful parlor couch, yet when opened it is a full sized bed, 48 inches wide by 78 inches long. Size when closed 24x78 inches. Best tow filling with cotton top. Has canvas bottom with cotton top mattress (good quality of ticking) complete. Best spiral steel springs. Upholstered in three-colored or plain velours, corduroy or tapestry in same color as couch No. 158 below: solid frame, golden oak or mahogany finish. Worth \$16.00 in any furniture store. No home should be without one of these couches, as, while it is a handsome piece of parlor furniture, it can in a moment, when the occasion arises, be turned into a comfortable and luxurious bed.

Free with an order for only \$18.00 worth of our goods.

### Rococco Couch Premium No. 158



An elegant, extra large and massive looking rococco shaped couch in a solid oak frame, golden oak finish, beautiful, large hand carved claw feet, six rows of deep hand made tufts on heavy white canvas, patent steel clinch buttons that can never break or pull out. Size, 30 inches wide and 76 inches long. Upholstered in the very highest grade four-toned velours, or tapestry in all the popular colors, such as maroon, dark blue, myrtle green, crimson and tobacco brown, or in plain corduroy when desired. Worth \$20.00 anywhere at retail.

Free with an order for only \$18.50 worth of our goods.

### Upholstered Parlor Rocker



Premium No. 159

This comfortable and handsome overstuffed Parlor Rocker has full steel springs in seat, highly tempered. Upholstered in velour or corduroy, in all the popular colors, heavily figured, and with deep, heavy fringe and tassels to match. The cut gives you but a faint idea of the handsome and massive appearance of this rocker. Worth \$11.50 at retail.

Free with an order for only \$11.50 worth of our goods.



## Rococco Couch Premium No. 160



Free with an order for  
only \$22.50 worth of our  
goods

Our Swell,  
High Grade,  
Expensive  
Premiums  
are a Little  
Harder to  
Earn than  
Our Cheaper  
Ones, but  
Remember,  
"The Best is  
Always the  
Cheapest."

Above picture represents an unusually massive and elaborately carved Couch, made from the best selected oak with a golden oak finish, fitted with a patent indestructible steel bottom, which assures this Couch wearing an ordinary life time by simply being re-upholstered every few years. The genuine hand carving is very elaborate, as can be seen from cut. The feet are extra heavy and nicely fluted. It has eight rows of very deep, hand made tufting on heavy white canvas and has patent steel clinch buttons, which can never break or pull out. Stuffed with the best, selected tow and cotton mixed, which in many respects is superior to curled hair. The size of this Couch is 78 in. long by 30 in. wide, which is unusually large. Covering comes in the very best four-tone velour, corduroy or tapestry in all the latest colors, such as maroon, dark or myrtle green, tobacco brown, dark blue, crimson, etc. A Couch like this sells regularly in any furniture store at \$25.00. Get one of these magnificent Couches, and be the wonder and envy of all your friends and neighbors. **NOTE.**—We can also furnish this Couch, when desired, in imitation leather. **Premium No. 160A FREE WITH AN ORDER FOR ONLY \$27.50 WORTH OF OUR GOODS;** or in genuine leather. **Premium No. 160B FREE WITH AN ORDER FOR \$39.50 WORTH OF GOODS.**

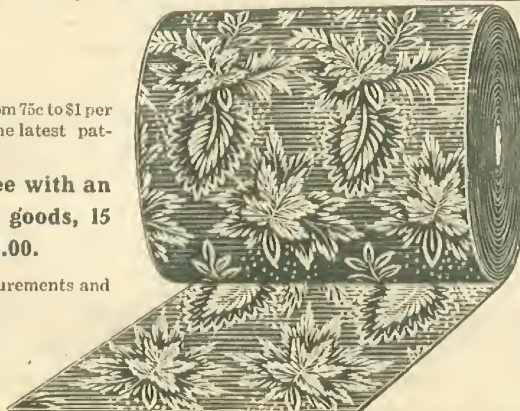
## Ingrain Carpet

Premium No. 161

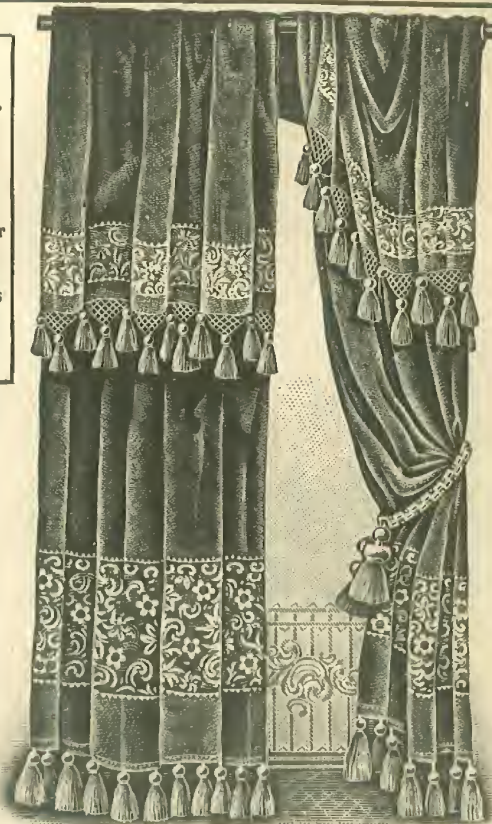
This is a very heavy all-wool ingrain carpet, worth from 75c to \$1 per yard, unusually handsome and rich looking, in all the latest patterns and color, one yard wide.

We offer 10 yards of this carpet free with an order for only \$14.50 worth of our goods, 15 yards for \$20.50, and 20 yards for \$25.00.

**NOTE.**—When our customers furnish us measurements and diagrams of their rooms, we have these carpets made up for them, free of charge, otherwise, of course, we send the number of yards they have earned, in a roll.



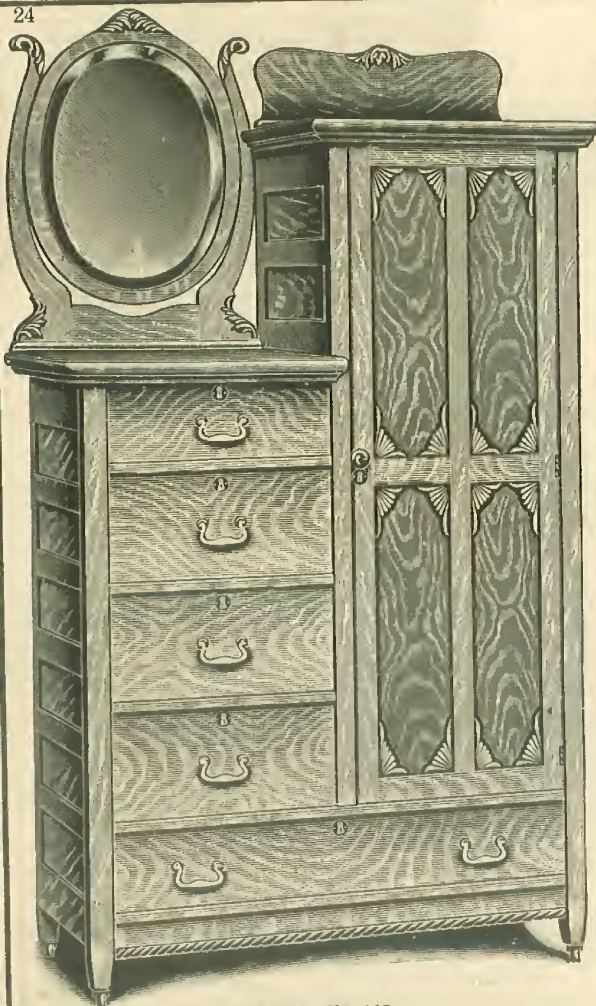
Chenille or Tapestry Portieres Premium No. 162



This picture will give you some idea of the extreme beauty and richness of these handsome Chenille or Tapestry Curtains, 108 inches long by 42 inches wide, with Oriental design and deep knotted fringe at top and bottom. Furnished in dark green, red, imperial blue, olive and tobacco brown. Nothing improves the appearance of a room so much, or makes it look so cozy, as a pair of chenille or tapestry portieres. Retail price, \$7.50 anywhere.

Free with an order for only \$7.50 worth of our goods. Premium No. 162A. Two pairs Free with an order for only \$13 worth of our goods.

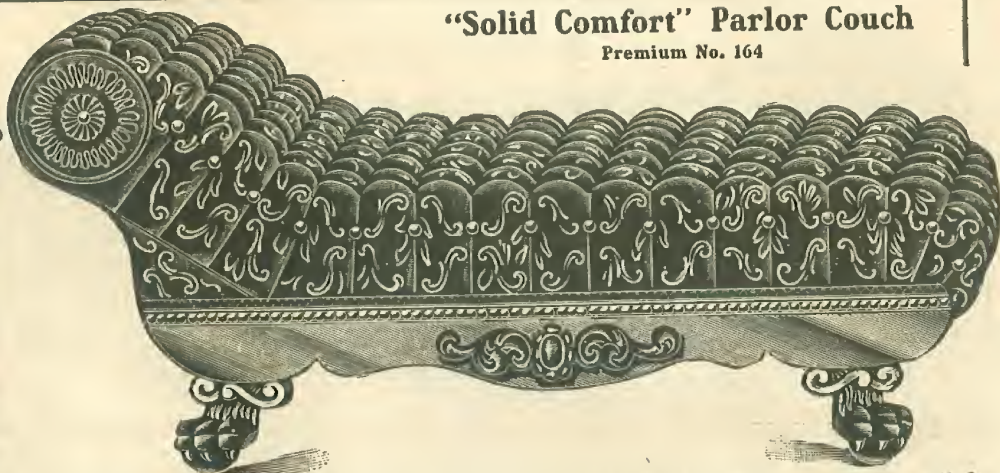




Premium No. 163

## "Solid Comfort" Parlor Couch

Premium No. 164



This elegant couch is covered in the highest quality four-toned velour or tapestry, or in plain corduroy if desired, any color, such as myrtle green, maroon, tobacco brown, dark blue, crimson, etc., has 7 rows of deep hand-made tufts, is 28 inches wide and 76 inches long, 30 best tempered steel springs, best white canvas over springs, patent steel clinch buttons that can never break or pull out. Frame is made of hardwood, elegantly finished in mahogany or imitation oak. Heavy hand-carved legs and elaborate hand carving on woodwork, beautiful rich looking rosette finished head. Latest indestructible steel construction inside frame.

**Free with an order for only \$14.50 worth of our goods**

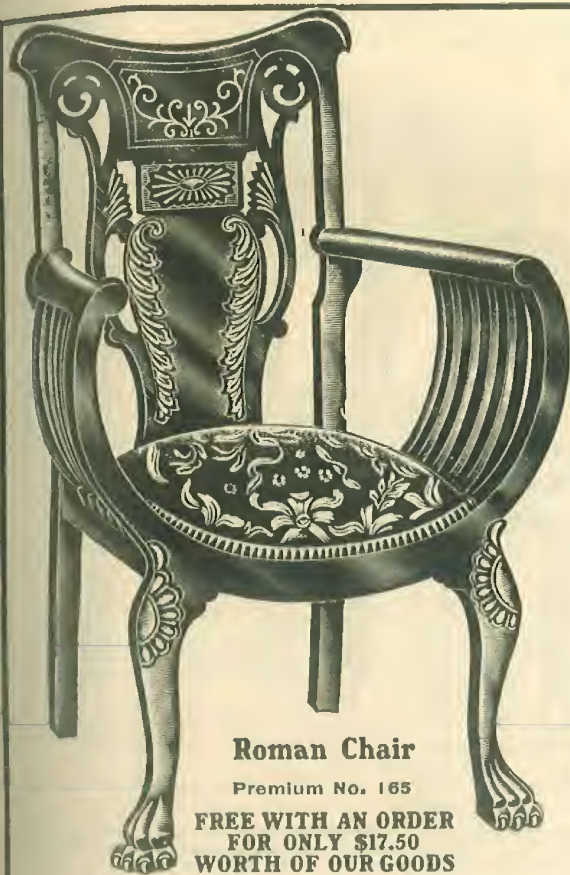
## THE "HOLDALL" CHIFFOROBÉ

Premium No. 163

This "Chifforobe" is something new in the furniture line, being as its name indicates, and as the picture shows, a chiffonier and a wardrobe combined. It has just recently been designed and made specially for us by a large and well-known furniture factory and is the only piece of furniture of this nature made in this country at the present time. This Chifforobe is 6 feet 3 inches high and 43 inches wide. It is made throughout of solid selected oak, nicely finished in a high gloss. The chiffonier part is surmounted with a handsome oval genuine bevelled French plate glass mirror, while the wardrobe is surmounted by a nicely shaped and carved ornamental top. The door of the wardrobe is nicely decorated with hand carving, as can be seen from the illustration. All the drawers, as well as the door of the wardrobe, are fitted with good locks and keys, while the drawers in addition are fitted with handsome swinging brass pulls and full set of ball-bearing casters are furnished free. This is a very handsome and convenient piece of furniture that is proving immensely popular among our customers. Do not overlook it when selecting your premiums.

**Free with an order for only \$27.50 worth of our goods**





**Roman Chair**

Premium No. 165

**FREE WITH AN ORDER  
FOR ONLY \$17.50  
WORTH OF OUR GOODS**

This magnificent chair is made from solid selected hard-wood, carefully and heavily finished in rich dark Mahogany and highly polished by hand to a fine piano finish. As can be seen from the picture it is elegantly carved and scrolled while the heavily shaped legs and claw feet make it a very attractive piece of parlor furniture. The design shown on the back is made of genuine mother of pearl, deeply inlaid in the wood, which gives the chair an appearance of great richness and beauty. The seat is large and comfortable and is upholstered on strong spiral steel springs of the very best quality, which will practically never wear out. The choice of upholstering can be had in either Corduroy, or Venora Velour in plain reds or greens, or regular four-toned velour in all the latest colors, such as crimson, maroon, dark green, olive green, tobacco brown, dark blue, etc., with handsome floral designs and decorations, also Persian effects in very beautiful colors that harmonize well with the back ground. On this chair we can also give our customers the choice of damask upholstering in any color. A chair like this would not be sold at less than \$15.00 anywhere.



**Parlor Corner  
Chair**

Premium No. 166

**FREE WITH AN  
ORDER FOR ONLY  
\$8.50 WORTH  
OF OUR GOODS**

This is one of our remarkably low offers.

This handsome Parlor Corner Chair is made from solid selected hard-wood, finished in dark, rich mahogany with a fine piano polish. Has a nicely carved panel of three-ply veneer, which makes it unusually strong. Has strong side brackets and nicely shaped arms and front. The spring seat is full, deep and comfortable. Choice of upholstering can be had in either plain red or green corduroy, or Verona velour, or in regular four-toned velour in all the latest colors, such as crimson, maroon, dark green, olive green, tobacco brown, dark blue, etc., with handsome floral designs and decorations, also Persian effects in other beautiful colors that harmonize well with the background.



**Library Leather Rocker**

Premium No. 167

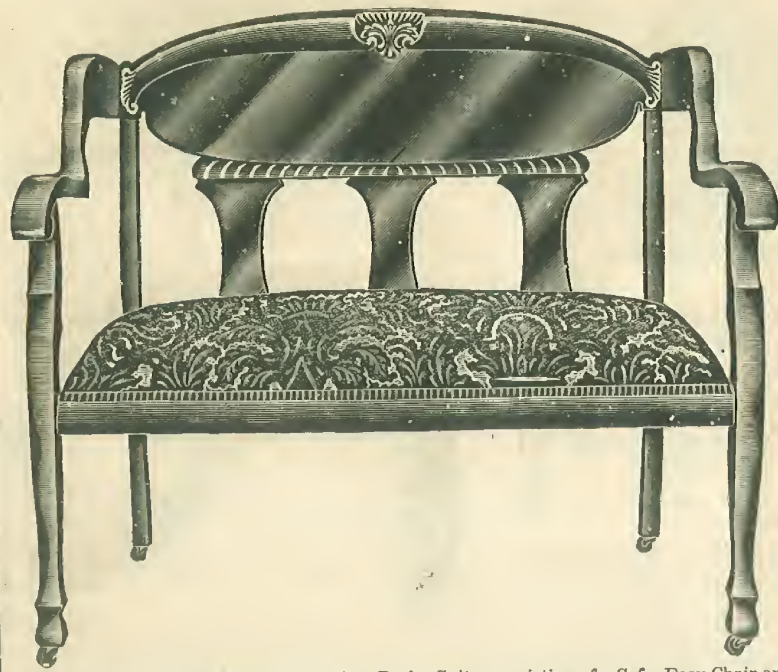
This is one of the finest and handsomest library rockers made. It is constructed throughout of the best quarter-sawn oak. Has a perfect hollow back which makes it unusually comfortable. The hand carving on the back, as can be seen to some extent from the picture, is unusually heavy and artistic. The spring seat is unusually large and comfortable and is upholstered on a full set of best spiral steel springs, which insures it against sagging or wearing out for many years. We furnish this chair upholstered either in Chase leather, which wears equally as well as genuine leather and cannot be told from genuine leather by any one except an expert, or in genuine leather, as desired. Our offer on this chair upholstered in either way are given below. They are remarkably low. **In Chase leather free with an order for \$16.50 worth of goods. In genuine leather free with an order for \$18.50.**



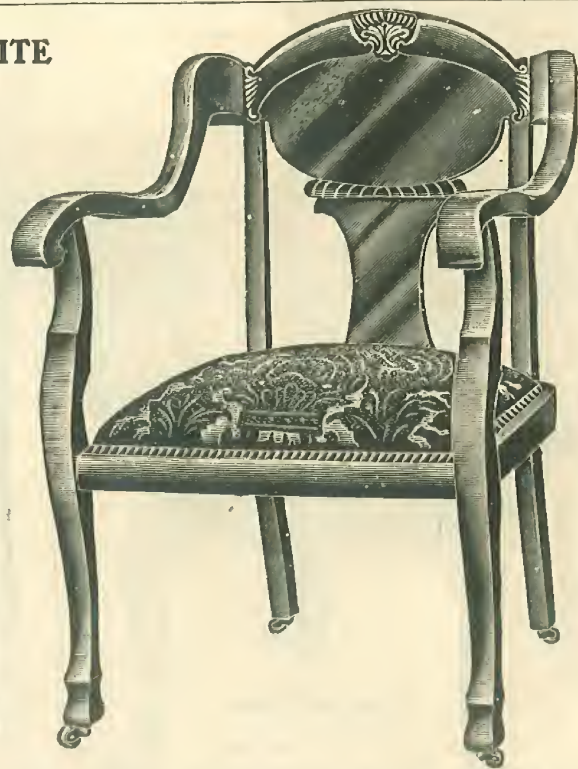
YOU CAN EARN THIS PARLOR SUITE IN FROM THREE TO FOUR DAYS EASILY. HUNDREDS OF OTHERS HAVE DONE IT

## THREE-PIECE PARLOR SUITE

Premium No. 168



NOTE—  
Having only  
room to ill-  
ustrate two  
of the pieces  
of this suite  
on this page  
we illustrate  
the Recep-  
tion Chair  
on the fol-  
lowing page



This beautiful up-to-date three-piece Parlor Suite, consisting of a Sofa, Easy Chair and Reception Chair, is made from selected hard wood, carefully finished in a rich Mahogany and highly polished. Each piece has fancy carved back, high, comfortable, gracefully shaped arms, French style legs, large comfortable upholstered fullspring seat covered with either Verona velour in plain reds or greens, or figured four-toned velour with the back ground in all the latest colors, such as dark green, olive green, crimson, maroon, dark blue or tobacco brown with Floral or Persian designs and decorations in other beautiful colors that harmonize nicely with the back ground.

A Parlor Suite such as this could not be purchased at any furniture store in the country for less than from \$25.00 to \$30.00.

**Free with an order for only \$27.50 worth of Goods**

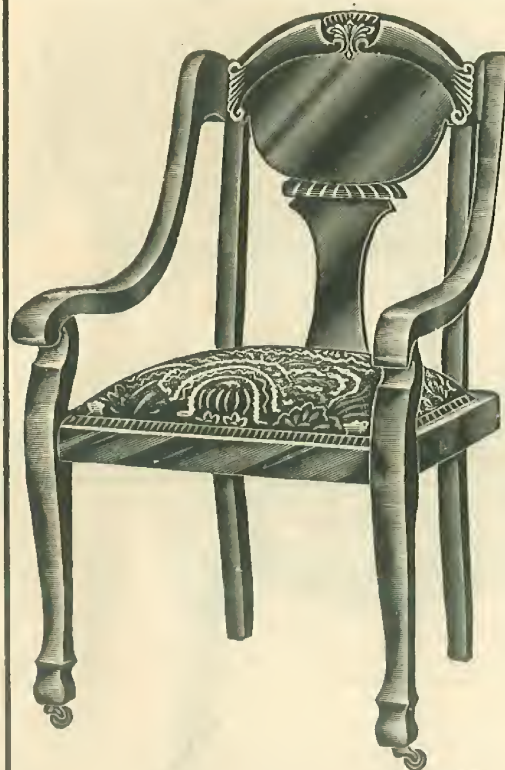
NOTE—For the convenience of our customers who may desire to earn any or all of the pieces of this Parlor Suite separately, we list them below as follows, although we always recommend earning the complete suite at one time as it comes with less work in that way. The transportation charges will also be less, while the pieces will always match exactly.

**SOFA—Premium No. 169 Free with an order for only \$15.00 worth of our goods**

**EASY CHAIR—Premium No. 170 Free with an order for only \$10.00 worth of our goods**

**RECEPTION CHAIR Premium No. 171 Free with an order for only \$8.00 worth of our goods**





Premium No. 171

This is a picture of the Reception Chair belonging to the three-piece Parlor Suite, fully illustrated and described on the preceding page, which we did not have room to show on that page.



CHIPPENDALE DIVAN

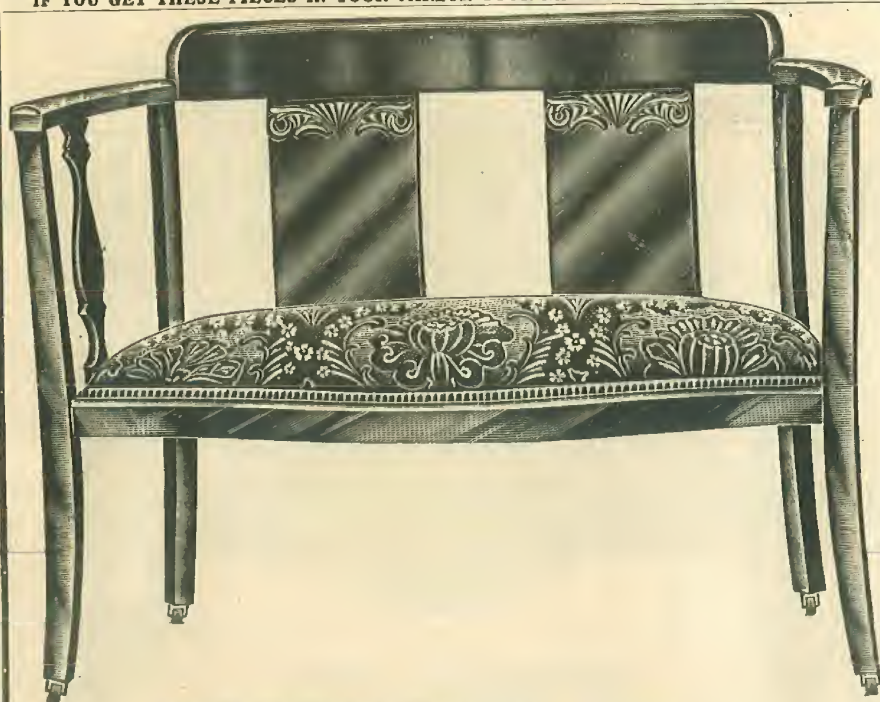
Premium No. 172

**FREE WITH AN ORDER FOR ONLY \$15.50 WORTH OF OUR GOODS**

As can be readily seen from the illustration, although the picture scarcely does it justice, this is an unusually strong and handsome divan of the celebrated Chippendale pattern. It is made throughout from the best selected hardwood with a fine, dark, rich mahogany finish, hand polished. The hand carving on the back, and front of the seat is very deep, elaborate and unique, as can be seen from the illustration. The panels in the back are made of three-ply hardwood veneer, which prevents them from ever warping and makes them unusually strong. Has a full, deep, comfortable spring seat, very strongly and securely made from the very finest steel springs, and latest style high shaped arms. The upholstery comes in either Verona velour in solid reds or greens only, or in regular four-toned velour in all the latest colors, such as dark green, olive green, crimson, maroon, dark blue and tobacco brown, for the background, with beautiful Floral and Persian designs in several pretty colors that harmonize well with these backgrounds. This is a beautiful divan that would grace any parlor, and our offer on it is wonderfully low.

**NOTE.**—When desired we can furnish this divan, upholstered in damask, **FREE WITH AN ORDER FOR ONLY \$16.50 WORTH OF OUR GOODS.**

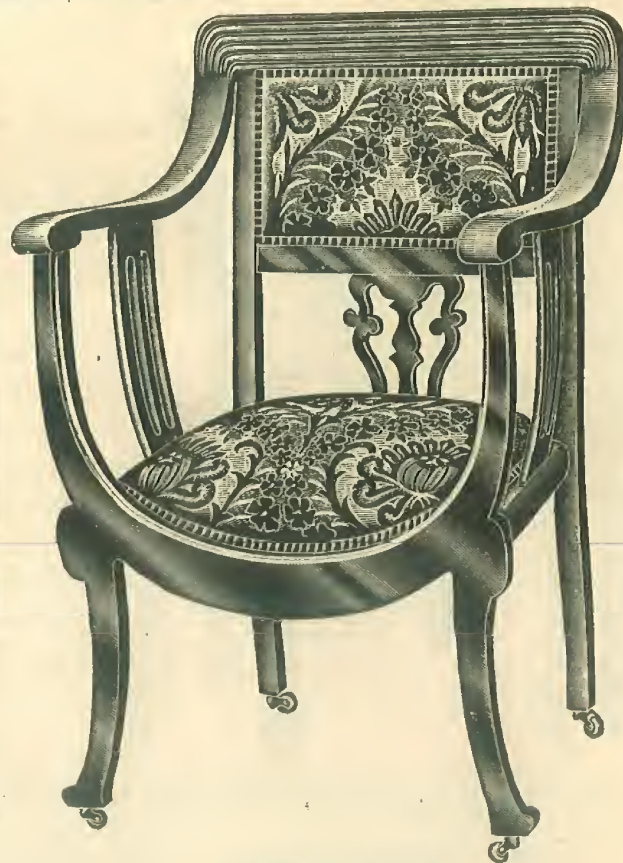




**MARIE ANTOINETTE DIVAN** Premium No. 173

The Divan illustrated above is of a very neat and attractive pattern. It is well and strongly made from solid selected hardwood and is very finely finished in mahogany by hand, being given a high piano polish. The carving is neat and tasteful, as can be seen from the picture. The arms and front are nicely and gracefully shaped, while the arms are supported by strong side brackets. The back panels are made from three-ply veneer, which makes them very strong and prevents them ever from warping. The seat is very large and comfortable and is upholstered on numerous steel springs of the very highest grade, which insures it from sagging for many years. The choice of upholstery can be had either in corduroy or Verona velour in plain reds or greens, or regular four-toned velour in all the latest colors, such as crimson, maroon, dark green, olive green, dark blue, tobacco brown, etc., with handsome floral designs and decorations, also Persian effects in very beautiful colors that harmonize well with the background.

**Free with an order for only \$11.50 worth of our goods**



**ROMAN CHAIR**

Premium No. 174

This is a large and comfortable chair of the Roman pattern, made from solid selected hard wood with a fine, dark, rich mahogany finish and with a fine piano polish. As can be seen from the picture, the back is handsomely carved and scrolled. The arms are broad and comfortable and are supported by fancy scrolled brackets. The seat is large and full and is upholstered on highly tempered spiral steel springs of the best quality, which will keep the seat full and perfect for many years. The back is also nicely and comfortably upholstered. The upholstery material comes in either corduroy or Verona velour in plain reds or greens, or regular velour in all the latest colors, such as crimson, maroon, dark green, olive green, dark blue, tobacco brown, etc., with handsome floral designs and decorations, also Persian effects in very beautiful colors that harmonize well with the background.

**Free with an order for only \$11.50 worth of our goods**





### Louis XIV Divan

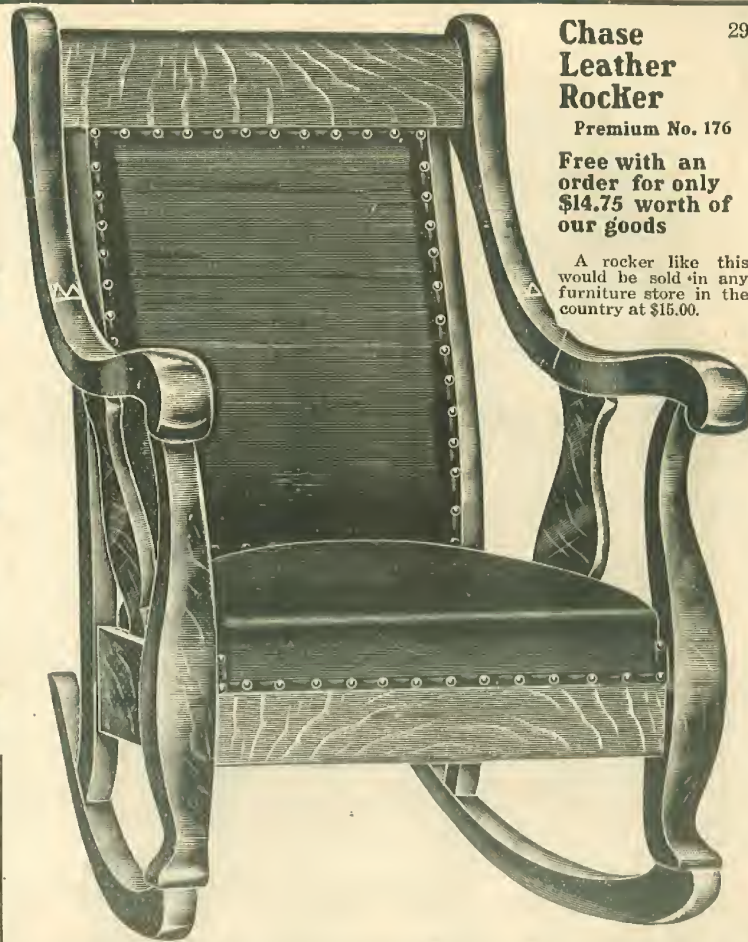
Premium No. 175

**Free with an order for only \$24.50  
worth of our goods**

This is a magnificent piece of furniture which could not be purchased in any furniture store in the country for less than \$25.00.

This handsome and artistic divan is made after the famous Louis XIV pattern. It is constructed throughout from solid selected hardwood, very finely finished in dark, rich mahogany, with a fine piano polish, with the exception of the panels in the back, which are genuine mahogany veneer, showing strongly the beautiful grain of the wood. This gives the complete divan the appearance of being altogether made of genuine mahogany. We desire to call particular attention to the heavy French style legs with heavy hand carved claw feet, also to the heavy, elegant hand carved lion heads at top of each arm and to the fancy carved center panel. The seat is deeply and fully upholstered on heavy spiral steel springs of the very best quality, which will wear for many years without showing any signs of sagging or giving out. On this divan we give our customers the choice of either corduroy or Verona velour upholstery in plain reds and greens, or regular velour or damask in all the popular colors, such as crimson, maroon, dark green, olive green, dark blue, tobacco brown, etc., with beautiful floral or Persian designs in other soft harmonizing colors.

This rocker is an elegant, handsome, massive and rich looking piece of furniture. It is of a very handsome, up-to-date design and is constructed throughout from the best selected hardwood and very carefully and beautifully finished in imitation mahogany which cannot be told from genuine mahogany except by an expert. The seat rests upon a large number of strong spiral steel springs which make it very durable and comfortable. Both the back and seat are very fully and comfortably stuffed with the best grade of selected sea moss with a layer of cotton on top. The upholstery is in chase leather, which looks like leather, wears like leather, and in fact, cannot be distinguished from genuine leather in any way, except by an expert.



### Chase Leather Rocker

Premium No. 176

**Free with an  
order for only  
\$14.75 worth of  
our goods**

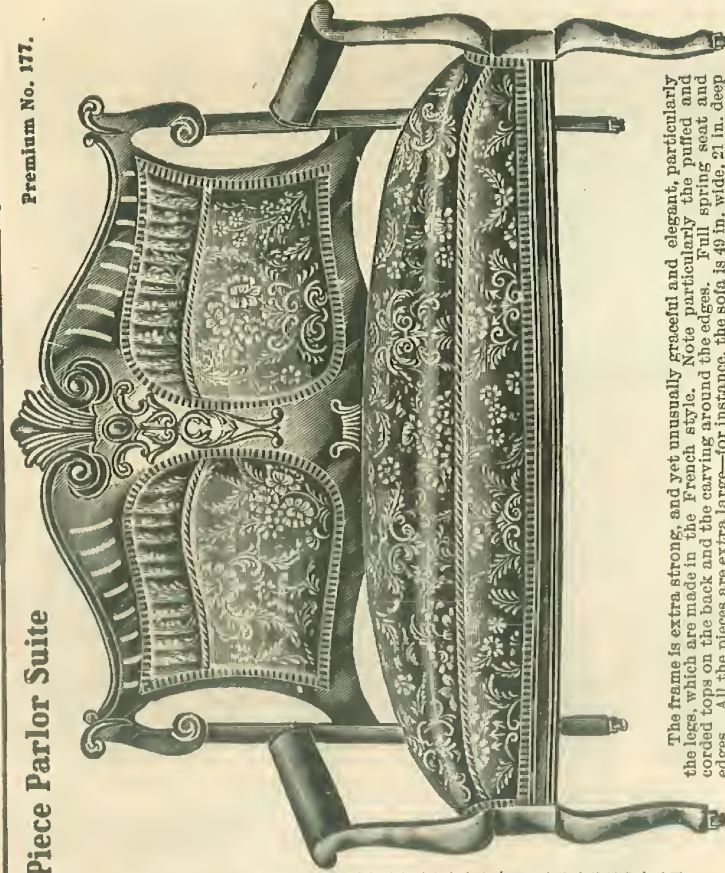
A rocker like this would be sold in any furniture store in the country at \$15.00.

It will not be necessary for us to give a very elaborate description of this rocker as those of our customers who know good furniture will see by a glance at the picture that this is a very handsome, up-to-date design and is constructed throughout from the best selected hardwood and very carefully and beautifully finished in imitation mahogany which cannot be told from genuine mahogany except by an expert. The seat rests upon a large number of strong spiral steel springs which make it very durable and comfortable. Both the back and seat are very fully and comfortably stuffed with the best grade of selected sea moss with a layer of cotton on top. The upholstery is in chase leather, which looks like leather, wears like leather, and in fact, cannot be distinguished from genuine leather in any way, except by an expert.



## Five-Piece Parlor Suite

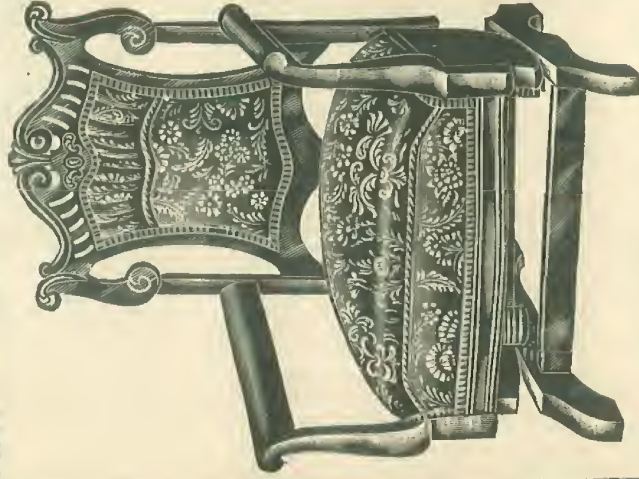
Premium No. 177.



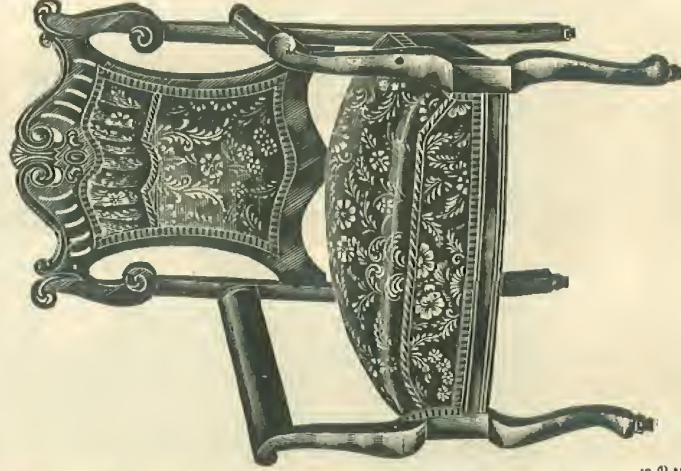
This magnificent five-piece Parlor Suite, consisting of a Sofa, Rocker, Chair, and two Parlor Chairs is made of the best selected solid birch wood, hand carved, with fine mahogany finish, which cannot be told from genuine mahogany, upholstered in velvet, corduroy, damask or tapestry, in all the latest and most popular colors, such as maroon, dark or myrtle green, tobacco brown, dark blue and crimson.

The frame is extra strong, and yet unusually graceful and elegant, particularly the legs, which are made in the French style. Note particularly the puffed and corded tops on the back and the carving around the edges. Full spring seat and edges. All the pieces are extra large—for instance, the sofa is 49 in. wide, 21 in. deep and 44 in. high, the other pieces being in proportion. The suite cannot be purchased anywhere for less than \$35.00 to \$40.00.

**FREE WITH AN ORDER FOR ONLY \$38.00 WORTH OF OUR GOODS.**



The Two Parlor Chairs of this Suite are illustrated on Page 31.



NOTE—For the convenience of those of our customers who may wish to earn any of the pieces of this five-piece Parlor Suite separately we make the following offer:

**SOFA**—Premium No. 178—Free with an order for only \$13.00 worth of our goods.

**ROCKER**—Premium No. 179—Free with an order for only \$11.00 worth of our goods.

**EASY CHAIR**—Premium No. 180—Free with an order for only \$10.00 worth of our goods.

**PARLOR CHAIRS**—Premium No. 181—Each free with an order for only \$7.00 worth of our goods.

Earn a Good Five-Piece Parlor Suite, Like This, and Furnish Your Parlor Almost Complete, at One Stroke, Without Expense.





**Parlor Chair**  
Premium No. 181



**Parlor Chair**  
Premium No. 182

Above are the two Parlor Chairs of the Five-piece Parlor Suite, Premium No. 177, that we did not have room to illustrate on the preceeding page.

This rocker, besides being unusually large, strong and handsome, is more than ordinarily comfortable. The seat has a double roll and the back is also so formed as to conform largely to the curves of the body. These points, together with the high arms, make it an ideal rocker for reading or resting in. The dimensions of this rocker are unusually large, the seat being 20 inches wide by 19 inches deep, while the back is 27½ inches high by 24 inches wide. It is hand-rubbed and polished to a high piano finish. Another of the many points of superiority in this beautiful rocker is that it is so constructed that it can be shipped "knocked down," the sides, back and seat being all made in separate sections, which are packed together. This effects a great saving in freight. Full instructions for setting up accompany each rocker and the most inexperienced person can set it up complete in a few minutes' time. When set up it is more firm and strong than a rocker of ordinary construction, as instead of being glued or joined together it is bolted with strong steel bolts that are invisible.

Rockers of this description are retailed everywhere from \$10.00 to \$12.00.

## Mahogany Parlor Rocker Premium No. 182

Those of our customers who appreciate really handsome furniture and who like to have their home well furnished and especially to have a pretty parlor, should not fail to secure one of these very beautiful rockers.

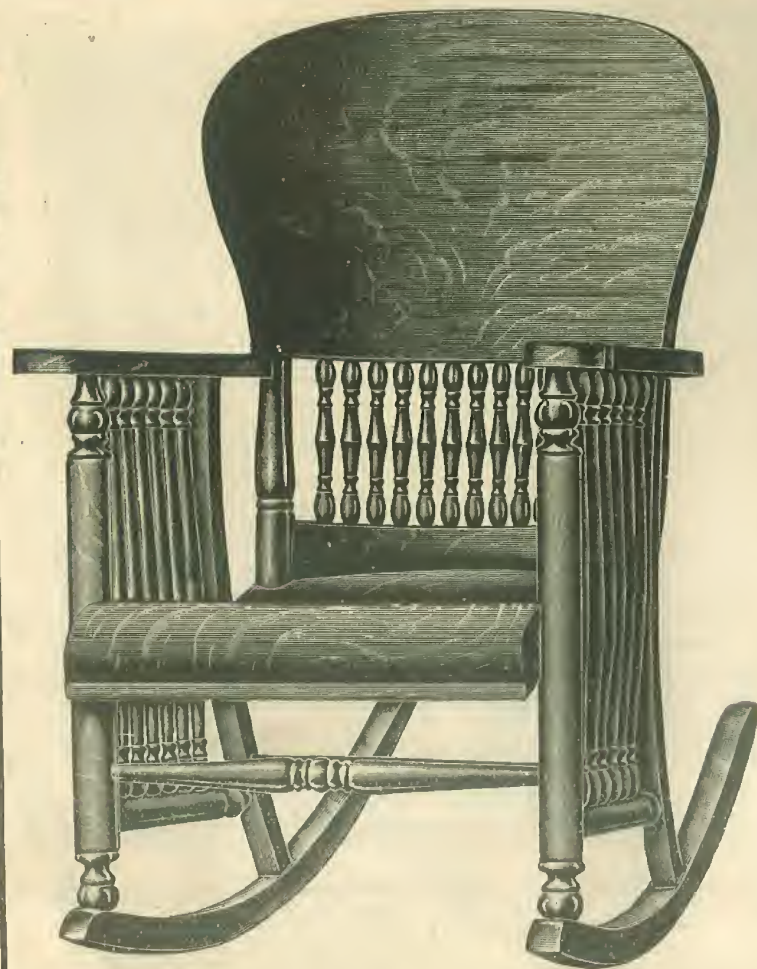
It is constructed throughout with the best selected three-ply veneer genuine mahogany. This method of construction not only makes the wood unusually strong and hard to break, but also prevents it from warping. The beautiful decorations in flowers and artistic designs

are in gold and silver bronze, put on under the finish, which prevents them from wearing off. They show up beautifully on the dark polished mahogany and make the chair unusually handsome and attractive in appearance.



**Free with an  
order for only  
\$9.50 worth of  
our goods**





## Abe Lincoln Rocker.

PREMIUM No. 183.

Every loyal American family should have one of these historic rockers in their home to remind them of the great Emancipator and the first of our martyred Presidents.

This rocker besides being unusually large, strong, and handsome, is more than ordinarily comfortable. The seat has a double roll and the back is also formed so as to conform largely to the curves of the body. These points together with the high arms make it an ideal rocker for reading or resting in. It is constructed throughout with the best selected quarter sawed oak, beautifully grained, as can be seen from the illustration. The dimensions of this rocker are unusually large, the seat being 20 inches wide by 19 inches deep, while the back is 25½ inches high by 24½ inches wide. It is hand rubbed and polished to a high piano finish. Another of the many points of superiority in this antique, historic and beautiful rocker is that it is so constructed that it can be shipped "knocked down," the sides, back and seat being all made in separate sections which are packed together. This effects a great saving in freight. Full instructions for setting up accompany each rocker and the most inexperienced person can set it up complete in a few minutes' time. When set up it is more firm and strong than a rocker of ordinary construction, as instead of being glued or jointed together it is bolted with strong steel bolts that are invisible. Rockers of this description are retailed everywhere from ten to twelve dollars.

Free with an Order for only \$9.50 worth of Our Goods.

NOTE—We would like to have our customers compare this beautiful, artistic and historic Rocker with rockers that are being offered by some other concerns with an order for \$10.00 worth of goods. This Rocker is so much superior that comparisons would be ridiculous, and some of these concerns claim too that they are making a wonderful offer on their rocker.



## Cobbler Seat Rocker

Premium No. 184

The illustration herewith scarcely does justice to the beautiful and substantial appearance of the Cobber Seat Rocker. We call particular attention to the beautiful design and the heavy carving on the back, and to the large number of unusually heavy and elaborate hand turned spindles in the back, sides and base. This rocker is made from solid selected oak with the back in quarter-sawed oak, and comes in either golden oak or mahogany finish, as desired. The seat is made of leather handsomely embossed and heavily colored in green and gilt, which gives the chair an unusually beautiful appearance. The finish of the chair complete is equal to that of the very highest priced rockers.

*The offer that we make on this rocker is simply wonderful, and we are only enabled to make such an unusual offer by having contracted for the entire output of this chair, made by one of the largest and best chair factories in the country.*

**One Rocker free with an order for only \$6.00 worth of our goods, or two Rockers free with an order for only \$9.50 worth of our goods**



## Rattan Rocker

This is an elegant Reed or Rattan Rocker, large and comfortable, made from the best India reeds, natural finish. Height of back from seat is 30 inches; size of seat, 18x20 inches.

NOTE. — For a still better, more elegant and more durable Rattan Rocker, see our Premium No. 186.



**Premium No. 185 Free with an order for only \$5.50 worth of our goods**  
**Premium No. 185A Two Free with an order for \$9.50 worth**



# Rattan Rocker

Premium No. 186



Free with an order for only \$8.50 worth of our goods,  
or two free with an order for only \$15.50  
worth of our goods.

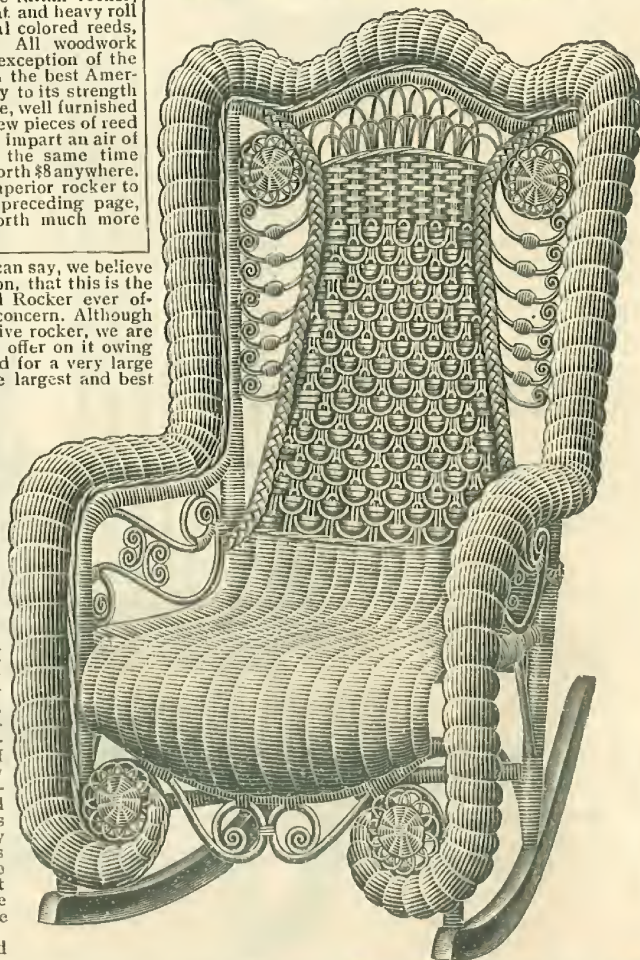
**Premium No. 186.** This is a very handsome, large and durable rattan rocker; has a closely woven reed seat and heavy roll from rocker to rocker; natural colored reeds, high grade shellac finish. All woodwork about this chair, with the exception of the rockers, is fully wrapped with the best American cane, thus adding greatly to its strength and durability. No up-to-date, well furnished house is complete without a few pieces of reed and rattan furniture. They impart an air of lightness, coolness, and at the same time solid comfort to the home. Worth \$8 anywhere.

**NOTE**—This is a much superior rocker to the one appearing on the preceding page, Premium No. 185, and is worth much more than the difference in price.

**Premium No. 187.** We can say, we believe without fear of contradiction, that this is the handsomest and best Reed Rocker ever offered as a premium by any concern. Although it is a high priced expensive rocker, we are able to make a remarkable offer on it owing to a contract we have placed for a very large quantity of them with the largest and best manufacturer of Reed Rockers in the country.

We desire particularly to call the attention of our customers to the new and especially attractive design of this handsome Rocker. It combines a maximum of beauty and design with great strength and absolute comfort. It is made from the very best selected reeds, carefully woven by hand, strongly reinforced at all points requiring extra strength and finely finished. With ordinary use and care this chair will be as good and strong at the end of ten years as it was the day it was shipped. The seat is particularly strong on account of the reeds being very closely woven at that point. Particular attention is called to the large, full, generous roll extending completely around the chair. This rocker is unusually large and comfortable, the seat being 19 in. wide while the height from the seat to the top of the back is 31 in. A rocker like this could not be purchased in any furniture store for less than from \$11 to \$12.

# Rattan Rocker Premium No. 187



Free with an order for only \$10.50 worth of our goods



## Morris Reclining Chair

The illustration below will give you a faint idea of the artistic appearance of this Morris Reclining Chair. It is made from solid selected oak, finished in a high gloss golden oak, or in selected hardwood with a deep, rich mahogany finish as desired. The cushions are of the latest box style, and are made from the finest imported four toned velour in all the latest shades, stuffed with high grade mixed tow and elastic cotton; the seat is fitted

with five highly tempered heavy steel springs, resting on a heavy copper wire frame, which makes it unusually soft and comfortable, while at the same time it is practically indestructible; Note particularly, the handsome and massive appearance of the complete chair, and how gracefully the legs, arms and spindles are carved. Also the heavy claw feet only seen in the most expensive chairs. Full set of ball-bearing casters. Morris chairs like this regularly sell in retail furniture stores at \$10.00. Therefore, our offer below is a wonderful one. Both of these chairs are fitted with a very strong and simple patented reclining adjustment, fully warranted never to break or get out of order.



Premium No. 183.

**Free with an order  
for only \$9.50  
worth of our goods**

Have you ever seen any more comfortable  
or beautiful pieces of furniture?

## Morris Reclining Chair

35

This truly magnificent Morris Reclining Chair is one of the handsomest designs ever made as can readily be seen from the picture. Very few furniture stores handle such a beautiful and massive chair as this, and no such chair has ever been offered before as a premium. It is made of solid, **selected, quarter-sawn oak** throughout, with a choice of golden, Antwerp, Flemish, or weathered oak finish, very highly polished and rubbed by hand. The frame work is very heavy and massive, and the elaborate carving is very beautiful, being all hand-made. The upholstery of the back and seat is in the latest box style, very lasting and comfortable. The covering is the very best four toned (or plain if preferred) velours or corduroys in all the latest colors, such as dark green, myrtle green, dark blue, maroon, crimson, tobacco brown, etc. The chair is fitted with five highly tempered heavy steel springs in the seat set on a heavy metal frame which makes the seat unusually comfortable and at the same time practically indestructible. Particular attention is called to the massive claw feet and to the beautiful graining of the wood on this premium, which are found only on the most expensive and elaborately made furniture. Fitted with ball-bearing casters, also with patent self acting unbreakable reclining adjustment. Worth \$15 at retail anywhere.

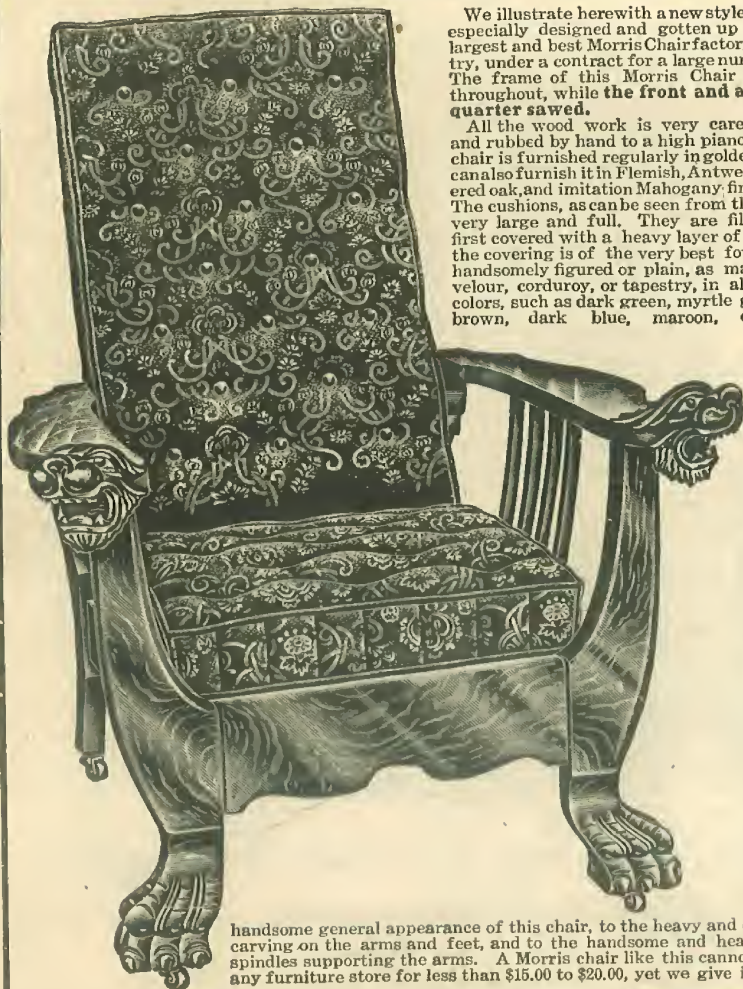


Premium No. 189

**Free with an order  
for only \$14.50  
Worth of our goods**



## MORRIS RECLINING CHAIR Premium No. 190



We illustrate herewith a new style Morris Chair, especially designed and gotten up for us by the largest and best Morris Chair factory in the country, under a contract for a large number of them. The frame of this Morris Chair is solid oak throughout, while the front and arms are full quarter sawed.

All the wood work is very carefully polished and rubbed by hand to a high piano polish. This chair is furnished regularly in golden oak, but we can also furnish it in Flemish, Antwerp and Weathered oak, and imitation Mahogany finish if desired. The cushions, as can be seen from the picture, are very large and full. They are filled with tow, first covered with a heavy layer of cotton, while the covering is of the very best four-toned, and handsomely figured or plain, as may be desired, velour, corduroy, or tapestry, in all the popular colors, such as dark green, myrtle green, tobacco brown, dark blue, maroon, crimson, etc.

The back can be raised or lowered to any position desired automatically, without touching it with the hand by the adjusting mechanism in the back. The seat is fitted with five highly tempered heavy steel coil springs set immovably on a heavy metal frame which makes the seat practically indestructible. Fully castored with ball bearing casters.

We desire particularly to call the attention of our customers to the very unique and handsome general appearance of this chair, to the heavy and elaborate hand carving on the arms and feet, and to the handsome and heavy uprights or spindles supporting the arms. A Morris chair like this cannot be bought in any furniture store for less than \$15.00 to \$20.00, yet we give it

**Free with an order for only \$17.50 worth of our goods**

## "WYLIE" ADJUSTABLE CHAIR Premium No. 191

The "Wylie" Adjustable Chair is the latest evolution of the Morris Chair. It combines all the good features of the latter and some improvements besides. Among the good points of this popular chair we will mention the following: The cushions are removable, enabling them to be easily cleaned and dusted. The back and seat cushions are also in one piece, so that the annoyance so frequent in Morris Chairs of the seat cushion sliding out of its proper place, or the back cushion falling down when the person sitting in the chair arises, is done away with. The back is adjustable by a very simple, yet strong mechanical arrangement under the seat, to six different positions without moving from the chair. All the mechanism is simple and perfect and there are no rods or springs to contend with in adjusting. The back is operated with the arms, which are adjustable also from a strong, yet simple internal mechanism that is entirely out of sight. The seat is what is known as a full steel construction and is composed of numerous heavy wire springs which make it very lasting and comfortable. These springs are covered underneath the seat with heavy white ducking, instead of cheap muslin or sacking material, such as is used on a great many even high priced chairs.



There is a full spring edge all around in both seat and back.

**Free with an order for only \$12.50 worth of our goods**

We feel confident you'll be delighted with one of these chairs if you secure it and that your neighbors would want one.

For other general points of description covering both Wylie chair and rocker refer to description of rocker illustrated on following page



## "WYLIE" ADJUSTABLE ROCKER Premium No. 192



In describing this entirely new, popular and handsome rocker, we will confine ourselves to the points not covered in our description of the "Wylie" chair to match, which is illustrated on the preceding page, the description of the two pieces being exactly similar with the exception that the one is a chair and the other a rocker. They are constructed from genuine quarter-sawed oak throughout, nicely finished in a golden oak, highly polished and decorated with hand carving. The seat and back of the cushion is made from one piece of velour, thus doing away with unsightly seams or with the trouble that is often found in the cushions of such chairs, namely, that the different pieces will not match properly.

The seats and backs of these 2 chairs are 2 inches wider than in any other Morris Chairs made. They are shipped "knocked down," thus insuring our customers the cheapest possible freight rate and lessening the chances of damage in shipment. This rocker is so constructed that it is impossible for it to tip over. Be the first in your neighborhood to possess one of these new, up-to-date and wonderfully simple, handsome and comfortable chairs.

**Free with an order for only \$14.50 worth of our goods**

## Mahogany Music Cabinet Premium No. 193



A Music Cabinet is something that should be in every home where any of the members are musically inclined or where there is music to be kept clean and neat and in a convenient place, nicely arranged, always at hand when wanted. Our Music Cabinets besides serving this their legitimate purpose are also an ornament to any parlor or library. This cabinet is constructed from Mahogany Veneer, which of course as everyone knows makes a much more beautiful piece of furniture than solid mahogany as the grain of the wood shows up better. It has a highly polished hand rubbed finish. Imitation French style legs, nice hand carving on the door and a nicely finished top. The height is 38 in. and the width 18 in. The inside is nicely finished and divided into several compartments with shelves. **FREE WITH AN ORDER FOR ONLY \$9.50 WORTH OF OUR GOODS.**

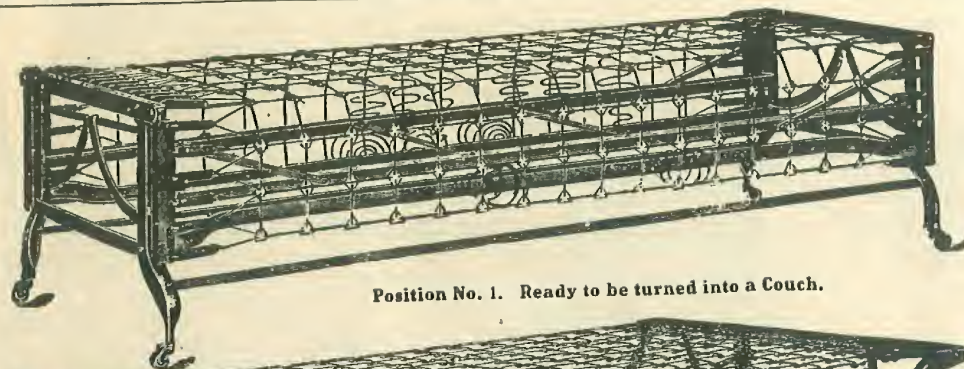
## Mahogany Music Cabinet Premium No. 194



**Free with an order for \$14.50 worth of our goods**

The Music Cabinet that we illustrate herewith is unusually handsome, artistic and convenient, as can be seen from the picture. It is made from genuine mahog'ny veneer throughout, highly polished and rubbed by hand to a beautiful finish. It is 44 in. high, 18 in. wide and is finished on top with a nicely shaped beveled French glass mirror 6x14 in. in size, set in an artistically shaped frame. Besides the mirror this Music Cabinet contains a drawer on top as shown. Legs are of latest French style while door is nicely decorated with hand carving; inside is nicely finished and has several compartments.





Position No. 1. Ready to be turned into a Couch.



Position No. 2. Ready to be made up as a bed.



Position No. 3. Made up as a couch.

## Sanitary Steel Folding Bed

Premium No. 195

No home can afford to be without one or more of these wonderful combination beds which can be turned into a couch at a moment's notice. The demand for them in sections of the country where they have been thoroughly introduced is enormous as they fill a long felt want in the home and in many instances are supplanting the old style wooden folding beds.

The first of the three pictures herewith shows this bed with the sides let down ready to be converted into a couch; the second picture shows it with the sides up ready to be turned into a bed, while the third picture shows it changed from a bed into a handsome couch for use as such during the day time.

The frame of this bed is made from the best selected heavy gauged hard steel angle, cantilever braced, which makes it practically indestructible, while the wire spring part is made from the best selected steel wire. In raising or lowering the sides only one movement is necessary as they fasten and lock themselves securely automatically. Being entirely constructed of steel this article of furniture, whether used as a bed or couch or both, is always perfectly clean and sanitary being at all times entirely free from bugs and other vermin that are so liable to collect in wooden furniture. When converted into a bed this wonderful piece of furniture is equal, and in many respects superior to any full sized iron or brass bed fitted with a spring edge box spring. The size of the bed is 4 feet wide by 6 feet 2 inches long and with the sides closed up for a couch is 20 inches wide, 18 inches high and 6 feet 2 inches long. It is fitted with steel ball bearing detachable casters.

There are other cheap imitations of this, the original and best style of steel folding bed, but they are not to be compared with this, the only and original sanitary steel folding bed. The principal features of this splendid bed are perfect workmanship, neat appearance, absolute comfort, small space occupied, ease of operation and perfectly sanitary.

The price of this bed in any furniture store is \$10.00.

**Free with an order for only \$9.50  
worth of our goods**

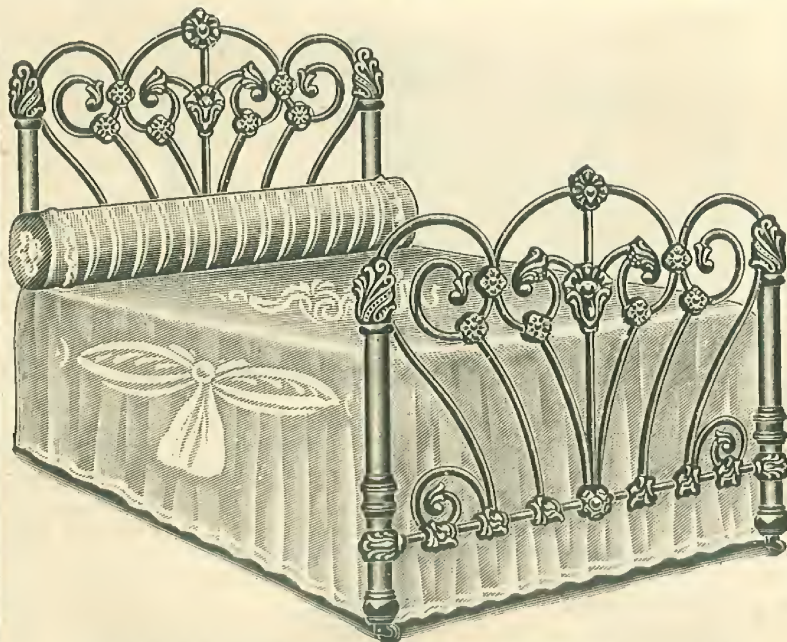
or including a heavy twenty-pound white cotton felt filled mattress in heavy ticking of a nice and attractive pattern.

Premium No. 196

**Free with an order for only \$15.00  
worth of our goods**



## Enameled and Gilt Iron Bed Premium No. 197



Free with an order for only \$9.50 worth of our goods.

## Woven Wire Spring Mattress

Premium No. 198

This Special Woven Wire Spring Mattress is supported in the center by three rows of highly tempered spiral steel springs resting on iron bands, thus doing away with all tendency to sag, as can be readily seen by the picture. Cut shows bottom of mattress to better illustrate how it is made. The frame is of hard, selected wood. Comes in two sizes, 3 feet 6 inches and 4 feet 6 inches wide, to suit above or other beds. One of the most serviceable and comfortable springs ever invented.

**FREE  
WITH AN  
ORDER  
FOR ONLY  
\$4.50 WORTH  
OF OUR  
GOODS**

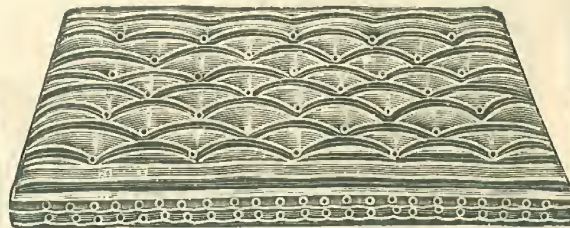


This attractive Enameled and Gilt Iron Bed is 60 in. high at the head and 42 inches at the foot. Comes in usual full size, 4 feet 6 in. wide. The pillars are 1 and 1-16 in. in diameter and are such as are found only in the most expensive beds, being surmounted by large and handsome gilt ornaments. In fact all the ornaments on this bed as shown in picture, are finished in solid gold bronze gilt, making the bed unusually rich and handsome looking. All parts of this bed are made from the best malleable iron, finished in baked or enamel, in your choice of three colors, light blue, olive green and white. Casters included free. Very solid and massive looking. Weighs when packed and ready for shipment 120 pounds.

## Mattress

39

Premium No. 199



Above is a picture of an unusually fine excelsior, with cotton top, mattress, with the best quality of ticking. Will give the best of satisfaction for many years. It is made especially for us by one of the largest mattress manufacturers in the country, which is a further guarantee of its high quality.

**Free with an order for only \$5.00 worth of our goods.**

NOTE:—When ordering mattresses, always state whether desired for 4 foot 6 inch or 3 foot 6 inch bed.

## GRAND COMBINATION OFFER

**Bed, Springs and Mattress Complete**

Premium No. 200

For those of our customers who may desire to earn the three premiums appearing on this page, that is the bed, woven wire springs and mattress, all at once, and thus have a bed complete and ready for use, we make the following very special offer on this bed spring and mattress, all together complete, worth \$17.50 anywhere. Figure out for yourself the great saving you will effect by earning all of these three premiums at once.

**Free with an order for only \$15.50  
worth of our goods**



## Enameled Iron and Brass Bed

Premium No. 201



To those of our customers who desire a somewhat better and more expensive bed than our No. 197 illustrated on the preceding page, we offer this really handsome and artistic enameled iron and solid brass bed. All the ornaments of this bed are finished in heavy bronze gilt, while the pillars, rods and general frame work are finished in very heavy and hard baked-on enamel in three colors, viz: white, blue and olive green. In addition to the bronze gilt ornaments, mentioned above, there are solid brass rods at both the head and foot of this bed, which greatly enriches its general appearance. Neither these brass rods, nor the bronze gilt ornaments, of course, show in this plain black and white picture and you cannot have any idea of the great beauty and massiveness of this bed until you see it in reality. The height at the head end is 66 in., and at the foot 46 in. The pillars are 1 1/2-16 in. diameter and are continuous all the way around the head and foot as can be seen from the picture. The weight of this bed, packed ready for shipment is 130 lbs.

**Free with an order for only \$12.50 worth of our goods**

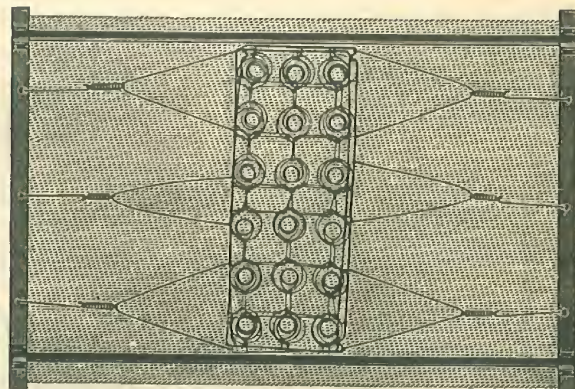
## Complete Bed, Spring and Mattress Premium No. 204

NOTE—Our grand reduced combination offer on the Bed Spring and Mattress, illustrated and described on this page is as follows:

**Free with an order for only \$27.50 worth of our goods**

## Steel Bed Spring

Premium No. 202



For those of our customers who desire a better and more lasting Bed Spring than the one illustrated and described previously, we offer this magnificent up-to-date bed spring, which the picture will give you some faint idea of, but which fails to do it justice. It is made especially for iron beds, has 1 in. tubular side rails and heavy angle steel ends. Japanned. The new device used for corner fastening makes the frame perfectly rigid and impossible to pull or twist out of shape. It is constructed from fine double coil fabric with 18 spiral steel springs across the center. These are in turn supported on an all wire support fastened at each end by helical springs, thereby making it very elastic and preventing it from sagging. This spring is unusually handsome, comfortable, clean and will last a lifetime with ordinary care. Comes in regular sizes to fit all our beds. **Premium No. 202. One spring free with an order for only \$5.50 worth of our goods. Premium No. 202 1/2. Two springs free with an order for only \$9.50 worth of our goods**

## Cotton Felt Mattress

Premium No. 203

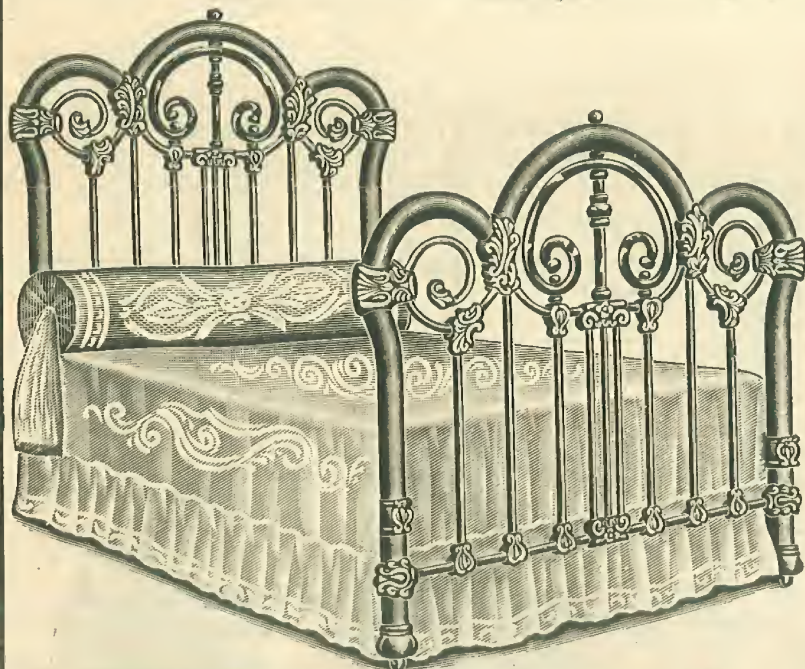


A Cotton Felt Mattress is now acknowledged to be the perfection of general utility and bed comfort and should be in every home. They are very elastic, non-absorbent, thoroughly sanitary and vermin proof. The filling is composed of 9 layers of carefully prepared elastic cotton felt, covered with high grade

sateen ticking, held together by tufts of patent leather. Never becomes lumpy or rough or gets sodden or hard. Edges are bound with blue braid well stitched. With ordinary care this mattress will last a life-time. Comes in regular sizes. When no particular size is stated we always send 4 feet 6 inches wide.

**FREE WITH AN ORDER FOR ONLY \$13.50 WORTH OF OUR GOODS**





**Enameled Iron and Brass Bed Premium No. 205**

The bed illustrated and described herewith is intended for those of our customers who appreciate really fine and artistic furniture and always desire to have "the best," recognizing that the best is always the cheapest in the end. This bed is of an unusually artistic design, beautiful finish and massive construction. The pillars are unusually heavy, being  $1\frac{1}{4}$  inches in diameter and are continuous all the way around the head and the foot, as can be seen from the illustration. Although hard to illustrate in this plain black and white cut, the fancy curved scroll rods underneath the pillar at the head and foot are solid brass. In addition the ornaments are finished in heavy bronze gilt. The general frame of the bed is made of the very best malleable iron, finished in three coats of baked on enamel in white, light blue and olive green. This beautiful enamel finish with the bronze gilt ornaments and solid brass scroll work makes this a really magnificent bed, which has to be seen to be appreciated fully. The height at the head end is 66 inches and at the foot 50 inches. Some idea of the great massiveness of this bed can be gotten from the fact that when packed ready for shipment it weighs 164 pounds.

**FREE WITH AN ORDER FOR ONLY \$22.50 WORTH OF OUR GOODS**



**Child's Rocker and High Chair**

On the beautiful Child's Rocker and High Chair, illustrated herewith, we make a truly wonderful combination offer. These pieces, as can be seen from the illustration, are of exceptionally handsome designs, and are beautifully carved, while the spindles are all unusually fancy and heavily turned. These chairs are made from solid selected oak, beautifully grained and with a high gloss finish, as shown to some extent by the pictures. The seats are heavy cane, hand woven, which will last for years.

Every home where there are young children should secure one of these combination sets, as they are indispensable, and here is a way to secure them easily without any expense. These two pieces would cost not less than \$10 in any furniture store in the country.

**Both, free with an order for only \$9.50 worth of goods**

Premium No. 208. HIGH CHAIR Premium No. 209. ROCKER  
Either of these pieces, free with only \$5.50 worth of our goods

**COMPLETE BED, SPRING AND MATTRESS**

PREMIUM No. 206

NOTE.—Our grand reduced combination offer on this magnificent bed and on the fine spring and mattress, illustrated on the preceding page, making in all the most valuable, most expensive and best complete bed outfit ever offered as a premium before, is as follows:

**FREE WITH AN ORDER FOR ONLY \$35.00 WORTH OF OUR GOODS**

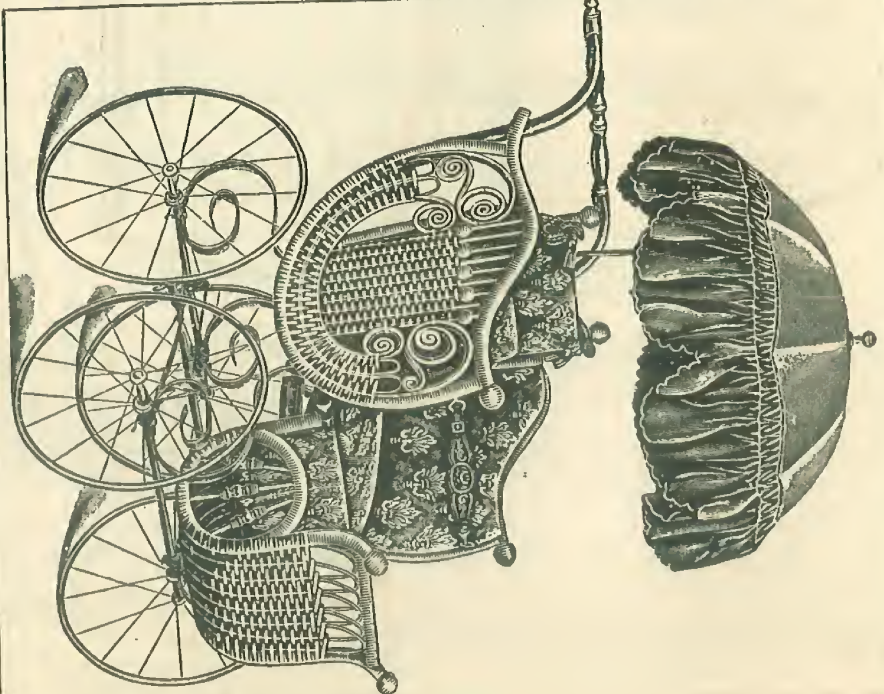


When You Deal with Us You are Dealing with a Reliable and Responsible Firm, Therefore You Take No Risks. Isn't That Worth Something To You?

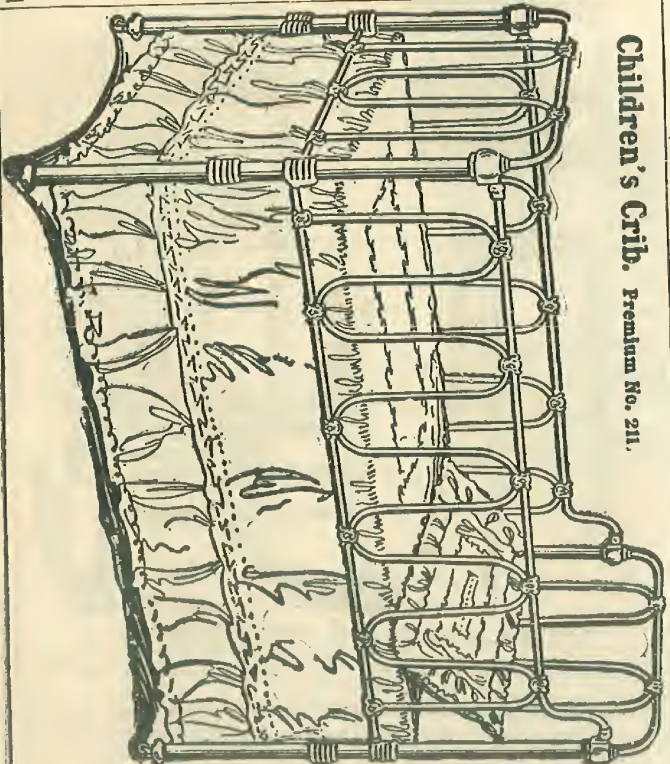
## Sleeper Go-Cart

Premium No. 210.

This is the latest style Combination Go-Cart and Baby Carriage. A very striking design and one of the latest creations. The frame is made of seasoned wood, mitered, glued, screwed and plugged at all joints so that it is impossible for it to become loose. The weaving of the reed is all done by hand, in a very careful manner, and from the best quality of imported German reed, shelled and varnished with a hard gloss finish. Woven cane seat. The back and also the dashboard in front are adjustable to any position by one simple movement of a lever. It is fitted with the latest heavy automobile gear which does not have the wobbling side motion and does not jolt the child like other gears, on account of it being thoroughly braced, and is very heavy and strong. It is made of the best quality of spring steel, warranted not to break, beset with steel axles and wheels, all nicely finished and heavily plated, also fitted with heavy rubber tires. The hub bolts are covered with rubber caps, which prevents them from scratching the furniture or walls. The parosol is mercerized percale, with ruffs and comes in all the popular colors, such as red, green, brown, blue and cream, with rod and fixtures complete. Has removable cushions on the dash, seat and back as shown in cut, made from the best corduroy and damask in tan, green and maroon color, stuffed with the best soft wool. Worth \$17.50 at retail anywhere.



## Children's Crib. Premium No. 211.



No home where there are children under seven years of age should be without one of these indispensable children's cribs or beds, as the two sides both of which let down on hinges, as shown in the picture, and which can be put up and taken down in a moment—when up, preventing the children from falling out—and thus they can be put to bed with perfect security any time of the day or night. This is one of the best styles of cribs made, being of the very best iron, finely enamelled, with high gloss finish in white, blue and green. The posts are unusually heavy, being  $\frac{3}{4}$  of an inch in diameter. Woven wire springs are included with each crib. We furnish two sizes as desired, that is, 2 ft. 6 in. wide by 4 ft. 6 in., and 3 ft. wide by 5 ft. long. These cribs are never sold anywhere for less than \$10.00.

Free with woven wire springs complete with an order for only \$9.50 worth of our goods.





### Folding Reclining Go-Cart

Premium No. 212

THE FOLDING RECLINING GO-CART IS A LATE INVENTION, and is one of the handiest articles for families where there are one or more small children, and at the same time is one of the greatest blessings for mothers ever invented who have occasionally to take a small child with them when going out. The above picture shows this Go-Cart both open and ready for use, and folded up ready for traveling. The great advantage and beauty of this Go-Cart is that while it is equally as strong, comfortable and effective as any Go-Cart made when in use, when not in use it can be folded up and put away in a very small space, when traveling by train, carriage or wagon, it can be taken along and stowed away, or carried, without inconvenience. This Go-Cart is very strongly constructed, and at the same time it is very comfortable as it has a full spring gear. The wheels are fitted with heavy rubber tires, and the hubs have heavy rubber caps over them, which prevent them from scratching the walls, furniture, etc. With ordinary care one of these Go-Carts will last a lifetime. They are made especially for us by one of the largest and best factories in the country, and we guarantee them fully. They are never sold anywhere at retail for less than \$5.00, sometimes more.

**Free with an order for only \$6.50 worth of our goods.**

### Reed Folding Go-Cart

Premium No. 213



This Folding Go-Cart is similar in style and construction to the other one illustrated and described on this page, only that this one has a reed body with a cane seat and back, instead of being all wood like the other. This makes it not only much more comfortable for the child, but gives it much greater wearing qualities. In construction it is folding and reclining, just like the other Go-Cart described previously. The metal parts are all nicely enameled in a deep rich green, has rubber tired steel wheels, rubber hub caps, which prevent it from scratching the furniture, walls, etc., in fact it has all the latest improvements just the same as the most expensive Baby Carriages and is equally as well constructed and finished. We recommend this pattern very highly to those desiring a good wearing and handsome Go-Cart.

**Free with an order for only \$9.50 worth of our goods.**

wearing well. The tires are rubber, which makes them noiseless and easy running. There are also rubber caps over the hubs to prevent them from scratching furniture, walls, etc. A strong and easily manipulated brake is included with each Go-Cart. The upholstering is removable, the material used being denim, neatly and carefully stuffed with selected wood wool. This upholstering is made to fit the seat, back, dashboard and sides. Handsome parasol made from mercerized percaline with a deep ruffle is also furnished, the whole making a very handsome, strong and comfortable Baby Carriage outfit.

**Free with an order for only \$13.50 worth of our goods.**

**Notes:** When the upholstering and parasol are not desired by our customers, we make the following remarkably low offer on this Go-Cart: Premium No. 214½, free with an order for only \$9.50 worth of our goods.

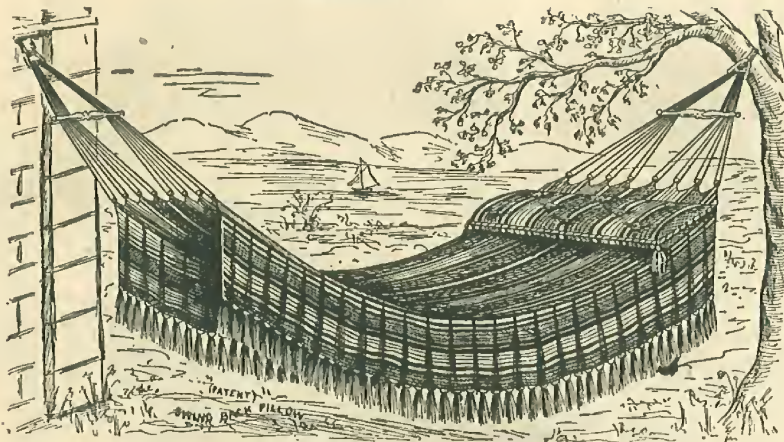


Sleeper Reclining  
Go-Cart  
Premium No. 214



**ACME HAMMOCK**

Premium No. 215



This is a genuine "Acme" Hammock, fancy woven center with contrasting border. It is finished all around with a deep ruffled Valance. Has a large tufted pillow finished with tassel, wood bars in extension cords, concealed wood spreader. It is 84 inches long by 36 inches wide. An extra large, strong, durable and rich looking hammock.

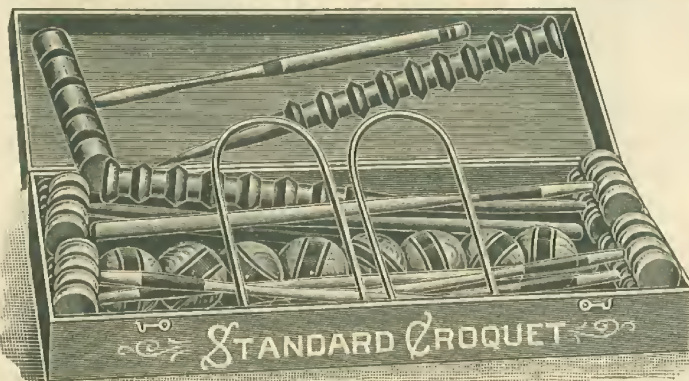
**Free with an order for only \$6.50 worth of our goods**

**CROQUET SET**

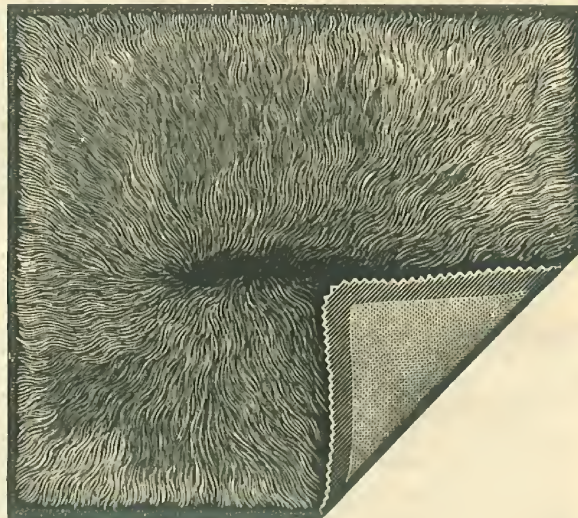
Premium No. 216

A very desirable eight-ball set, mallets of nice design, balls, handles and mallets painted and striped, two large fancy stakes, heavy galvanized arches. A first-class set in every respect. Comes in a neat case. Every family should have one. Croquet is a fascinating game and a great pastime for old and young.

**Free with an order for only \$4.50 worth of our goods**

**BABY CARRIAGE ROBE**

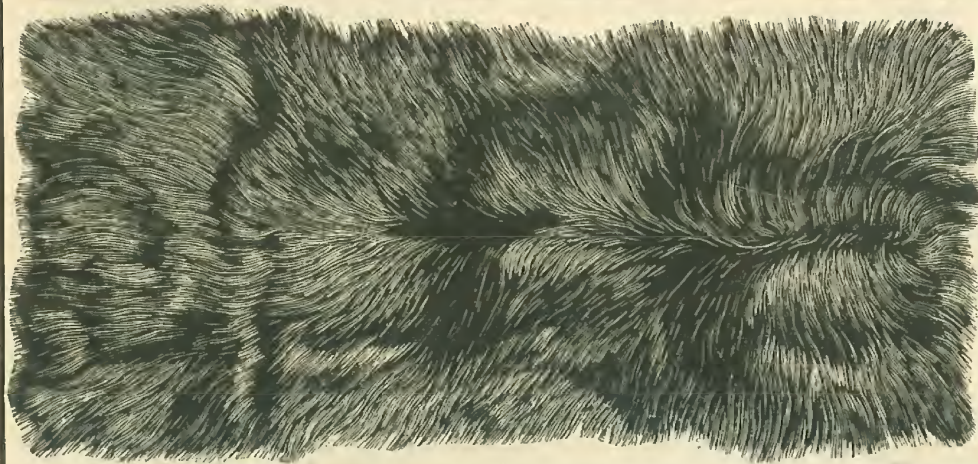
Premium No. 217



A Baby Carriage Robe is something that every mother should have. The one illustrated and described herewith is the "Perfection" brand, so well and favorably known. It is made of pure white, long and curly fur, lined with the best quality of quilted sateen making it warm, durable and wind proof. It is bordered with scalloped felt to match the lining, which comes in two colors, either pink or blue. The size is large and full, being 30x33 inches. No baby carriage is complete without one of these handsome and attractive robes.

**Free with an order for only \$6.50 worth of our goods**





## JAPANESE GOATSKIN RUG

Premium No. 218

This picture illustrates a genuine Japanese Goatskin Rug, 5 ft. long by 2 ft. 6 in. wide, thoroughly cleaned and fully deodorized. This rug can be had in either white, gray or black. Nothing else gives such an air of richness and comfort to a home as several of these rugs scattered around. The wonderful offer that we make on them places a number of them within the reach of everyone without cost and with very little effort.

**One rug free with an order for \$5.00 worth  
of our goods**

Premium No. 218A

**Two rugs free with an order for only  
\$9.50 worth of our goods**

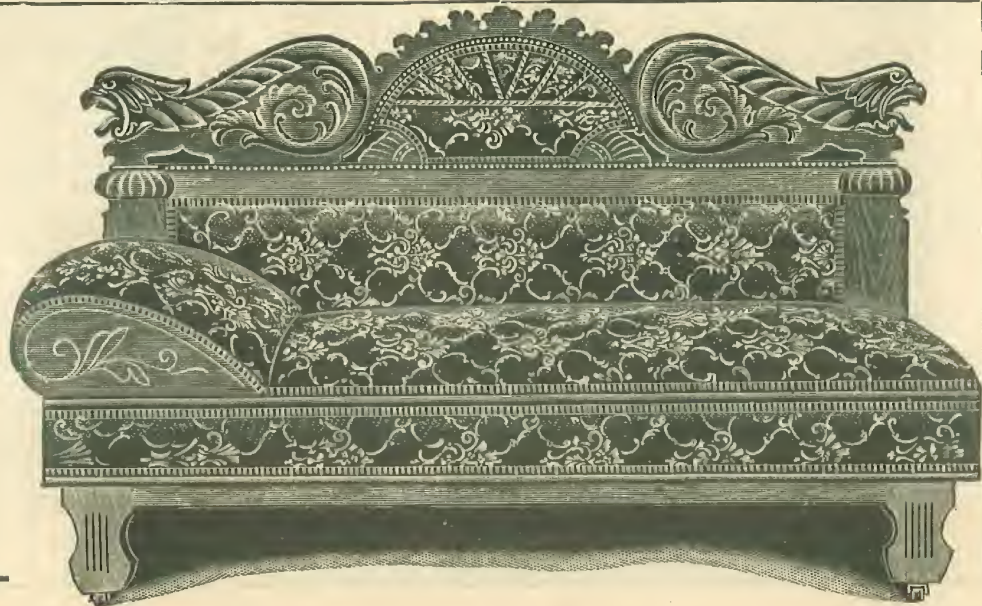
## Siesta Bed Lounge

Premium No. 219

This is an extra large and handsome Bed Lounge. The frame and back are solid oak with golden oak or mahogany finish, beautifully carved and ornamented; the back is extra high. The bed is woven wire with cotton top mattress and good quality of ticking. Size when open, 48x78 inches; when closed, 23x77 inches. A very useful and desirable piece of furniture to have in the home as it can be used as a sofa or couch during the day and at night, if desired, it can be turned into a large, comfortable bed in a few seconds' time. Worth \$18.00 if purchased in a furniture store.

**Free with an order for only \$22.00 worth  
of our goods**

**WE CONSIDER NO TRANSACTION FULLY  
SETTLED UNTIL OUR CUSTOMER IS  
ENTIRELY SATISFIED.**







Premium No. 220

A genuine "Bromley" Smyrna Rug, all wool and very heavy; handsome designs, extra large, being 36x72 inches in size, reversible, both sides being alike, made in beautiful floral and oriental patterns in all the latest colors, such as dark green, olive green, red, maroon, tan, brown, etc. etc. You can't have too many good rugs; they are more the thing at the present time than carpets. They are easily cleaned, and when used with carpets save them from wear and tear. Rugs like these are sold everywhere at from \$4 to \$5 each.

**One Free with an order for only \$6.00 worth of our goods**  
**Two Free with an order for only \$9.50 worth of our goods**

Axminister Rug

Premium No. 221

The picture herewith illustrates a genuine Axminster Rug made especially for us by one of the largest and best manufacturers of these goods in the country, from first-class stock. The face is woven with fine wool yarn giving it a silk velvety pile appearance only to be seen in the highest grade rugs. It is not reversible, the back being strongly reinforced by best material. It will stand severe wear for many years. The illustration herewith will give our customers a slight idea of the beautiful design that these famous rugs come in. The colorings are simply exquisite in combinations of rich green, dark red, tan, old rose, etc., etc., with floral or oriental effects. When ordering state the shade wanted and whether floral or oriental pattern is desired. These rugs are extra large in size being 36 in. wide and 72 in. long. A few of them in your home will make it look beautiful, comfortable and elegant.

**One Free with an order for only \$7.50 worth of our goods**  
**Premium No. 221½ Two Free with an order for only \$13.50 worth of our goods**

We can also supply this rug in an extra large size, that is to say 9x12 feet, which is sufficient to completely cover any ordinary sized room, with handsome border to match. Just what you want for your parlor or dining room if you desire a nice home. **Premium No. 221A Free with an order for only \$34.50 worth of our goods**



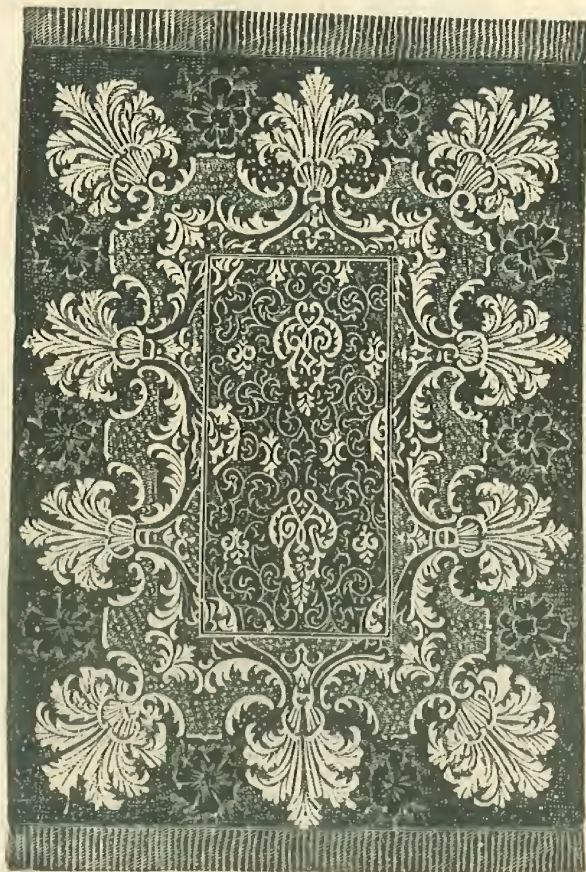
Premium No. 221



**Ingrain Art Square.**

Premium No. 222

Herewith is the picture of a genuine Ingrain Art Square, woven in one piece throughout, with handsome border to match; has the same appearance as a bordered carpet, only it has the advantage of being reversible and looking equally well on either side. This is only one of the many handsome patterns that we carry in stock. By securing one or more of these art squares you can carpet your rooms at one-third of the expense of regular carpet. Size 9x12ft. Worth from \$7.50 to \$10.00 in any retail store. One of our most wonderful offers.



**Free with an order for only \$9.50 worth of our goods**

**Premium No. 223 Two of above Art Squares Free with an order for only \$15.50 worth of our goods.**

**Mercerized Silk Portieres.**

Premium No. 224

These beautiful Mercerized Silk Portieres have the handsome and rich appearance of pure silk curtains. They have a richness in effect that cannot be brought out or duplicated in cheaper fabrics. On this account they are very popular, and in great demand everywhere. These Portieres come in solid colors with beautiful raised Damask designs worked on them. This still further increases their likeness to pure silk curtains. The pattern which we illustrate herewith is of a heavy Matlasse weave, with a scroll border and elaborate dado and frieze. On top is a lattice and tassel fringe 9 inches deep giving an effect which is very elegant. We can supply a great variety of other equally as beautiful patterns.

These Portieres are perfectly reversible, giving a finished appearance on either side when hung between two rooms. We supply them in all the popular colors, such as Cardinal, Brown, Dark Green, Olive Green, etc. They are very large and full, being 3 yards

long, not including the fringe, and 1 ft. 6 inches wide. Please do not for a moment compare these rich and beautiful Mercerized Silk Portieres with the cheap cotton Portieres usually offered as premiums. Portieres like this never retail at less than \$10.00 anywhere.

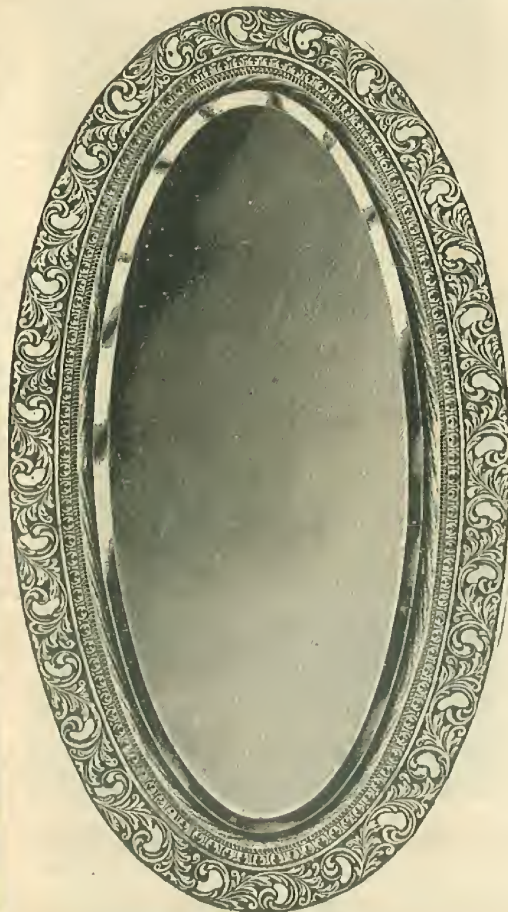


**Free with an order for only \$9.50 worth of our goods.**



**OVAL FLORENTINE GILT MIRROR**

Premium No. 225



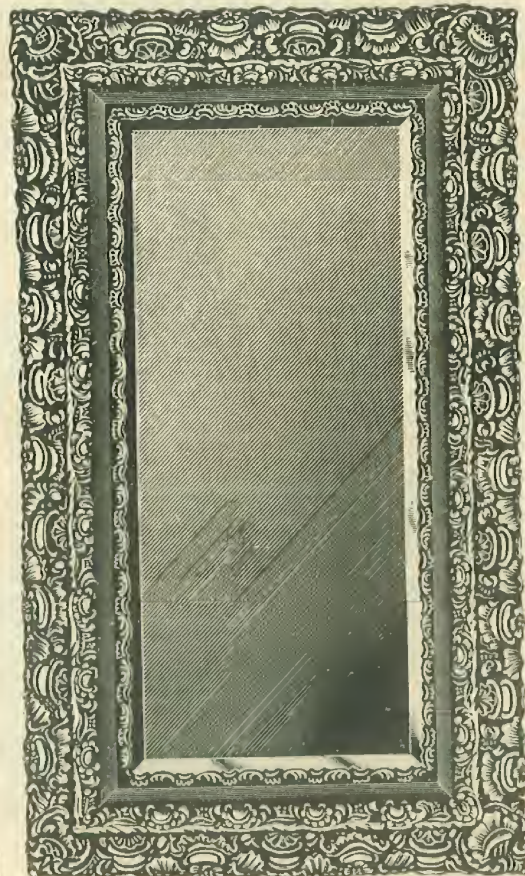
This beautiful Oval Mirror is made of genuine French bevel plate glass, extra thick and heavy. It is 18x40 in. in size and is framed in a genuine gold gilt frame of the famous Florentine pattern, handsomely and artistically carved, with fancy raised inner stem. The frame is unusually large and heavy, being 4 in. wide, which makes the size of the mirror complete 26x48 in. The gold gilt is of the very best quality which insures it wearing for many years without showing any signs of age or tarnish.

A mirror like this could not be bought for less than \$10.00 in any furniture store in the country. Do not fail to get one or more of these ornamental and useful mirrors for your home, as soon as possible.

**Free with an  
order for only \$9.50  
worth of our  
goods**

**SQUARE FLORENTINE GILT MIRROR**

Premium No. 226

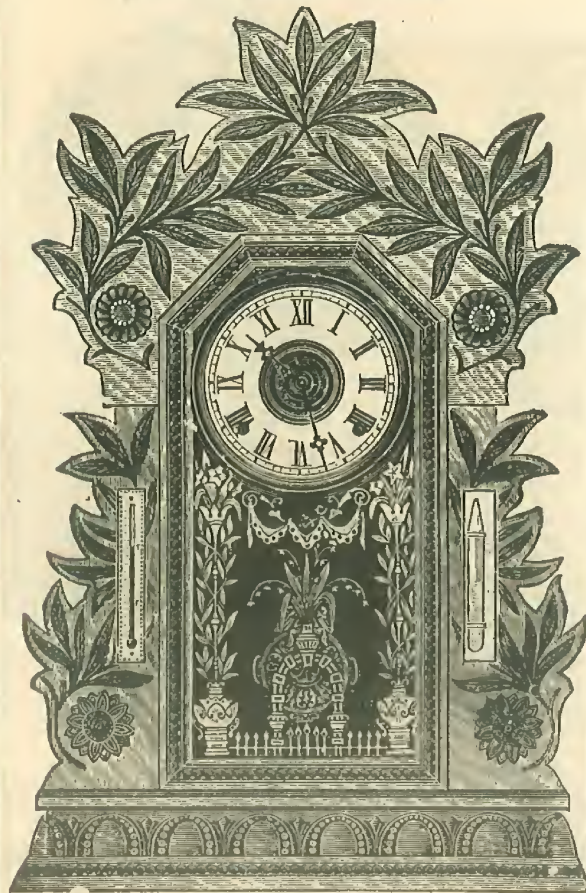


Here is a genuine French beveled plate glass Mirror. Glass very thick, strong and heavy. The size of the glass alone is 18x40 inches, and as the frame is very wide (6 in.), the complete size of the mirror is 2 feet 6 inches by 4 feet 4 inches. As can be seen from the picture, the frame is very handsome and elaborate. It is of the double-deck pattern, beautifully carved, ornamented with gold, burnished gilt lining on the inner edge. A mirror like this is sold at retail for from \$10 to \$12 everywhere.

**Free with an  
order for  
only \$9.50  
worth of our  
goods**



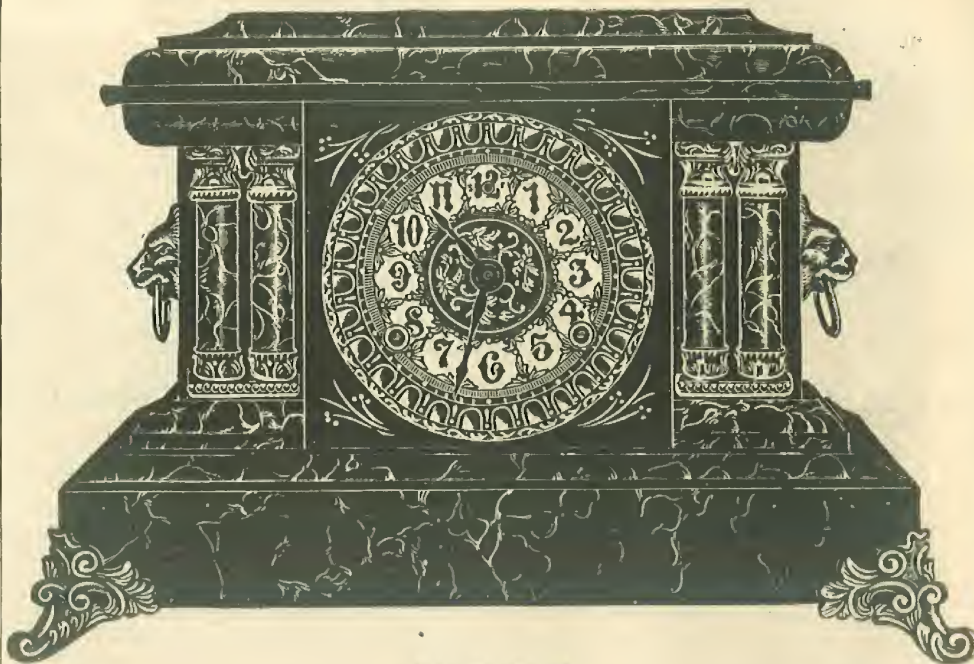
### Hall or Kitchen Clock.



Premium No. 227.

Free with an order for only \$6.50 worth of our goods.

### Marbeloid Parlor Mantle Clock



Premium No. 228.

This is a magnificent Parlor Mantle Clock. Has a  $5\frac{1}{2}$  in. dial. Height, 12 in., width, 16 $\frac{1}{2}$  in. Made from selected hard wood, with Italian marbelized treatment, which cannot be told from genuine Italian marble, and has handsome gold gilt ornaments and feet. It has an 8-day movement, striking the hours on cathedral gong, and half hours on cup bell to distinguish between hours and half hours when time cannot be seen. Made by one of the largest makers of American clocks in the country. Has a very elaborate gold gilt perforated dial, either Roman or Arabic figures. No parlor is completely furnished without a clock, and this one will be an ornament to any home. Worth \$10.00. Free with an order for only \$9.50 worth of our goods.

A very handsome complete clock for the hall or kitchen, showing not only the time of day but also indicating the temperature and the probabilities as to the weather, having both a barometer and a thermometer. It has an 8-day movement, striking the hours and half hours, also a loud alarm attachment. The case is richly carved and ornamented. Comes in solid oak with a golden oak finish. Height, 24 inches, with 6-inch dial. No home should be without one of these useful and ornamental timepieces. Worth \$6.00 to \$8.00 anywhere.



**"OUR ACME" PARLOR LAMP**

Premium No. 229

This picture illustrates a beautiful parlor lamp, very large and massive looking, standing 29 in. high and having a globe 11 in. in diameter. It is equipped with the well known up-to-date 100 Candle Power Success Burner, which gives one-third more light and consumes only one-half the amount of oil that other Central Draught Burners do. The construction is so simple that any child can re-wick it and can be lighted without removing globe or chimney. It gives a pure white light, absolutely free from odor. It has a heavy cast base, gold-plated with gold-plated crown. The decorations on the globe and base are hand-painted bunches of American beauty roses, surrounded by clusters of rose leaves, daisies and foliage, on a delicate green back-ground, full size and in natural colors, put on before firing, which makes them everlasting. All metal parts are of hand-wrought brass in a rich gold finish. The picture scarcely gives you any idea of the massive appearance and wonderful beauty of this lamp. Regularly sold by dealers at from \$7.00 to \$8.00.

**Free with an order for only \$6.50 worth of our goods**

**CERISE PARLOR LAMP**

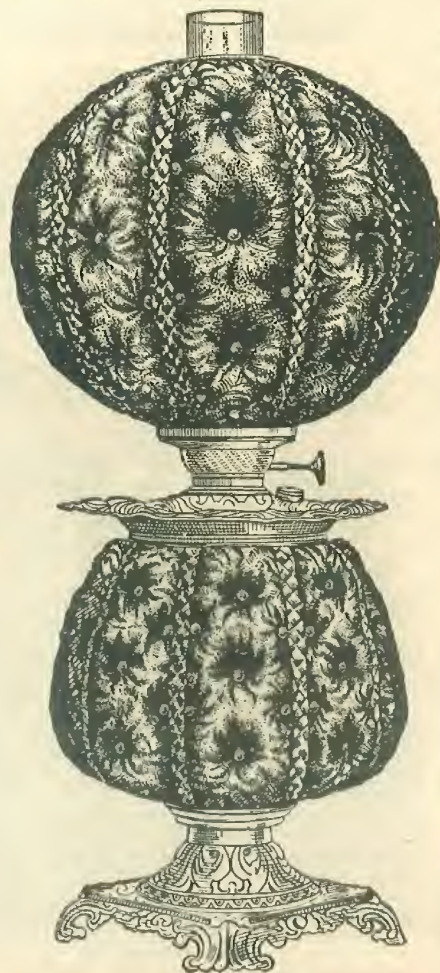
Premium No. 230

Here is a truly and superbly magnificent parlor lamp, which is regularly sold by dealers at from \$12.00 to \$15.00, and in fact very few dealers, outside of the larger cities, handle any such lamps. It is the very latest design made by the world's famous glass maker, Mr. Kopp. The color is a beautiful shade of red, known as Kopp's Cascad Colored Cardinal. The design is that of rich fluffy silk, tufted and having a heavy cord effect separating it into panels. It is made of two plates of glass welded together, then satin finished; the effect is beautiful. This magnificent Lamp is equipped with the well known Success up-to-date 100 c. p. Central Draught Burner, which gives one-third more light and consumes only one-half the amount of oil that other Central Draught Burners do. The flame is pure white and gives a rich mellow light. It can be lighted without removing chimney or globe and extinguished simply by turning the wick down as far as it will go. It is so simple any child can re-wick it and is made of good heavy brass. The lamp is 25½ inches high with a globe 11 inches in diameter and has a large heavy base and crown, gold-plated.

**Free with an order for only \$9.50 worth of our goods**



Premium No. 229



Premium No. 230



## Fancy Metal Covered Trunk

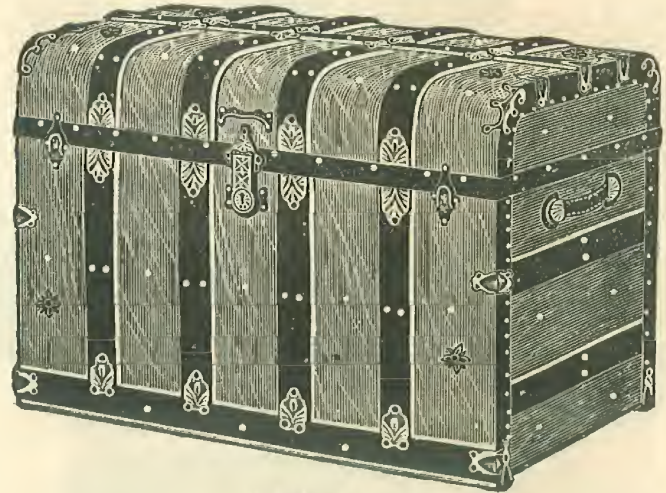


Premium No. 231.

This is a large, strong and handsome fancy metal covered trunk; has the new style barrel stave top, cross bar slats on top and upright slats on front, making it unusually strong, also wrought iron clamps on corners and at all points where the strain is great; brassed Monitor lock, patent bolts, rollers, hinges, etc. Inside is a large covered tray with hat box and side compartment. The size of the trunk is 30 inches wide, height to correspond. Will stand the roughest kind of wear and tear for many years. Worth from \$5.50 to \$7.00 at any retail store.

Free with an order for only \$7.50 worth of our goods.

## Rosewood Finished Trunk



Premium No. 232.

The picture of this trunk can give you only the faintest idea of the splendid manner in which it is finished and its handsome appearance. The width is 30 inches, and it is unusually high and deep, which gives it a great holding capacity. It is covered with the finest heavy wrought iron, finished in a handsome imitation of rosewood, which makes it really an ornament in any room in which it is placed. The top, as shown, is flat, which makes it more convenient than a round top trunk. The slats are of the very finest bent hard wood, and cover the entire top, front and ends, all protected with metal clamps. There are also heavy clamps at all corners and everywhere where the strain is great. It is fitted with a strong brass lock, also with side bolts, the very best stitched leather handles and strong, heavy hinges. Inside is a covered tray with hat box and side compartment, separately covered, also fall-in top and parasol case. This is a trunk which anyone would be proud to own, and is worth from \$10.00 to \$12.00 at any retail store.

Free with an order for only \$9.50 worth of our goods.



NOTE — When our customers do not desire reservoir or high shelf we make the following offer:  
**Premium No. 234 Free with an order for only \$32.50 worth of our goods**



## Royal America Range

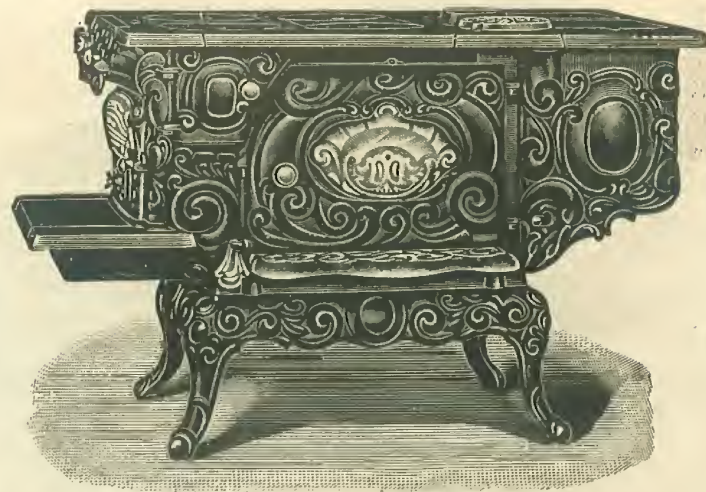
Premium No. 233

The Royal America Range, illustrated above, is the best known and most popular range manufactured in this country. It is strong, durable and beautifully made from the very best of materials. It is mounted on a base and arranged to secure perfect operation. Following are a few of the principal points of advantage and beauty of this splendid range:

Reservoir with cast iron enameled tank for heating water, flush with the top of the range, ample sheet flues, large swing broiler feed door, very large oven, lined oven doors, large oven door kicker, cemented oven top and extreme bottom plate, draw-out hearth slide for bailed sheet iron ash pan, duplex grate, heavy fire-box linings, and extension fire-box and wood. Outside oven shelf, oven door panel, front door panel, top band, ash guard panel and wood. Outside oven shelf, oven door panel, front door panel, top band, ash guard panel and wood. Outside oven shelf, oven door panel, front door panel, top band, ash guard panel and wood. Outside oven shelf, oven door panel, front door panel, top band, ash guard panel and wood. The size of the oven is 18x20x12 inches. You cannot purchase a better range than this even if you spend \$45.00 or \$50.00. Therefore, why not save your money and get this one from us for nothing. The retail price of this range is \$45.85, yet we offer it —

**Free with an order or only \$45.00 worth of our goods**

## Capital America Cook Stove



The Capital America Cook Stove, illustrated above, is made by the same manufacturers that make the Royal America Range, shown on this page, and is equally as popular, high grade and beautiful in every respect. It is suited for the use of hard coal or wood. It can be changed to the use of wood by merely removing the end linings and inserting the wood grate. It has a large, enclosed reservoir for heating water with cast iron enameled tank. A similar cook stove to this cannot be purchased anywhere for less than the amount of goods we give it away free with, while the goods themselves are articles of every day use, and cannot be purchased at your local stores at as low prices, considering the quality. We offer our customers the choice of three sizes of this cook stove, as follows:

**Premium No. 235** covers 8 inches in diameter; size of oven, 16x17x11½. **Free with an order for only \$28.50 worth of our goods.**

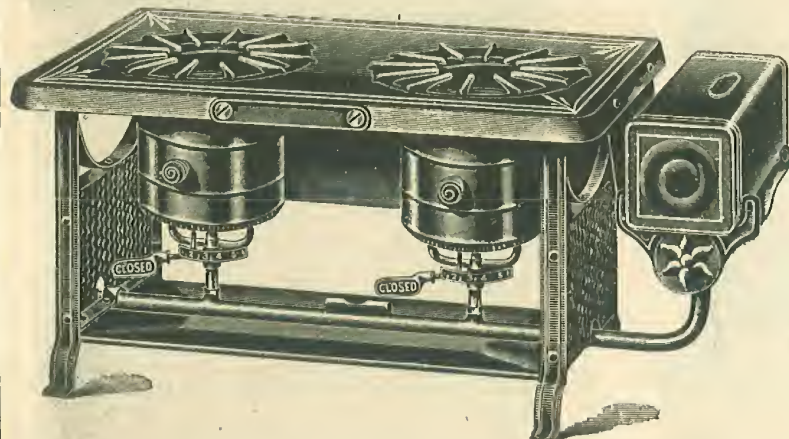
**Premium No. 236** covers 8 inches in diameter; size of oven, 18x19x12. **Free with an order for only \$31.50 worth of our goods.**

**Premium No. 237** covers 9 inches in diameter; size of oven, 20x20x12½. **Free with an order for only \$35.00 worth of our goods.**



**"Chicago" Blue Flame Wickless Oil Cook Stove**

Premium No. 238



We herewith illustrate and describe the best and most popular Oil Cook Stove made; namely, the "Chicago." It is a very powerful wickless blue flame kerosene stove of the most improved style, with two large burners. It is clean and safe in action, gives off no soot, smoke or odor, nor gives any trouble with greasy charred wicks. It gives an intense, clear blue flame equal to gas, which envelopes the utensil and gives quick results in all kinds of cooking. It bakes perfectly, but unlike a coal range, radiates little heat. It is constructed entirely of enameled and decorated steel, strong, light and durable; and is very simple to operate, preferred by thousands to gas or gasoline stoves, as it is just as convenient and costs less to operate.

The height of this stove is 14 inches and the size of the top  $15\frac{1}{2} \times 22\frac{1}{2}$  inches, while the weight is 27 lbs., crated for shipment.

This stove is fitted with a patent lever which regulates the feed of oil to five different degrees so that a strong heat for rapid cooking, or a lesser heat for slower cooking can be obtained as desired.

The "Chicago" has many points of advantage over all other oil cooking stoves, the principal of which are a half enclosed back, thoroughly baked on enamel that will not crack or chip off, a five position feed regulator as above mentioned, a spirit level adjustment so that the stove can always be set level and thus made to burn evenly and perfectly, and a brass strainer in the tank to remove all dirt from the oil as it passes through to the feed pipe.

Please do not confuse this "Chicago" Cook Stove with other poor, cheap cooking stoves offered by some other concerns with \$10.00 orders of their goods. Some of these stoves are positively useless being about 2 feet in height which makes them too high to use if set on a table or stand of any kind and too low to use if placed on the floor.

**Free with an order for only \$9.50 worth of our goods**

**Brilliant Oak Heating Stove**

The Brilliant Oak is one of the handsomest, and at the same time one of the most effective and easily operated heating stoves made. It is suitable for the use of either hard coal, soft coal or wood. It is very handsome in appearance and beautifully ornamented, as can be readily seen from the photograph shown herewith, although this photograph fails to do it anything like justice. It has nickel swing top and urn, nickel panels on fire doors, nickeled foot rail and clamps, wide steel nickel-plated top ring, screw drafts in fire and ash-pit doors, Nos. 242 and 243 have double-screw draft in ash-pit door, heavy steel body, and large wired and bailed ash pan. We give our customers the choice of five different sizes of this stove, as follows:

**Premium No. 239, with 10-inch fire pot. Free with an order for only \$11.50 worth of our goods.**

**Premium No. 240, with 12-inch fire pot. Free with an order for only \$14.50 worth of our goods.**

**Premium No. 241, with 14-inch fire pot. Free with an order for only \$16.50 worth of our goods.**

**Premium No. 242, with 16-inch fire pot. Free with an order for only \$18.50 worth of our goods.**

**Premium No. 243, with 18-inch fire pot. Free with an order for only \$21.50 worth of our goods.**





54 You know the old adage, "Waste not, want not." Get a good refrigerator and keep your meat, butter, milk vegetables sweet till used!

## "Chicago" Refrigerator

	Complete Dimension of refrigerator.	Size of Provision Chamber	Ice Capacity	No. of Shelves
<b>Premium No. 244</b>	Width 22 in. Depth 15 in. Height 37 in.	Width 14 $\frac{3}{4}$ in. Depth 9 $\frac{1}{2}$ in. Height 11 $\frac{1}{4}$ in.	lbs.	1
Free with an order for only \$9.50 worth of our goods				
<b>Premium No. 245</b>	Width 24 in. Depth 16 in. Height 39 in.	Width 16 $\frac{3}{4}$ in. Depth 10 $\frac{1}{2}$ in. Height 12 $\frac{1}{4}$ in.	45 lbs.	1
Free with an order for only \$11.50 worth of our goods				
<b>Premium No. 246</b>	Width 26 in. Depth 17 in. Height 41 in.	Width 18 $\frac{3}{4}$ in. Depth 11 $\frac{1}{4}$ in. Height 13 $\frac{1}{4}$ in.	60 lbs.	2
Free with an order for only \$15.50 worth of our goods				
<b>Premium No. 247</b>	Width 28 in. Depth 18 in. Height 43 in.	Width 20 $\frac{3}{4}$ in. Depth 12 $\frac{1}{2}$ in. Height 15 $\frac{1}{4}$ in.	75 lbs.	2
Free with an order for only \$16.50 worth of our goods				
<b>Premium No. 248</b>	Width 30 in. Depth 19 in. Height 45 in.	Width 22 $\frac{3}{4}$ in. Depth 13 $\frac{1}{2}$ in. Height 16 $\frac{3}{4}$ in.	90 lbs.	2
Free with an order for only \$18.50 worth of our goods				
<b>Premium No. 249</b>	Width 32 in. Depth 20 in. Height 47 in.	Width 24 $\frac{3}{4}$ in. Depth 14 $\frac{1}{2}$ in. Height 18 $\frac{3}{4}$ in.	115 lbs.	2
Free with an order for only \$22.50 worth of our goods				
<b>Premium No. 250</b>	Width 34 in. Depth 21 in. Height 49 in.	Width 26 $\frac{3}{4}$ in. Depth 15 $\frac{1}{2}$ in. Height 19 $\frac{3}{4}$ in.	135 lbs.	2
Free with an order for only \$24.50 worth of our goods				

For the convenience of our customers we make separate offers on seven different sizes of this famous refrigerator as above.



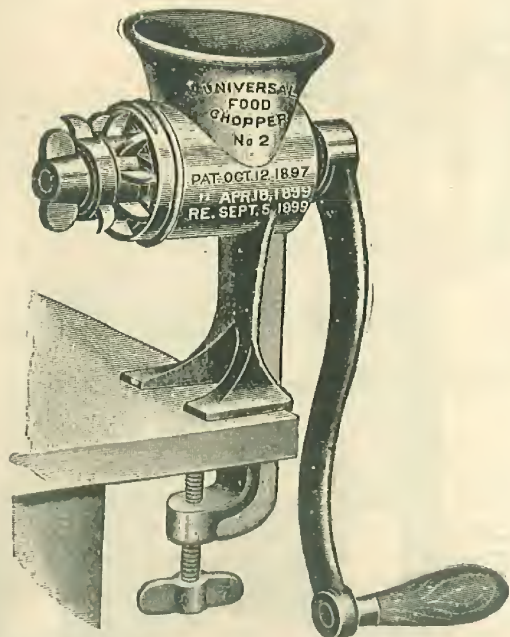
This is a picture of our "Chicago" Refrigerator closed, the other picture illustrates it open and shows the different parts and how it is constructed.

This picture illustrates our famous "Chicago" Refrigerator which we have made specially for us by the largest and best refrigerator manufacturing concern in the country. This refrigerator is beautiful, handsome, substantial, well made and effective. The outer case is made of solid hardwood, finished in golden oak, with raised carving on all front panels. It is lined with zinc, soldered perfectly air and water tight. The insulation is dead air space and non-conducting sheathing composed of charcoal and mineral wool. The ice compartment is removable, making it easy to keep clean. The shelves are sliding and adjustable, and the waste pipes are removable. Ice racks are galvanized iron fastened to hardwood sticks. Fitted with complete set of ball-bearing casters. Hinges and locks are strong and durable and are made from genuine brass in Roman gold finish.



## Meat and Food Chopper

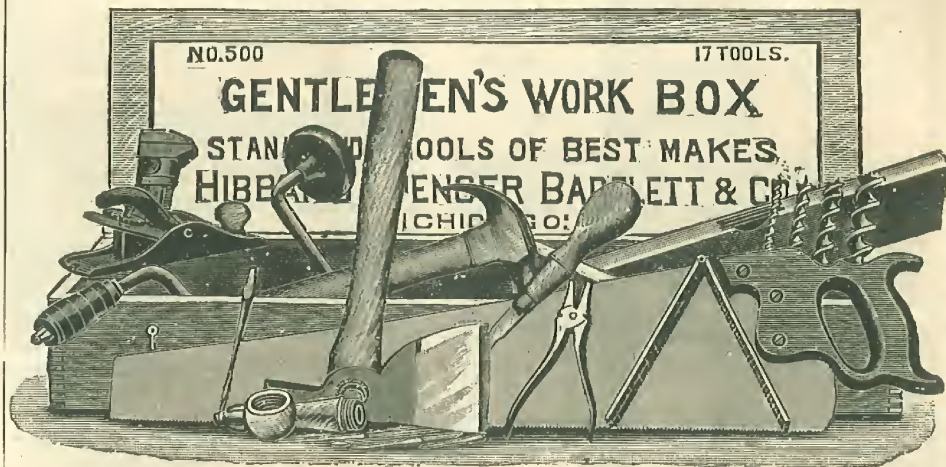
Premium No. 251



A Meat and Food Chopper is an absolute necessity in every well regulated home, as one of these handy and indispensable little machines will save their cost whether in money or trouble in a week. The "Universal," which is the style we illustrate and describe herewith, is the best and most popular Meat and Food Chopper known. This style is designed specially for the use of medium-sized families. It is furnished with three cutters, which enables you to chop all kinds of meat, fruit or vegetables, coarse, fine or medium, as desired, into clean-cut uniform pieces. The cutting parts are so constructed that any wear tends to keep them always sharp, and whatever is being chopped lubricates all bearings where friction occurs. The height of the machine complete is only 5½ inches, the size of the cylinder is 2x3 inches. It chops 2 pounds of material in any way desired, in one minute; can be fastened to a table when wanted in a few seconds and detached and put away when not needed.

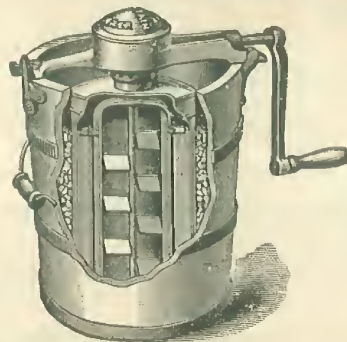
Free with an order for only \$3.50 worth of our goods

## MEN'S WORK BOX Premium No. 253



The famous H. S., B. & Co.'s men's work box, containing 17 different tools made by the best makers. The assortment includes just such tools as every man needs about the house. Dovetailed box, length 2 ft. 3¼ in., width 8¼ in., height 4¼ in. The assortment consists of one level, tool hammer, 6-inch button plyer, 5-inch screw driver, rule, 8-inch agricultural wrench, ¼, ½, ¾ and 1-inch cast-steel auger bits, 7-32 inch German gimlet bit, Y. & P. half hatchet, Bailey block plane, 8-inch Washita old stone (1-lb.), Calumet bell face nail hammer, 22-inch panel saw, 10-inch Barker's brace. Worth \$10.00.

Free with an order for only \$9.50 worth of our goods



## "White Mountain" Ice Cream Freezer

Premium No. 252

The "White Mountain" Ice Cream Freezer is too well and favorably known to make it necessary for us to take up your time and our space going into its many points of superior merit here. It is without doubt the best constructed, quickest acting and most perfect working Ice Cream Freezer on the market today. The style shown here is what is known as "Triple Action" and is 3 quarts in capacity, which is large enough for any ordinary size family. An Ice Cream Freezer is something that should be in every home.

Free with an order for only \$4.50 worth of our goods



Any of These Premiums You Can Earn Easily in a Day—Others Have Done So in Less. Make Life Easier and More Enjoyable by Doing So

## "Warco" Bench

Premium

## Folding Wringer

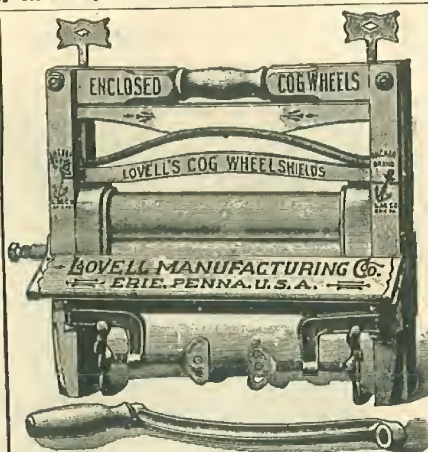
No. 254



The "Warco" Folding Bench Wringer, as illustrated herewith, is made for us by the largest wringer manufacturing concern in the country. It has all the latest and most up-to-date improvements, including steel ball-bearings, which make it run as easily as a bicycle, and enclosed cog-wheels, which prevent the clothes from getting soiled or torn by the cog-wheels, or children's fingers from getting mashed, as they very often do in old style poor makes of wringers. The rolls are extra large, being 11 inches wide, and are made from new, pure white rubber. The folding bench attachment, as illustrated, is included with this wringer. It is fitted with an extra wide oscillating water board that conducts water into either tub. The tubs shown in the cut are eliminated from this outfit.

We have such confidence in the high quality of these wringers that we guarantee them fully for five years, and if any part should break or wear out with ordinary use within that time through an evident defect in the material or workmanship, we will replace it free of charge.

**Free with an order for only \$9.50 worth of our goods**

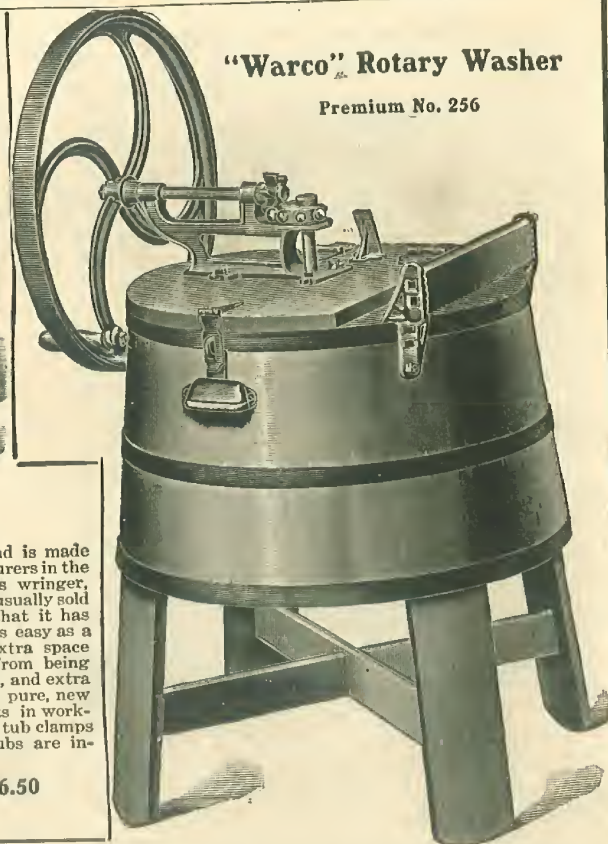


## "Warco" Wringer

Premium No. 255

The "Warco" Wringer is our own brand and is made for us by the largest and best wringer manufacturers in the country. The principal points of merit of this wringer, over the ordinary, cheap unsatisfactory wringers, usually sold in the stores or given away as premiums, are that it has steel ball bearings which makes it run almost as easy as a bicycle, enclosed cog-wheels, which gives an extra space for handling the clothes and prevents them from being torn or soiled while passing through the machine, and extra large high grade rolls 10 in. wide, made from pure, new white rubber. Fully warranted against defects in workmanship or material for five years. "Hold Fast" tub clamps for attaching it to galvanized iron or wood tubs are included free.

**Free with an order for only \$6.50 worth of our goods**



## "Warco" Rotary Washer

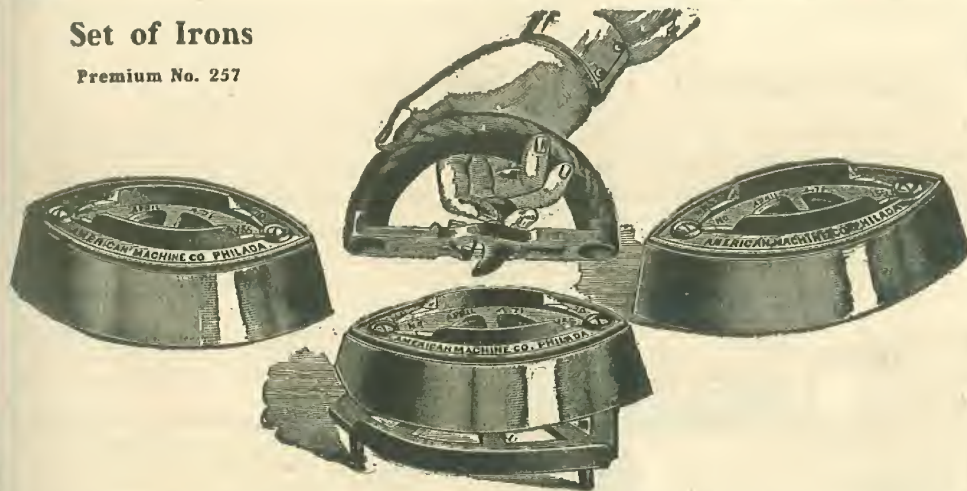
Premium No. 256

Our "Warco" Rotary Washer, illustrated herewith, is made especially for us by one of the largest and best washing machine factories in the country. It is of the latest and best four-stroke Rotary style, has high speed, washes easily, and is positively noiseless. It is simple and strong, having no complicated parts to break or get out of order. It has a patent automatic lifting device, which gives to the pin wheel or dasher four separate and distinct motions; forward and backward up and down. Compared with old style Rotary washers this creates twice the agitation of water and clothes, makes suds quicker and easier, and consequently does the washing much better than the old style Rotary washer in half the time, and with one-third of the labor. The machine is beautifully finished and is an ornament as well as an indispensable article in any home. The price of a Rotary washing machine similar to this anywhere is \$10.00. **Free with an order for only \$9.50 worth of our goods**



## Set of Irons

Premium No. 257



These Irons, which are the famous "Enterprise" make, are so well and favorably known that we will refer but briefly to a few main points of superiority. They are ground by patent machinery which makes every iron true and the face of it slightly convex, thus making ironing easier than with the old style flat irons. The detachable handles are walnut, excepting the lower part, which is iron, called a stretcher; they do not become hot, need no holder or cloth, and fit naturally to the hand, without straining the arm or wrist. Three irons, one handle and stand constitute a set.

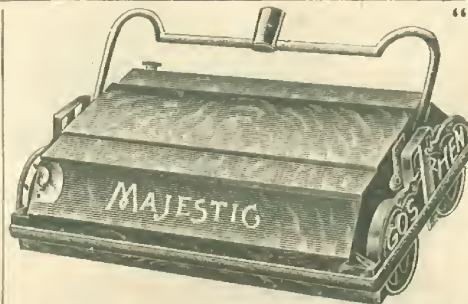
**Free with an Order for only \$3.50 worth of our Goods.**



### "Our Leader" Carpet Sweeper Premium No. 260

"Our Leader" is one of the best medium priced sweepers on the market, well constructed from quarter sawed stock and very attractive. Has broom action, genuine bristle brush, same quality as in highest grade sweepers, simple and very popular, patent dust dumping device preventing the dust from falling on the dress or shoes of the operator, with latest braid furniture protector, highly finished in natural oak color. Every sweeper guaranteed.

**FREE WITH AN ORDER FOR \$4.50 WORTH OF OUR GOODS**



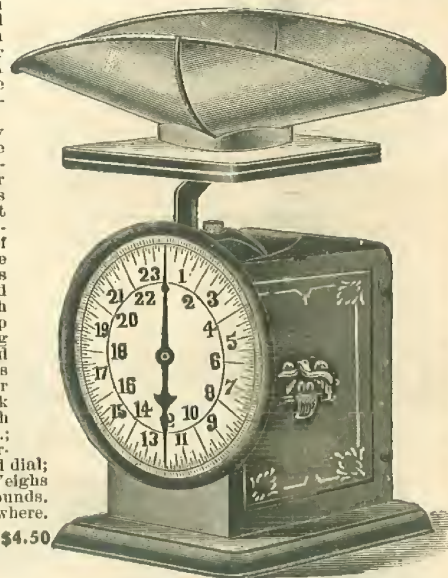
### "Majestic" Carpet Sweeper Premium No. 259

To meet the increased demand for the highest grade of sweeper, we are now offering our new "Majestic" which contains all the very latest improvements in sweeper manufacture; viz.: dust proof axle opening, new adjustment for removing the brush, self-adjusting brush made from genuine hog bristles and rubber friction rings. Comes in Golden Oak, Mahogany or Rosewood, hand rubbed and polished, giving the case a beautiful and lasting finish, while the highly nickle-plated end plates add to its attractiveness. Absolutely noiseless, dust proof and easy running. Every sweeper guaranteed.

**FREE WITH AN ORDER FOR ONLY \$5.50 WORTH OF OUR GOODS**

## Household Scale Premium No. 258

57



Housekeepers, are you sure that you always get full weight from your grocer or butcher? "A word to the wise is sufficient."

This is a very handsome scale, made especially for housekeepers by the largest and best manufacturers of scales in the country. Has richly enameled steel frame with white tile top for weighing meats, etc., and solid brass scoop for weighing bulk material, such as flour, etc.; striped and or-

nameled; 5-lb. white enameled dial; top 5 1/2 x 5 1/2 in., height 9 in. Weighs accurately from 1 ounce to 24 pounds. Cash price \$2.50 to \$3.00 anywhere.

**Free with an order for only \$4.50 worth of our goods.**

## GRAND COMBINATION OFFERS

Premium No. 261 All of above three articles ("Our Leader" Carpet Sweeper) free with an order for \$9.50 worth of goods  
Premium No. 262 All of above three articles ("Majestic" Carpet Sweeper) free with an order for \$10.50 worth of goods



## 21-Piece Cut Glass Pattern Table Service

Premium No. 263

We illustrate and describe herewith our mammoth offer of 21 large handsome pieces of cut glass pattern crystal tableware. The set contains the following useful, popular and handsome pieces:



1 revolving cruet stand with nickel handle, standing 12 inches high, containing 1 pepper shaker, 1 salt shaker and 1 mustard jar, each with nickel caps and 1 vinegar bottle with ground glass stopper.

1 water or lemonade set containing 1 fire polished, handsomely cut half gallon pitcher, 6 fire polished handsomely cut goblets and 1 large handled crystal tray 15 $\frac{3}{4}$  inches long by 10 $\frac{3}{4}$  inches wide, of a beautiful design.

1 tea set consisting of 6 pieces as follows:

1 butter dish and cover.

1 sugar bowl and cover.

1 cream pitcher and 1 spoon holder all handsomely cut of a beautiful design.

1 large cake salver 10 inches in diameter of a beautiful design.

1 large footed and crimped bowl for fruit, etc., 10 inches in diameter, also of a beautiful cut glass design to match the other pieces.

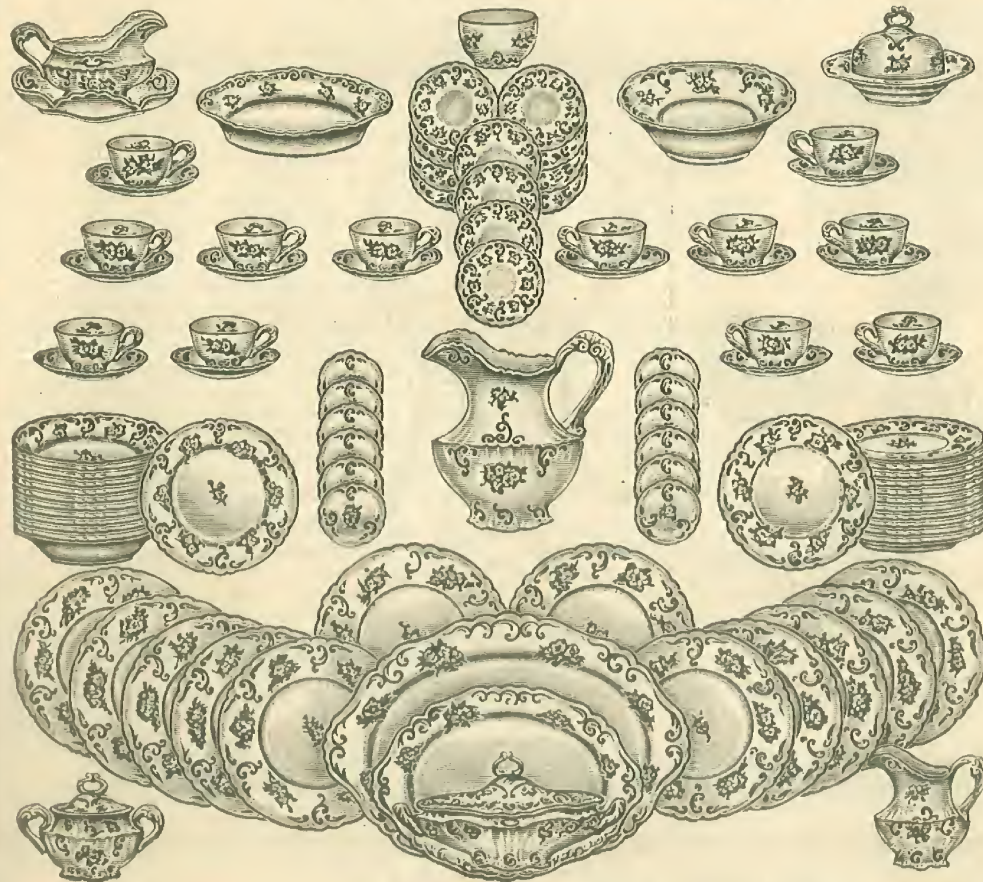
21 large handsome pieces in all, of beautiful tableware that cannot be told by any one but an expert from genuine high priced cut glass.

Free with an order for only \$6.50 worth of our goods



## 100-Piece China Dinner Service

Premium No. 264



For those of our customers who desire rich and handsome tableware, we have secured, through a large contract with one of the largest and most famous potteries in the country, this beautiful new style Limoges rose 100-piece dinner service. No high class decoration has ever compared with the dainty rose design of this elegant dinner service for delicate taste in table china.

The ware itself is the very finest made in this country and compares favorably with expensive imported French and Austrian ware. The deep enameled glaze is a velvety and glossy white and we absolutely guarantee that this set will never crackle in the glaze, or discolor. The decorations are extremely rich and truly elegant, being small clusters of pink roses and buds banked in soft green foliage. The scroll embossing of the ware and the edges of all the pieces are heavily traced in rich gold, free hand work, rendering this the most tasty, most exquisite and richest design in table service yet produced.

The set consists of 100 pieces as follows:

- 12 dinner plates.
- 12 tea plates.
- 12 coupe soup plates.
- 12 fruit or sauce dishes.
- 12 individual butter dishes.
- 12 tea cups.
- 12 saucers.
- 1 medium sized platter.
- 1 large sized platter.
- 1 salad or fruit bowl.
- 1 open vegetable dish.
- 1 pickle dish.
- 1 sauce boat.
- 1 cream pitcher.
- 1 water pitcher.
- 1 slop bowl.
- 1 covered vegetable dish (2 pieces).
- 1 covered butter dish with drainer (3 pieces).
- 1 sugar bowl with cover (2 pieces)
- 100 pieces in all.

We want to impress on your mind again the fact that this is an unusually fine and beautiful Dinner Service, something considerably Better and more Elegant than any of your neighbors have. Do not miss this opportunity of securing it.

Free with an order for only \$18.50 worth of our goods



## 100-Piece "Crown" Vitroid China Dinner Set. Premium No. 265

60

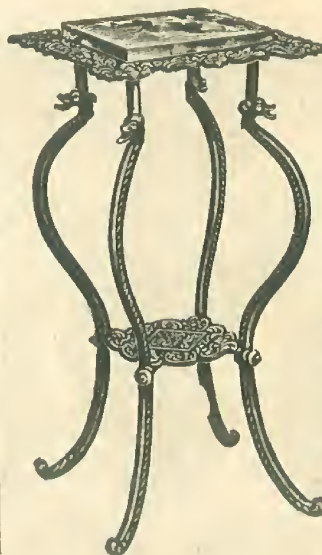


By placing large contracts with the celebrated Crown Potteries we are able to make the following wonderful offer on this beautiful 100-piece Dinner Set, as shown in illustration. This famous Crown pottery is very light in weight, perfect in color, extra smooth, three-fired, glazed and the pattern is one of the handsomest shapes shown by any maker.

If you will carefully examine the illustration, which cannot do the set justice, you will note that the decorations are very artistic and elegant, and for beauty and richness no other set that is on the market will compare with it. The decoration is a heavy free-hand finished, filled in floral design, in natural colored roses and other popular flowers, with green foliage; the outside edge of each piece is heavily gold lined and all the handled pieces have the handles in a rich gold finish; in fact, every piece is heavily decorated in a manner which no cut or illustration can possibly give you anything but the faintest idea of. Twelve Tea Cups with handles; 12 Tea Saucers; 12 Dinner Plates; 12 Breakfast Plates; 12 Soup Plates; 12 Sauce Plates; 12 Butter Plates; 1 Medium Platter; 1 large Platter; 1 Open Vegetable Dish; 2 Covered Vegetable Dishes (4 pieces); 1 Sugar Bowl (2 pieces); 1 Cream Pitcher; 1 Pickle Dish; 1 Slop Bowl; 1 Covered Butter Dish and Drainer; 1 Sauce Boat.

**Free with an order for only \$14.50 worth of our goods**

**Just Think of It; a \$20 China Dinner Set Absolutely Free with an Order for only \$14.50 Worth of Our Goods.**



## Mexican Onyx Parlor Table

Premium No. 267

Has genuine polished Mexican Onyx top, with beautiful colorings and markings, 8x8 inches, the lower shelf and border around the top are solid cast brass metal in handsome open work design, finished in rich gold and highly polished. This is a well made table and a desirable piece of furniture for the parlor. Height, 29 1/4 inches. A genuine onyx and brass table will not only in itself be a beautiful ornament for your parlor, but it will make a handsome stand on which to set your lamp, statue, ornament, bust, etc.

**Free with an order for only \$9.50 worth of our goods**

## 56-Piece "Crown" Vitroid China Dinner Set

Premium No. 266

For the convenience of small families, or for those of our customers who for some reason or other do not wish to order a sufficient quantity of goods to entitle them to our magnificent 100-piece Dinner Set we furnish a 56-piece Dinner Set of the very same high grade ware as our 100-piece and containing all the most useful and most frequently used pieces, made up as follows: Six Soup Plates; 6 Dinner Plates; 6 Tea Cups; 6 Saucers; 6 Sauce Dishes; 6 Butter Plates; 1 Baker, 7-inch; 1 Covered Butter Dish; 1 Covered Dish; 1 Dish, 10-inch; 1 Pickle Dish; 1 Sugar Bowl; 1 Cream Pitcher; 6 Breakfast Plates; 1 Vegetable Dish; 1 Slop Bowl; 1 Sauce Boat—56 pieces. Worth \$10 to \$12 anywhere at retail.

**Free with an order for only \$9.50 worth of our goods**





### 17-Piece "Imperial" Graniteware Kitchen Set

Premium No. 268

This complete kitchen outfit is a genuine 3-coated, mottled, blue-gray granite enamel-ware, with pure white heavy enamel on the inside, warranted not to crack or chip off, and to be free from all poisonous acids; superior to anything that can be bought in your local hardware store, even at a high price. With ordinary care all of these pieces will last for years, as the metal is extra heavy and strong, and the enamel is also very heavy, tough and durable. Every house-keeper should have one. It consists of 17 pieces, as follows, every piece fully guaranteed:

One 8½-quart Tea Kettle, one 17-quart Dish Pan, one 4-quart Coffee Pot, one 2-quart Tea Pot, one 14-inch Basting Spoon, one 2-quart Pudding Pan, one 4-quart Pudding Pan, one 8-quart Preserving Kettle, one Saucepan, one Frying Pan, one Wash Bowl, one 2-quart Dipper, rod handle; two 9-inch Pie Plates, one Soup Ladle, one Mug, one Seamless Pail. Everything necessary for cooking. Easily worth \$12.00 at retail.

**This complete set free with an order for only \$10.50 worth of our goods**



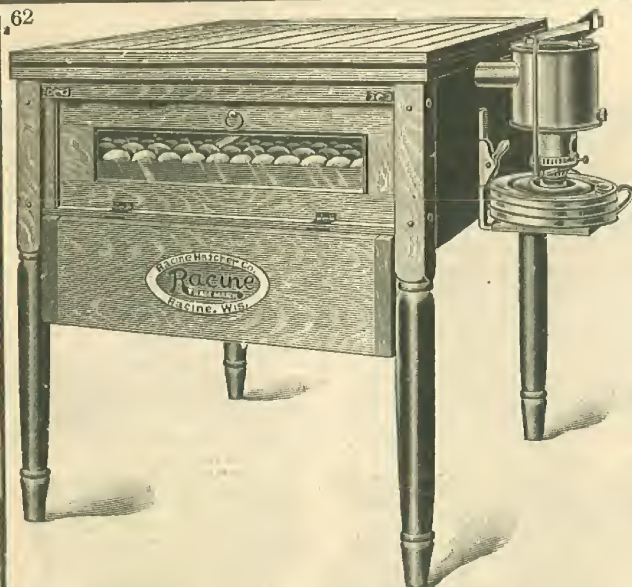
### 12-Piece Toilet Set

Premium No. 269

This is an indescribably beautiful Toilet Set of the very best quality of American semi-porcelain ware, made by the celebrated "Crown" potteries. All pieces extra large size and handsomely modeled. The decoration is a work of art and consists of beautiful hand-painted sprays of flowers in a delicate shade of violet, pink and yellow colorings with green leaves. The decoration is further enhanced by gold trimmings on every piece. The set consists of wash bowl and pitcher, covered chamber, covered soap dish, hot water pitcher, brush vase and mug, and slop jar and cover. Retail price is \$10.00 in any store.

**Free with an order for only \$9.50 worth of our goods**





### RACINE INCUBATOR Premium No. 270

Free with an order for only \$22.50 worth of our goods



### RACINE INDOOR BROODER Premium No. 271

Free with an order for only \$10.50 worth of our goods

**PREMIUM No. 272—Above Incubator and Brooder Combined.** Free with an order for only \$30.00 worth of our goods.

Poultry raising is now one of the largest of American industries, as shown by the last U. S. Census reports. It is one of the most cheaply and easily started and profitable of businesses.

Both the Racine hot-water Incubator and Brooder, illustrated herewith, are the perfected results of 23 years' experience in making and using incubators. They are acknowledged to be the most perfect hatching machines of the day. The incubator has a capacity of 120 eggs; the brooder, 100 chicks.

The Racine incubator is thoroughly constructed of white pine. It has a double case, 14 oz. copper tank and a nursery. It is self-ventilating and requires no supplied moisture. The heat regulator is automatic and self regulating. It consists of a vulcanized hard rubber bar and two levers. The whole adjustment is made by one thumb nut. There is no complication; nothing to get out of order, and can be operated successfully by any one.

Each incubator is furnished with everything necessary for immediate use, including tank, egg tester, tested thermometer, egg tray, regulator and lamp complete, funnel, legs and a Book of Directions for setting up and operating.

The Racine Brooder is heated with hot water. The tank covers the top of the hover and heats every inch of space alike. This avoids the crowding that forms the danger from hot air heat in the brooders.

The brooder is furnished with lamp and burner, lamp-board, platform and wire-fence guard, also instructions for setting up and the care and feed of little chicks.

## Enameled Ware Kitchen Set

Premium No. 273



We illustrate herewith an unusually handsome, useful and well selected set of Enamel Kitchen ware, consisting of 14 large useful pieces of the most necessary cooking utensils. This ware is a rich opaque and sealon purple blue enamel in color, mottled with white dots, double coated, thoroughly covered and a beautiful gloss. It will withstand successfully all acids in cooking food or in preserving fruits, etc. The composition of this set is as follows:

- |                       |                          |
|-----------------------|--------------------------|
| 1 Wash Bowl.          | 1 Cullender.             |
| 1 Straight Cup.       | 1 Coffee Pot.            |
| 1 Soap Dish.          | 1 Berlin Kettle.         |
| 1 Solid Ladle.        | 1 10-inch Basting Spoon. |
| 1 Preserving Kettle.  | 1 2-quart Pudding Pan.   |
| 1 Sauce Pan.          | 2 1/2-inch Pie Plates.   |
| 1 8-quart Tea Kettle. |                          |

14 pieces in all.

This has been justly described by thousands of our delighted customers as the "Ideal Kitchen Ware Set." The offer we make on it is remarkably low, which makes it one of our most popular premiums.

**Free with an order for only \$5.50 worth of our goods**

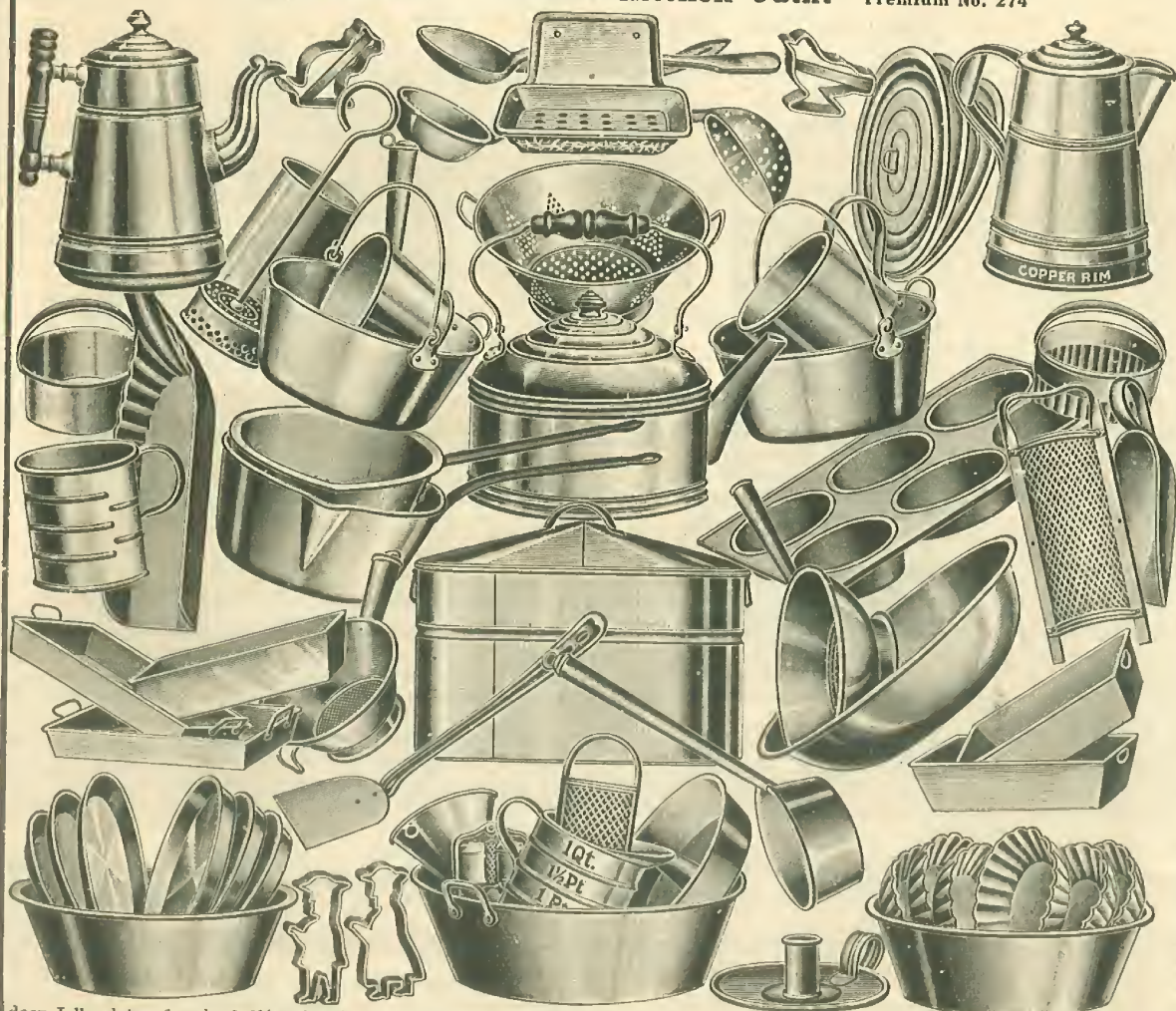
**NOTE.**—Please do not compare this high-grade enamel set of large, useful pieces with the sets, we understand, are being offered by some concerns, consisting of cheap ware and small, undesirable pieces.

With an outfit of this kind anyone can establish themselves in the poultry business with assurance of success and profit. When shipped, these machines are carefully packed and crated.



## "The Honest" Tinware Kitchen Outfit

Premium No. 274



"The Honest" Tinware Kitchen Outfit fills your pantry with every requirement in Kitchen Tinware at once. With this idea in view this assortment has been selected and arranged with great care and is composed of good tinware, each and every piece.

Remember, it is not the number of pieces, but the nature of the articles that makes your kitchen outfit adequate to the daily demands upon it. You will observe that we give you every culinary utensil requisite to a complete assortment and we would especially direct your attention to these indispensable; viz., our Tea Kettle, Tea Pot and Coffee Pot, which are the expensive pieces of such a set as this and for that reason are left out of many such sets now being offered as premiums.

In brief, completeness and quality are the keynotes to "The Honest " Tinware Kitchen Outfit, which we know will be a cause-for joy and pride to the thrifty housewife.

The wash Boiler is made of good heavy tin with Copper bottom and deep cover. Both Tea and Coffee pots are made of extra heavy tin, highly polished, and have copper bowl bottom. The Grater is not of the common order of cheap light ware, but the best made to-day. It has a heavy retinned iron frame. The Bread pans are all wired and well made.

The Bread pans are all wired and well made. The Soap Dish is a choice little article enameled white inside and a beautiful blue and white mottled on the outside. The Soap Strainer is one worthy of its name, well made, with deep and perforated bottom, etc. This outfit is just the thing for a wedding present. "Kitchen showers" you know are very popular at the present time. For further detailed description see regular list of articles.

1 No. 8 heavy copper bottom Wash Boiler; 1  
1-quart Graduated Measure; 1 10-inch Cul-  
lender; 1 3-inch Biscuit Cutter; 1 3-inch Cook-  
ing Cutter, 4 fancy Cake Cutters; 1 Measuring  
Cup, 1 1-pt. Funnel; 1 Nutmeg Grater;  
heavy iron Frame Grater; 1 heavy copper bot-  
tom Tea Kettle No. 8; 1 heavy copper rim  
Coffee Pot, 3-quart; 1 heavy copper bowl bot-  
tom Tea Pot, 2-quart; 1 Sponge Cake Pan,  
wired 12½x4x5½ inches; 1 handled Bread Pan,  
14x2½x9 inches, 2 Bread Pans, 10½x3½x6 in-  
ch; 1 Drip Pan, 9x15; 1 Soap Strainer, perforated  
tin bottom; 1 Japanned Candlestick; 6 Scal-  
loped Patty Pans, 1 fire Shovel, Japanned,  
round handled; 1 Retinned Wash Bowl, 11½  
inches; 1 2-quart Water Dipper, retinned; 1  
Soup Ladle; 1 Flat handled Deep Skimmer; 1  
3-quart Sauce Pan, retinned; 1 4-quart Pres-  
erving Kettle; 1 6-quart Preserving Kettle;  
1 Round Cake Pan, with tube, 3-quart; 1 6-cup  
Muffin Pan, 10½x7½; 1 2-quart Pudding Pan,  
retinned; 1 3-quart Pudding Pan, retinned;  
1 4-quart heavy Dish Pan, retinned; 1 Scoop,  
Rim handled, 23x15 inches, 1 Cake Turner,  
3½x3 inches; 2 9-inch Pie plates; 3 9-inch  
Churn; 1 Twin Match Safe; 1 1-pt. Cup; 1  
order for only \$9.50 worth of our goods.



## 

Premium No. 275



The illustration will give you a faint idea of the great beauty of this splendid lamp. The frame is ornamentally embossed and is made of solid brass, beautifully finished, which will wear a lifetime. This lamp must not be confused with those of a similar appearance, but that are made of iron, brass plated, which soon becomes tarnished and shabby looking. The Dome shade, which by the way, is extra large, being 14 inches in diameter, and vase of the lamp are decorated in poppies in natural colors with a green tint background, making a very effective and beautiful decoration. There are 30 beautiful cut glass prisms and a chimney of the best quality. Each lamp complete is packed very carefully in a strong barrel to prevent breakage in shipment. Shipping weight complete about 40 lbs.

This lamp telescopes up and down, which makes it very handy and convenient at all times and for all occasions. Length when extended, 74 in. Length when closed, 38 in.

This is a very popular premium with our customers, and justly so.

**Free with an order for \$9.50 worth of our goods**

## 

Premium No. 276



The "America" Oil Heater illustrated herewith is of ornamental design and durable construction. It is a phenomenal success for its heating power and convenience. It produces a pure, clear flame, smokeless, odorless and of great intensity. It is made from the best grade of heavy steel. The seamless drawn brass tubes prevent dirt from collecting around the wick, eliminate disagreeable fumes and aid in the heating qualities of the stove. All parts are accessible for easy cleaning which is essential to purity of heat. It has brass fount and burner.

fancy nickeled top and urn, nickeled ring, nickeled base and legs, convenient bail for carrying and mica opening in the drum. The oil tank holds 4 quarts of oil, which will burn from 9 to 10 hours. There is a dial indicator showing how much oil there is in the tank, which can be easily seen at all times. The top or urn is removable for heating water; the drum tilts back for lighting. The stove is fitted with wick stop device to prevent smoking. It is easy to rewick, simple to operate and brilliant in illumination. Complete height, 28 inches; net weight, 12 lbs; weight when crated for shipment, 20 lbs. A great offer.

**Free with an order for only \$8.50 worth of our goods**



## 

Premium No. 277

This widely advertised and used invention has become almost an article of absolute necessity in the kitchen of every well regulated home. The O-HI-O cooker cooks a complete dinner all at one time, without any intermixing of the flavors or odors, by steam, as shown in the illustration. Vegetables that are tasteless, soggy and indigestible when boiled, are dry, light, wholesome and palatable with all their flavor preserved when steamed. Meat and Poultry of all kinds are juicier, better, more nourishing. The leathery roast, the tough fowl are made tender, palatable, nutritious. Steam cooked food **tastes** better, **looks** better, is better than boiled or baked. There is nothing that is baked or boiled that cannot be cooked more conveniently and more quickly in this cooker than in any other way. It is recommended by physicians because it makes the food easier to digest and more nourishing.

This cooker has three compartments, one for meat, one for vegetables, and one for puddings, custards or pastry. Provision is made for the holding of sufficient water to produce steam from two to three hours; inside gauge indicates when cooker needs more water.

Do not be without one of these valuable and convenient additions to your kitchen any longer when you can secure one through us so easily.

**Free with an order for only \$7.00 worth of our goods**





### Nottingham Lace Curtains

Above illustration represents one of the most popular styles of Nottingham lace curtains that we have ever offered to our customers. It is a very pretty original design of an Arabian effect and cannot fail to please. It is extremely well and strongly made with close hard twisted net center and overlapped corded edges, taken altogether, it is a very effective and durable curtain. Size,  $3\frac{1}{2}$  yards long by 52 inches wide. Comes in white only.

**PREMIUM No. 278.** One pair free with an order for only \$4.50 worth of our goods.

**PREMIUM No. 279.** Two pair free with an order for only \$7.50 worth of our goods.

**PREMIUM No. 280.** Three pair free with an order for only \$10.50 worth of our goods.



### Nottingham Lace Curtains

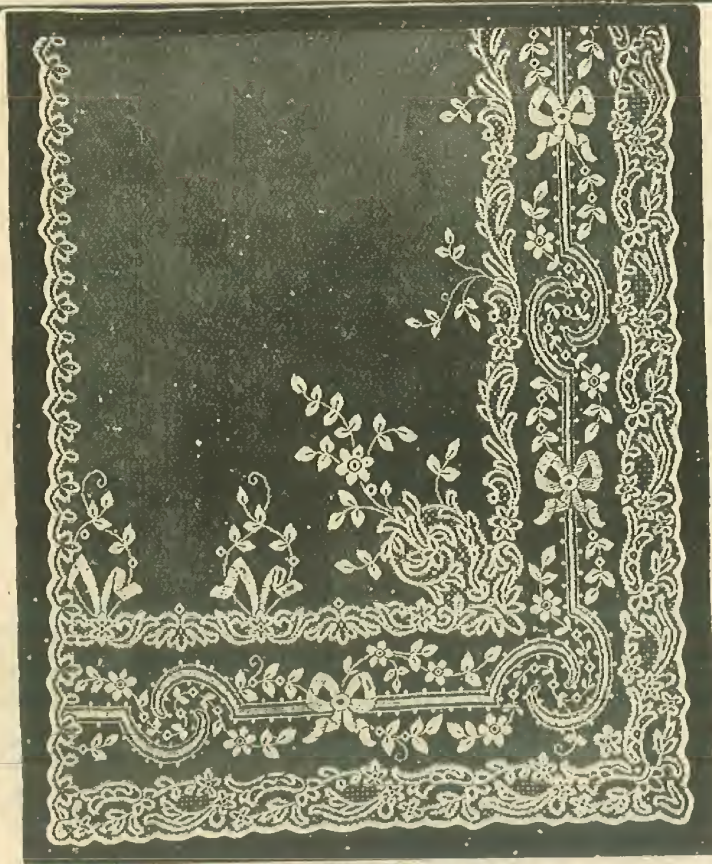
This beautiful curtain will be appreciated by those who like to have dainty, up-to-date window draperies. It is an exact imitation of very expensive imported Swiss net curtains. The design is one of the newest and prettiest styles ever produced, being a Marie Antoinette effect on fine Madras ground, giving the curtains that beautiful lacy appearance, which is so very fashionable at present. It is exceedingly strong and well made on a double-thread net foundation, finely finished with overlapped stitch edge and will give every satisfaction in its wearing qualities. Size,  $3\frac{1}{2}$  yards long by 52 inches wide. Comes in white only.

**PREMIUM No. 281.** One pair free with an order for \$5.50 worth of our goods.

**PREMIUM No. 282.** Two " " " " " " 9.50 " " "

**PREMIUM No. 283.** Three " " " " " " 13.50 " " "



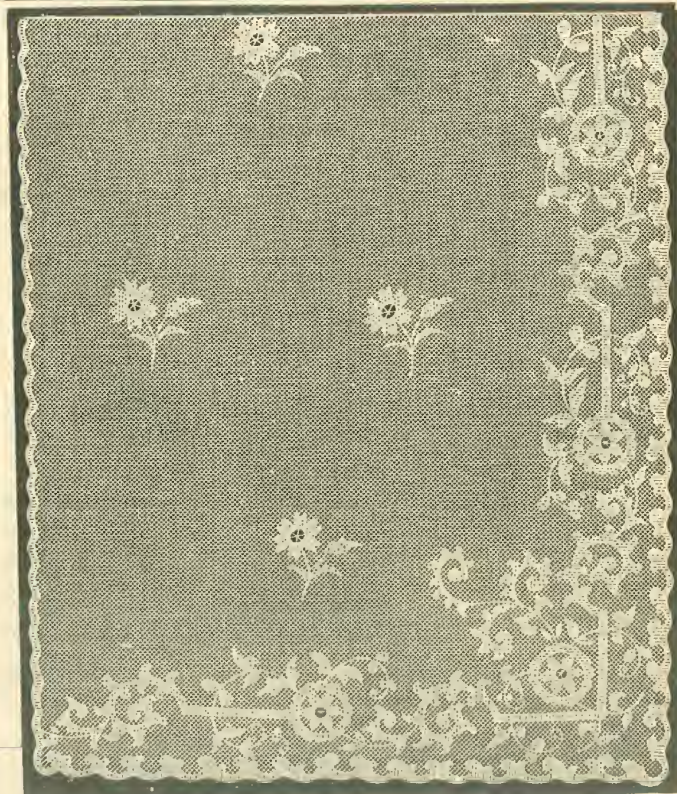


### Cable Net Curtains

Cable Net Curtains, such as those illustrated herewith, are now generally recognized to be the most desirable style made on account of their peculiarly heavy and rich appearance, combined with their great strength and wearing qualities. They are made from heavy, double twisted cable net thread, which makes them very durable. The above design is a distinct triumph of the lace makers' art. It is a very effective combination of Renaissance and Marie Antoinette styles with plain center, producing one of the most beautiful effects ever introduced. Has overlocked corded edge, thereby preventing the curtain from tearing when stretched. Size, 3½ yards long by 50 inches wide. Comes in white only.

**PREMIUM No. 284—One pair free with an order for only \$5.50 worth of goods.**

**PREMIUM No. 286—Three pair free with an order for only \$13.50 worth of our goods.**



### Irish Point Lace Curtains

We herewith illustrate an exceptionally beautiful Irish Point Lace Style Curtain, the design being entirely new and of artistic effect. An extremely rich pattern with every detail finely worked out, renaissance style with filled in detached center. This curtain is made of a high order of applique and point work with overlock stitch edge, thus insuring perfect wearing qualities. Comes in white only.

**PREMIUM No. 287—One pair free with an order for only \$7.50 worth of our goods.**

**PREMIUM No. 288—Two pair free with an order for only \$13.50 worth of our goods.**

**PREMIUM No. 289—Three pair free with an order for only \$19.50 worth of our goods.**





### Table Linen Assortment. Premium No. 290.

By taking the entire stock of a large importing house which was recently hard up for cash, we secured an immense quantity of the finest pure linen table cloths, napkins and towels, at a price so low that you would not believe it were we to tell you the price, and also show you the goods at the same time. The above illustration scarcely does justice to this beautiful pure imported linen assortment. We are giving our customers the benefit of this unusual bargain by offering them the following assortment:

One handsome pure white imported damask all-linen hemstitched table cloth in beautiful assorted designs; size 7 feet long by 4 feet 6 inches wide.

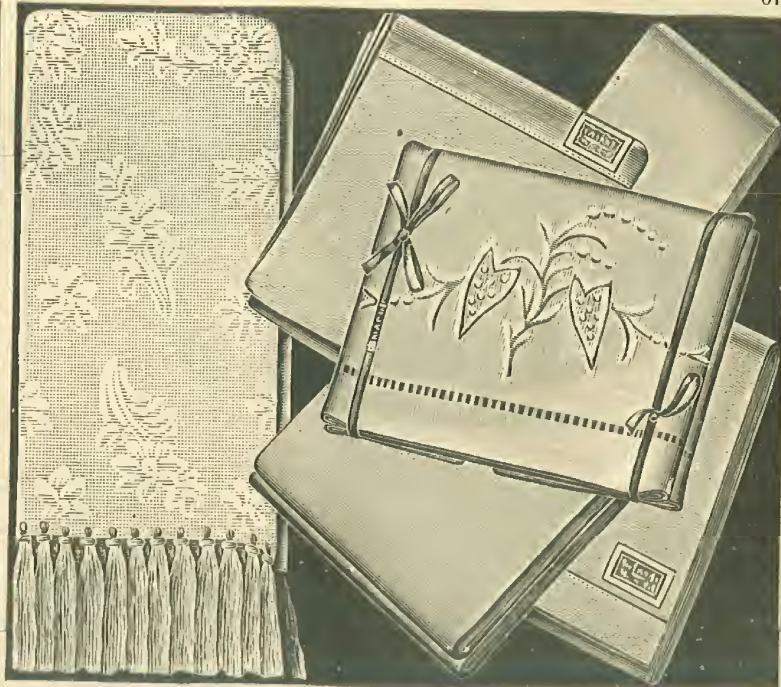
Six large pure linen hemstitched napkins to match above table cloth; size 16 inches square.

One imported Scotch turkey red table cloth in assorted white floral designs, with wide fringe border; size 6 feet square.

Six very large and heavy pure damask linen hemstitched towels, with assorted borders in exquisite colored designs, and guaranteed to be of unusually fine quality.

This assortment, were you to buy its equal in your local stores, would cost you no less than \$12.00 cash.

**Free with an order for only \$9.50 worth of our goods.**



### Bed Linen Assortment. Seven Pieces.

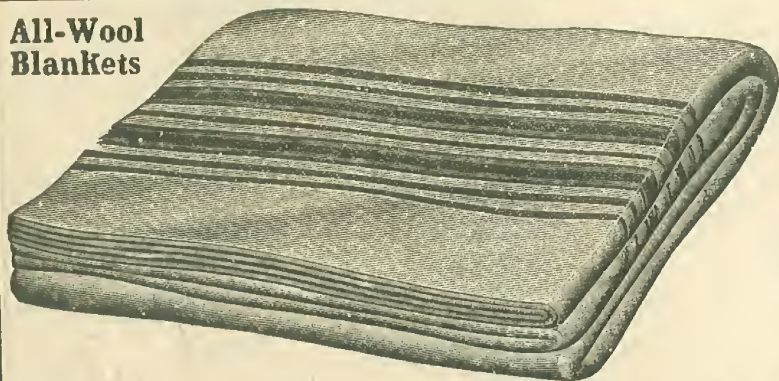
Premium No. 291.

This handsome and valuable bed linen assortment consists of 1 Duree patent heavy white Bedspread, with raised floral damask design and deep knotted fringe, size 78x88 inches; 2 white cotton sheets with 2 inch hem, size 72x90 inches; 2 white cotton pillow cases with deep hem, size 42x36 inches; also 2 warranted all linen hemstitched Pillow Cases with genuine Irish hand embroidering at open end, in beautiful raised scroll and floral effects on each side of the case, size 22½x36 inches. Above goods are all made up ready to use. A combination that will appeal to every housewife and one of our most marvelous offers.

**Free with an order for only \$9.50 worth of our goods.**



## All-Wool Blankets



Blankets are something that are required in every home. You have to get them from time to time anyway, therefore why not save your money and let us furnish them to you. free of charge, the pair of blankets that we illustrate herewith, are very thick and heavy, weighing five pounds, and are **guaranteed to be absolutely all wool, both warp and weft.** They are 70 inches wide by 80 inches long, which is very large and full. The edges are very neatly bound. We can furnish these blankets in four colors, namely, white, tan, red and natural grey, with border stripes in different colors to harmonize nicely. One pair of these beautiful blankets

Premium No. 292

**Free with an order for only \$9.50 worth of our goods**

Premium No. 293

**Two pair free with an order for only \$17.50 worth of our goods**

## Live Goose Feather Pillows

Premium No. 295

The Pillows that we illustrate herewith are filled entirely with real live goose feathers, treated by the new sanitary purifying process, which removes entirely all impurities and thereby renders them absolutely odorless and in a perfect sanitary condition, while retaining all their natural elasticity. Feathers treated by this process are also much more durable and will not break down nor form dust while in use. The covering used is best grade feather proof heavy striped ticking, very finely woven and nicely finished. Size 22x28. Weight 5½ lbs. per pair.

**Free with an order for only \$5.50 worth of our goods**



## Bed Comfortable

Premium No. 294



Above we have a representation of one of the most healthful Bed Comforters ever made, combining artistic appearance with durability and warmth. The covering is made of the very best quality of satine, in beautiful rich shades of red, green, pink, blue and Nile green, with handsome floral combinations of roses and leaf sprays, tastefully arranged in most exquisite designs, set off with a very fancy scroll quilted stitching. The filling used is of the best quality of pure white laminated cotton, perfectly odorless and guaranteed free from all dirt, dust and foreign matter, making it thoroughly hygienic in every respect. Comes in a large full size, 72x78 inches, and weighs about 7 lbs., is very soft and full, giving it a genuine downy feeling to the touch. Both sides have the fancy pattern, the comforter thus is reversible, making it all in all a most economical, warm and durable bed covering and should be in every home.

**Free with an order for only \$4.50 worth of our goods**

## Grand Combination Offer

Premium No. 296

We make the following grand combination offer on the three premiums illustrated and described on this page, viz., one pair of blankets, one comfortable and one pair of feather pillows. This wonderful offer, as you can figure out for yourself, saves you \$2 if you can earn all these useful and valuable articles together instead of separately.

**Free with an order or only \$17.50 worth of our goods**



## Suit Case

Premium  
No. 297

Free with  
an order  
for only  
\$9.50  
worth of  
our Goods

A Suit Case is something that almost everybody wants and has occasion to use very often now-a-days.



This case is extra large, being 24 inches in length. It is covered entirely with genuine leather, very heavy and strong, while all the corners are reinforced with extra strong and heavy cowhide, as shown in the illustration. The color is a very rich looking brown olive. Inside, this case is lined with the best fancy colored linen. It is fitted inside with shirt fold and four straps, as shown in the picture. The frame is steel, very strong and practically indestructible. The lock, catches and rivets are all of solid cast brass and give the case a very handsome appearance. The handle is what is popularly known as the "Vienna" style and is very large, well made and comfortable. With ordinary care this suit case will last for many years and should not be confused for a moment with the many cheap cloth or imitation leather suit cases at present on the market which do not look well at the start and will not at the best wear more than a few months. A genuine leather suit case like this retails anywhere for \$10.00.

## Ladies' "Cravanette" Rain Coat

Premium No. 298

Free  
with  
an  
order  
for  
only  
\$15.50  
worth  
of  
our  
goods



This beautiful Ladies' Rain Coat is made from the celebrated "Cravanette" cloth chemically treated, which renders the garment non-absorbant, perfectly odorless and water shedding, while at the same time it is porous to the air. It is very light in weight while at the same time it is warm and silky in appearance. Another good feature of this garment is that it is moth proof. This illustration shows the very latest and most up-to-date design. No more practically stylish or comfortable garment has ever been devised. It is suitable and comfortable in either rain or shine. In colors we give the choice of dark oxford gray or caster tan. It comes in the usual sizes, 54 to 62 inches in length. When ordering be sure and give the exact bust measurement and the length from collar to bottom of skirt, holding in at the waist. This will insure a perfect fit.

## Men's "Cravenette" Rain Coat

Premium No. 299



Same as Premium No. 298, excepting that material is somewhat heavier in texture, which makes it an exceptionally comfortable and durable garment. This coat is absolutely tailor-made in every respect and is stylish, nobby and up-to-date in every particular. We guarantee it, as well as the ladies' style, to give absolute satisfaction to the wearer, or to take them back if such is not the case. These coats are regularly sold even in the large department stores in the larger cities, which are famous for cheap prices, at from \$15 to \$18, consequently our customers will recognize the wonderful value of these offers that we are making. In color the men's garment comes in a dark Oxford gray shade only. We can furnish all the usual lengths, which are regulated by the chest measurements. These measurements range as follows: 32, 34, 36, 38, 40 and 42 inches.

When ordering be sure and give your correct chest measurements.

Free with an order for only \$15.50  
worth of our goods



## Ladies' Dress Shoes

These elegant Ladies' Dress Shoes are made in the very latest style, in what is popularly known as the Tuxedo cut, from vici kid, which makes the handsomest, dressiest and easiest shoe yet discovered. The vamp is artistically perforated and the top is dull calf, fair stitched, patent leather tip and lace style. Worth \$4.00 in any shoe store in the country.

**PREMIUM No. 300.** One pair free with an order for only \$4.50 worth of our goods.

**PREMIUM No. 301.** Two pair (the same or different sizes) free with an order for only \$8.00 worth of our goods.



## Ladies' Walking Shoes

These shoes are unusually strong and serviceable, while at the same time they are neat and dressy enough for every-day wear. They are particularly adapted for women having much walking to do or for winter wear. They are made of the best selected box calf, full quarter medium heel, tip and lace. Sold everywhere from \$3.50 to \$4.00.

**PREMIUM No. 302.** One pair free with an order for only \$4.00 worth of our goods.

**PREMIUM No. 303.** Two pair (the same or different sizes) free with an order for only \$7.50 worth of our goods.

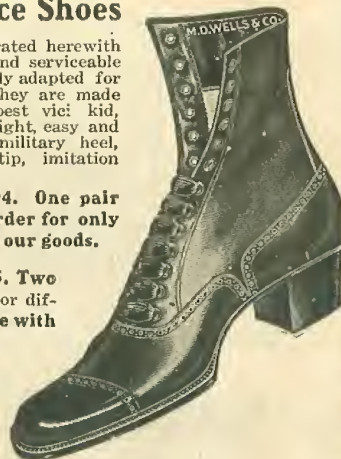


## Ladies' Lace Shoes

The shoes illustrated herewith are very stylish and serviceable and are particularly adapted for summer wear. They are made from the very best vici kid, which is dressy, light, easy and will wear well; military heel, patent leather tip, imitation turned, lace style.

**PREMIUM No. 304.** One pair free with an order for only \$4.00 worth of our goods.

**PREMIUM No. 305.** Two pair (the same or different sizes) free with an order for only \$7.50 worth of our goods.



## Men's Lace Shoes



This illustration shows an elegant, stylish, strong and serviceable men's shoe, made from the best selected box calf in the very latest fashion. Neat and attractive tip, fair stitched and guaranteed to give the best wear and satisfaction. This shoe is never sold anywhere for less than \$4.00.

**PREMIUM No. 306.** One pair free with an order for only \$4.50 worth of our goods.

**PREMIUM No. 307.** Two pair (the same or different sizes) free with an order for only \$8.50 worth of our goods.

**NOTE.**—As illustrated, we furnish the men's shoes in all reasonable sizes; the ladies' in sizes 3 to 9 on AA to F last; and the boys' shoes in 2 to 5½ size.

When ordering shoes, kindly be sure and give your correct size, as owing to the remarkably low offers we make on them we cannot exchange them except at our customer's expense. When shoes are desired as a premium, cash in full should always be sent with the order, and then they can be packed neatly and carefully along with goods, thus saving you any extra and unnecessary expense in the way of express charges on your shoes alone later.

## Boys' Shoes

The boys' shoes illustrated herewith are made from the very best selected box calf, unusually strong so as to stand the great wear that boys usually give their shoes. They are stylish and up-to-date in every respect. We guarantee them to give absolute satisfaction in regard to fit, style and wearing qualities. The vamp is neatly and attractively perforated. The tip is



also of a neat and attractive design, fair stitched.

**PREMIUM No. 308.** One pair free with an order for only \$3.50 worth of our goods.

**PREMIUM No. 309.** Two pair (the same or different sizes) free with an order for only \$6.50 worth of our goods.





**Boys' Sailor Blouse Suit**

Premium No. 310

This handsome, stylish, up-to-date little suit is made from an all-wool heavy navy blue worsted serge with a large collar and shield, embroidered with black silk braid and stitched throughout with silk. Comes in sizes suitable for boys of from 3 to 8 years of age.

**Free with an order for only \$6.50 worth of our goods**



**Boys' Two-Piece Norfolk Suit**

Premium No. 311

This Boys' Two-Piece Norfolk Suit is made from a heavy all-wool navy blue worsted serge, or when preferred, from a good wearing fabric made from worsted spun yarn, guaranteed not to fade, in fancy mixtures. The coat is well lined and is made with pleats in front and back and a belt, as shown in the picture. This style of suit is very popular, becoming and fashionable for little fellows of from 3 to 10 years of age.

**Free with an order for only \$7.50 worth of our goods**



**Boys' Double Breasted Two-Piece Suit**

Premium No. 312

This picture illustrates a splendid Boy's double breasted two-piece Suit made from an all wool heavy navy blue worsted serge, or if desired in preference to the navy blue serge in a fancy mixed worsted spun yarn, a splendid wearing fabric guaranteed not to fade. The coat is well lined and the seams are all protected against ripping. Comes in sizes suitable for boys of from 7 to 15 years of age.

**Free with an order for \$7.50 worth of Goods**



**Boys' Three-Piece Knee Pant Suit**

Premium No. 313

This elegant Boy's three-piece Knee Pant Suit is made from a fancy mixed worsted spun yarn fabric, guaranteed not to fade and to have the highest wearing qualities. It can be furnished if preferred in an all wool navy blue worsted serge. The suit consists of a single breasted coat, vest, and knee pants, well and carefully made and strongly sewed. The coat is well lined and has felled seams stitched with silk. This suit is just the thing for larger boys of from 8 to 16 years of age.

**Free with an order for only \$8.50 worth of our goods**



**Boys' Overcoat**

Premium No. 314

This handsome stylish Boy's Overcoat is made from an all wool Kersey in either fancy mixed stripes or plain black and blue Melton with velvet collar, well made and lined throughout. A good warm, comfortable and durable garment. Comes in sizes suitable for boys of from 7 to 15 years of age.

**Free with an order for only \$9.50 worth of our goods**



## Stevens' "Maynard Jr." Rifle Premium No. 315

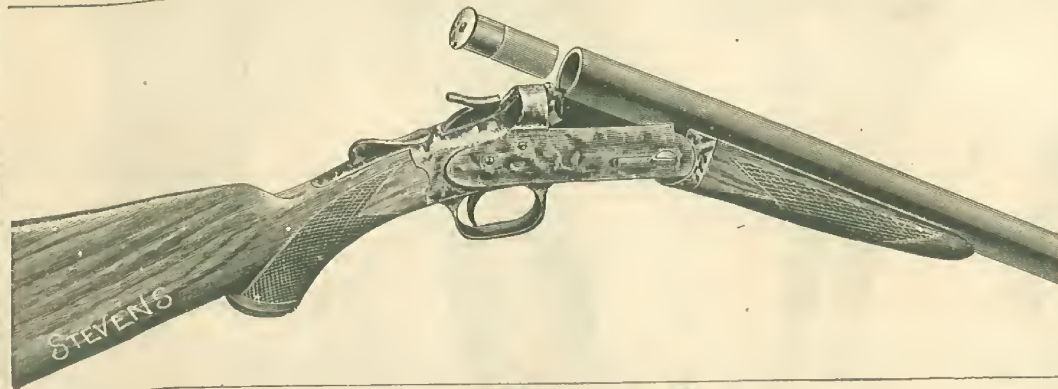


This rifle is made by the famous firm of J. Stevens Co., probably the best and most favorably known fire arm manufacturers in this country. This, together with the fact that we guarantee this rifle fully and recommend it unreservedly to our customers ourselves, should make you feel sure that you will be satisfied with it. The general description and specifications are as follows: 22-caliber for 22-short rim fire cartridges, bullet breech caps, 18-in. fire blued steel half octagon barrel, accurately bored and rifled, blued steel frame and mountings, Maynard lever action, open front and reversible sights, walnut stock and fore-end; hinged fore-end, blued steel butt plate, weighs 2 3/4 lbs. Just the rifle for target practice and for hunting small game, such as rabbits, squirrels, etc.

Free with an order for only \$6.50 worth of our goods

## Stevens' Single Barrel Shot Gun

Premium No. 316

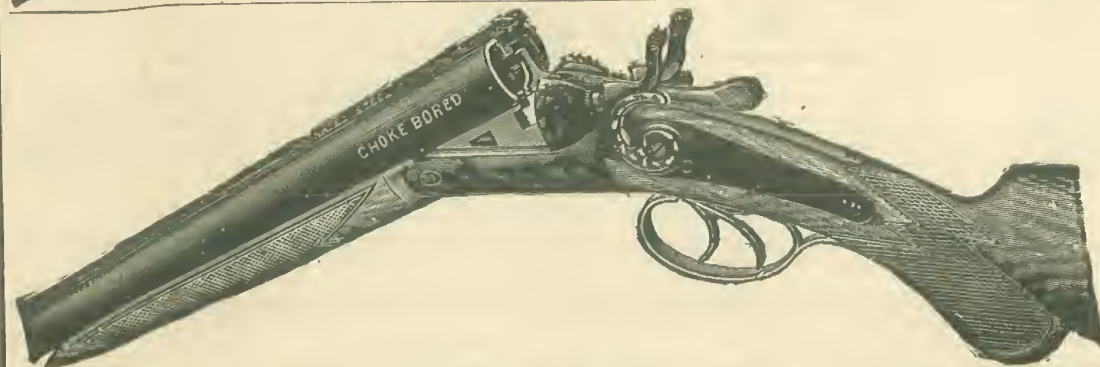


To those who are acquainted with fire arms, the name of "J. Stevens Co.," the makers of the gun illustrated and described herewith, stands for all that is best in shot gun manufacture and assures them that this gun is perfect in every respect and equal to any gun made at any price. The principal points of merit and specifications are as follows: 12 gauge, 28 or 30 inch barrel (as desired), top snap, special electro blued steel barrel, choke bored case hardened frame and mounting, automatic shell ejector, low rebounding hammer, fine walnut stock, checkered pistol grip with rubber cap, checkered fore end attached to barrel and fitted with metal joint, fancy checkered rubber butt plate, weight about 6 3/4 lbs.; bored for nitro powder.

Free with an order for only \$9.50 worth of our goods

## Double Barrel Shot Gun

Premium No. 317



This is a magnificent Double Barrel Shot Gun, as handsome in construction, as simple, quick and perfect in action and as effective in results as any shot gun made, no matter at what price. The principal points of merit and specifications are as follows: 12 gauge, 30 or 32 inch barrels (as desired), top snap, twist finish, laminated steel barrels, left barrel, choke bored; right barrel, cylinder bored; matted extended rib, case hardened locks and mountings, rebounding back action locks, low circular hammer, nitro firing pins, checkered pistol grip, walnut stock, checkered patent fore end, fancy rubber butt plate, weight 7 1/4 to 8 1/2 lbs.

Free with an order for only \$16.50 worth of our goods



### Men's Genuine 20-year Gold Filled Watch.



Premium No. 318.

Above picture illustrates a magnificent men's 16-size, genuine 20-year, 14 karat gold filled open-faced watch, with genuine 7-jewelled Waltham movement, which is the best made; stem wind and set, depressed second hand, beautifully carved case, guaranteed absolutely for 20 years. Such a watch as this cannot be purchased in any retail store for less than \$20.00.

**Free with an order for only \$17.50 worth of our goods.**

### Men's Genuine 10-year Gold Filled Hunting Case Watch.



Premium No. 319.

Genuine American movement, dust proof Case guaranteed fully for ten years; 7 jewels. Warranted to keep accurate time. This is a magnificent watch, and with ordinary care will last a lifetime. Worth \$12.50 to \$15.00. A watch that any gentleman would be proud to own.

**Free with an order for only \$9.50 worth of our goods.**

### Ladies' 20-year Gold Filled Hunting Case Watch.

Premium No. 320.

Fitted with genuine Waltham or Elgin 7-jewelled movement which is the best made; case is 14-karat gold filled, very elaborately engraved and guaranteed fully in every part for 20 years; stem wind and set; a very rich looking and reliable watch; warranted to keep accurate time and last an ordinary lifetime. Worth \$17.50 to \$20.00 anywhere at retail.

**Free with an order for only \$18.50 worth of our goods.**



### Ladies' 10-year Gold Filled Hunting Case Watch.

Premium No. 321.

Genuine New York Standard movement, inside dust-proof cap, depressed second hand, stem wind and set, 7-jeweled movement, guaranteed fully for ten years. A beautiful watch and accurate timekeeper. Worth \$10.00.

**Free with an order for only \$9.50 worth of our goods.**





## Ladies' Gold and Enamel Chatelaine Watch Outfit

Premium No. 322



This picture represents a genuine 14 karat gold-filled enameled Chatelaine Watch, with a genuine 14 karat gold-filled fleur-de-lis pin to match, as shown in the picture. Genuine American jeweled movement, stem wind and stem set, enameled in green, blue or red, handsomely inlaid in different designs, porcelain dial, fully guaranteed for 15 years. Complete watch and pin put up in a handsome morocco plush-lined case, as illustrated, making an extraordinarily beautiful and complete outfit, which cannot be bought in any jewelry store for less than from \$17.50 to \$20.00.

**Complete outfit free with an order for only \$18.50 worth of our goods**

NOTE—In order to save space we merely show the indication of the lid or cover of this plush-lined case in which this outfit comes.

## Ladies' Watch Chain



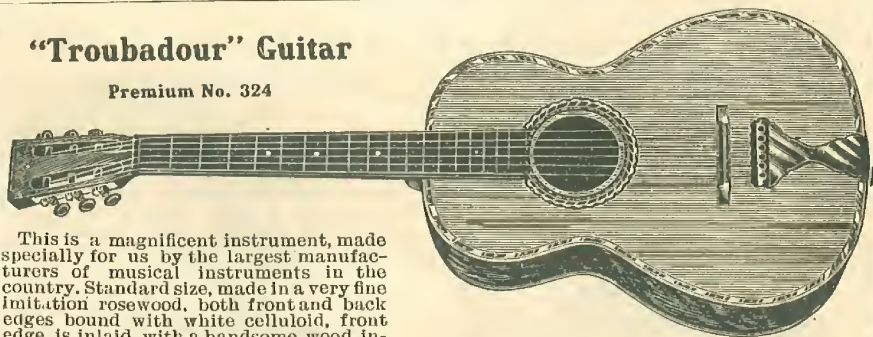
Premium No. 323

Gold filled, 24 in. long. Warranted to wear 10 years. Has handsome gold slide with assorted stones. Design as per cut, or other assorted patterns. Worth \$2.50

**Free with an order for only \$3.00 worth of our goods**

## "Troubadour" Guitar

Premium No. 324



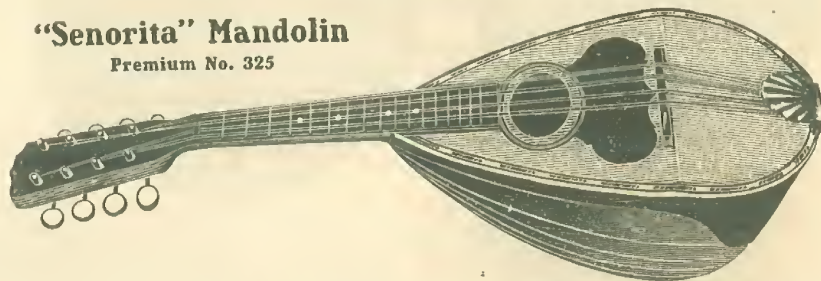
This is a magnificent instrument, made specially for us by the largest manufacturers of musical instruments in the country. Standard size, made in a very fine imitation rosewood, both front and back edges bound with white celluloid, front edge is inlaid with a handsome wood inlay. Fancy wood inlaid stripe in back, best quality white spruce top. Handsome wood inlaying around sound hole and edge of which is bound with white celluloid. Solid birch neck, ebony finger board inlaid with pearl position dots. The strings are perfectly adjusted to insure ease in playing. Best quality American patent head.

This instrument is very highly polished and perfectly finished throughout. Worth \$10.00 anywhere at retail.

**Free with an order for only \$9.50 worth of our goods**

## "Senorita" Mandolin

Premium No. 325



This beautiful, rich looking Mandolin is strictly first-class in workmanship and material. It is made of dark mahogany and has 20 ribs, with a black inlaid purfling between each rib, mahogany cap and side strips, white spruce top, the edge of which is bound with white celluloid and inlaid with handsome wood purfling, wood inlaid sound hole. The guard plate is of the latest design, being much larger than the ordinary, and serves as a protection for the instrument; it is made of celluloid, imitation ebony. The neck is of imitation mahogany, solid rosewood finger board inlaid with pearl position dots. Best American patent head.

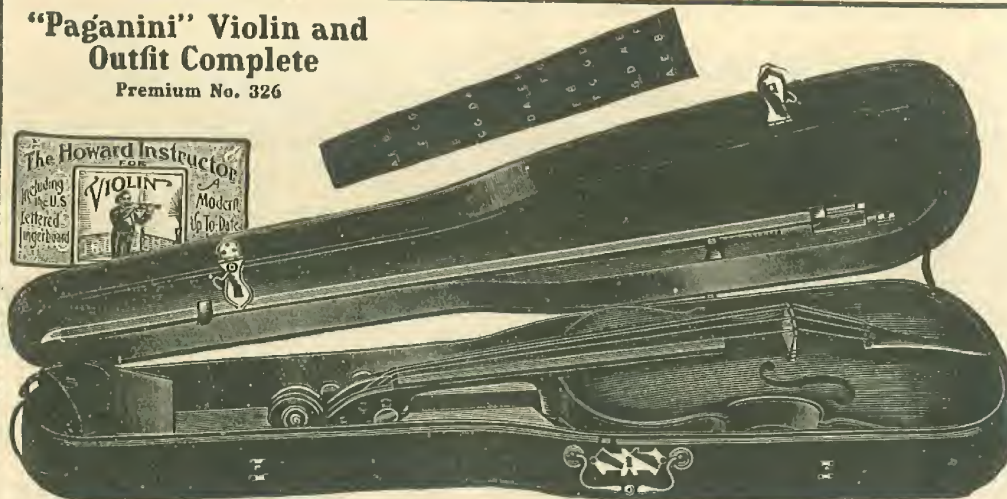
This instrument is very highly polished and the strings and finger board are perfectly adjusted, which insures ease in playing. Worth \$8.00 to \$10.00 at retail anywhere.

**Free with an order for only \$9.50 worth of our goods**



## "Paganini" Violin and Outfit Complete

Premium No. 326



These violins are expressly made for us by one of the greatest makers in Europe. They have a two-piece maple back, beautifully flamed. Top of resonant spruce, especially selected; reddish brown varnish, beautifully shaded, in imitation of an old violin. Neck and scroll are made of curly maple to correspond with the back and sides. The fingerboard, tailpiece and pegs are of best quality solid ebony. The value, complete with handsome bow, rosin, instruction book and case, is \$10.00 anywhere at retail.

**Free with an order for only \$9.50 worth of our goods**

Many of our agents write and ask us when they receive their premiums how we can possibly make such wonderful offers. That is our secret.

75



## Menze Piano Zither

Premium No. 328

The Menze Piano Zither is certainly the greatest musical discovery of the Twentieth Century. It is highly entertaining and instructive, as it comprises all the playing qualities of the regular zither. It is so constructed that any child, or the most unmusical person can master it in a very short time, and so simple is this wonderful instrument that we can guarantee that any person can play it without previous knowledge of music. It is called a Piano Zither, because it is built on the style of a piano, having a key board similar to a piano and having a piano action. The beauty about this instrument is that it does away with the picking of the strings and all the player has to do, is to strike the keys, the same as if she was striking the keys on a piano. It is highly finished, richly ornamented, and has 21 keys on the key board, which is made of hardwood, finished in white enamel, making the instrument very attractive. This instrument has 30 strings, besides 3 chords, which contains 12 strings. Size, 22 in. long and 14 in. wide. A music stand and complete instruction book is furnished **free** with every instrument. Get one of these wonderful instruments at once **free** and be no longer without sweet and beautiful music in your home, no matter whether you are musical or not.

**Free with an order for only \$9.50 worth of our goods**

## The "Challenge" Accordeon

Premium No. 327

The "Challenge" Accordeon is just the right size for a lady, and yet possesses better tone and qualities than many larger instruments. It is specially made for us by one of the most favorably known and largest musical instrument makers in this country, and its appearance is very neat. It is imitation oak, and has carved moulding and keys, broad reeds, nickel corners and clasps, double bellows and flannel lined leather straps. It has 10 keys, 2 stops and two sets reeds. Each comes neatly packed in a pasteboard box. Worth \$5.00 to \$6.00 at retail.

**Free with an order for only \$6.50 worth of our goods**





We Offer Nothing but the Genuine

**WM. A. ROGERS** — 

Highest Grade Silver Plated Ware.

**"WM. A. ROGERS" 26-PIECE SILVERWARE SET. Premium No. 329.**

*Our Famous Offer of 26 Pieces Wm. A. Rogers' finest quality silver plated ware. Forks, Spoons, Butter Knife and Sugar Shell are extra heavy silver plated on 21 per cent. silver nickel, a metal which in appearance is the same as silver, besides being very strong, makes it superior to anything on the market and will wear a lifetime.*

*The manufacturers' original guarantee accompanies each set.*

**COMPARE THIS  
WONDERFUL OFFER  
WITH THAT MADE BY  
ANY OTHER FIRM.**

Set consists of 6 Wm. A. Rogers' Dinner Knives, 6 Wm. A. Rogers' Dinner Forks, 6 Wm. A. Rogers' Tea Spoons, 6 Wm. A. Rogers' Dessert Spoons, 1 Butter Knife and 1 Sugar Shell.



Carleton  
Pattern.

*The Wm. A. Rogers' Knives are extra heavy silver triple plated on the finest quality crucible steel, and will strip 12 dwts. pure silver to the dozen. We aim in selecting our premiums to get the very best that can be had, and in offering this handsome well known brand to our trade we know it will be appreciated.*

Dinner Knives are	9½ in.	long
Dinner Forks	7½ "	"
Table Spoons	7½ "	"
Tea Spoons	6 "	"
Sugar Shell	6 "	"
Butter Knives	7¼ "	"

*Remember these are the genuine Wm. A. Rogers' silver plated ware that cannot be told from sterling silver and will wear much better*

**THIS COMPLETE SET OF 26 PIECES FREE WITH AN ORDER FOR ONLY \$9.50 WORTH OF OUR GOODS.**



**"Wm. A. Rogers" 4-Piece Tea Set Premium No. 330**



This "Wm. A. Rogers" 4-piece Tea Set, consisting of tea or coffee pot, sugar bowl, cream pitcher and spoon holder, forms one of our most attractive and popular offers. Each piece is of quadruple plate with the latest up-to-date satin finish. The raised, carved floral decorations are very elaborate and beautiful as can be seen to some extent from the picture. The capacity of the tea pot is  $6\frac{1}{2}$  pints. The cream pitcher and spoon holder are gold lined. This set comes in a beautiful silk-lined leatherette case, just as shown in the illustration. Some idea of the size and massiveness of this set can be obtained from the fact that the size of the case is 16 inches square by 8 inches high.

**Free with an order for only \$12.50 worth of our goods**

**"Wm. A. Rogers" 31-Piece Tea Set Premium No. 332**

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This is a genuine "Wm. A. Rogers" beaded pattern solid silver nickel combination Tea Set of 31 pieces, made up as follows: 6 teaspoons, 6 tablespoons, 6 dinner forks, 6 dinner knives, 1 butter knife, 1 sugar shell, 1 pair of pepper and salt shakers, and a three-piece stag horn handle, 9-inch blade carving set. These are put up in a fine silk-lined, handsome leatherette case, exactly like cut. "Wm. A. Rogers" solid silver nickel goods are not silver-plated, but are made from a pure white metal throughout that will wear a lifetime and that this famous firm guarantees to give entire satisfaction. We recommend this set to those wanting something less expensive than the regular "Wm. A. Rogers" silver-plated ware, but equally as attractive and durable. **Free with an order for only \$9.50 worth of our goods.**

**PREMIUM No. 331.** Same as Premium No. 330, but includes a butter dish and syrup pitcher to match—6 pieces in all. **Free with an order for only \$18.50 worth of our goods.**



Get One of These Superbly Beautiful Silver Sets, and be the Wonder and Envy of all Your Friends and Neighbors. Do it now!

## Genuine "Wm. A. Rogers" Silver Tea or Coffee Set "Wm. A. Rogers" 26-Piece Combination Silverware Set

Premium No. 333

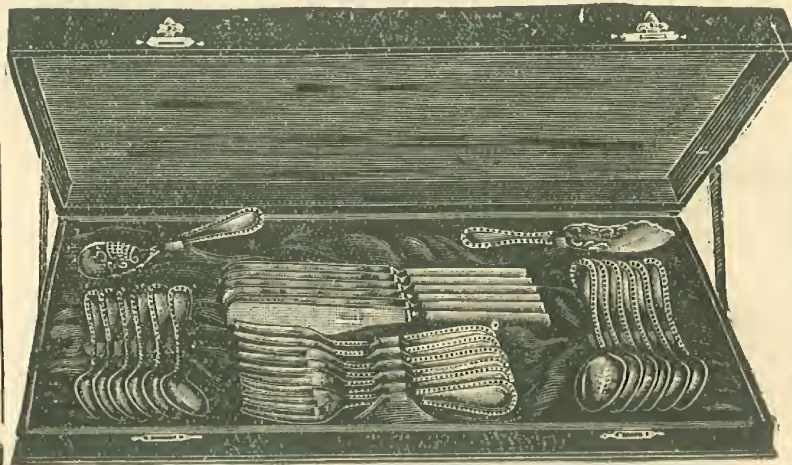
Premium No. 335



Free with an order for only \$16.50 worth of our goods



This handsome "Wm. A. Rogers" set consists of 1 Tea or Coffee Pot 7 inches high, quadruple silver-plated on hard white metal, satin finished, beautifully engraved and finished with embossed spout and handle. Sugar Bowl is 5¼ inches high. Spoon Holder is handsomely gold lined and finished, 4¼-inch high. Cream Pitcher is 4½ inches high, beautifully gold lined and engraved. This is the finest quality quadruple plate that can be had, and every piece bears the name of Wm. A. Rogers, with the horseshoe trademark. Will wear a lifetime and would retail at \$20.00 anywhere. **NOTE.**—When our customers so desire we can furnish in addition to above four pieces a Butter Dish and Syrup Pitcher. This makes a very complete six-piece set, our offer on which is as follows: **PREMIUM No. 334. Free with an order for only \$19.50 worth of our goods.**

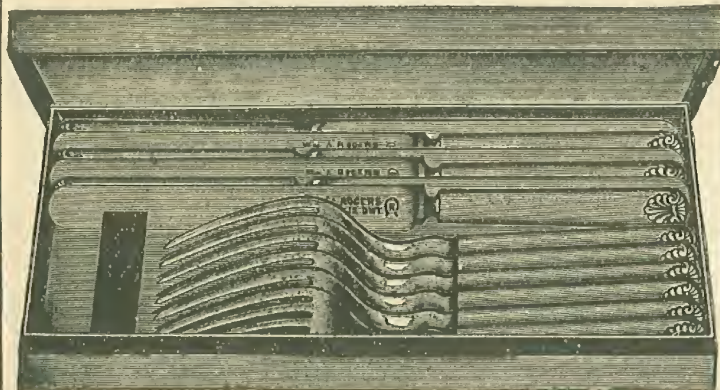


This beautiful 26-piece "Wm. A. Rogers" Combination Silverware Set consists of 6 Tea Spoons, 6 Table Spoons, 6 Dinner Forks, 6 Dinner Knives, 1 Butter Knife and 1 Sugar Shell. The knives are triple silver plated on the finest quality crucible steel, and are all stamped with the trademark "W. R." The spoons, forks, butter knife and sugar shell are made of the very finest "W. A. R." silver nickel, looks like silver, wears like silver, and always remains the same. This set comes in the very latest beaded pattern, and is put up in a large, handsome, fancy silk velvet case, as illustrated. A set of silverware like this, in such a handsome case, is retailed everywhere at \$10.00.

**Free with an order for only \$9.50 worth of our goods**

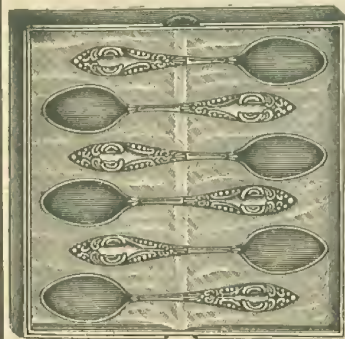


## Genuine "Wm. A. Rogers" 12-Piece Knife and Fork Set Premium No. 336



This handsome, genuine "Wm. A. Rogers" set of Knives and Forks consists of six knives and six forks, as illustrated in the cut. The knives are extra heavy triple silver-plated on the best quality crucible steel, and will strip 12 dwts. pure silver to the dozen. The forks are heavy silver-plated on 21 per cent nickel silver, and will strip 12 dwts. pure silver to the dozen. Manufacturers' original guarantee accompanies each set. A set like this retails regularly at \$8.00.

**Free with an order for only \$6.50 worth of our goods**



## Wm. A. Rogers Six-Piece Tea-Spoon Set



Premium No. 338

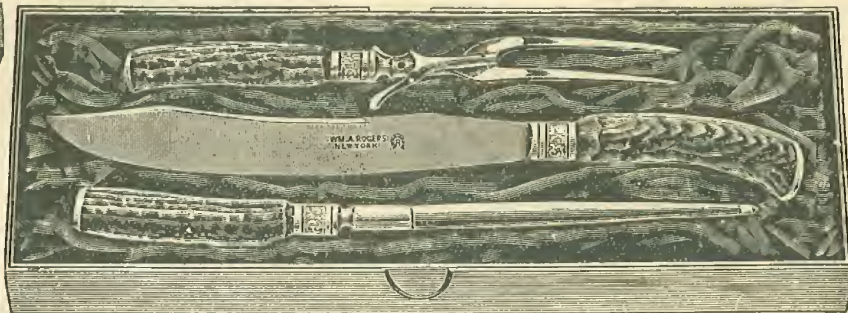
A genuine "Wm. A. Roger" 6-piece set, Rhinebeck Tea Spoons, extra heavy silver-plated on 21 per cent nickel silver. Comes in a handsome lined case, as illustrated. A dainty and valuable premium easily earned. Makes an attractive present; every woman wants them.

**Free with an order for only \$3.50 worth of our goods**

## "Wm. A. Rogers" Carving Set

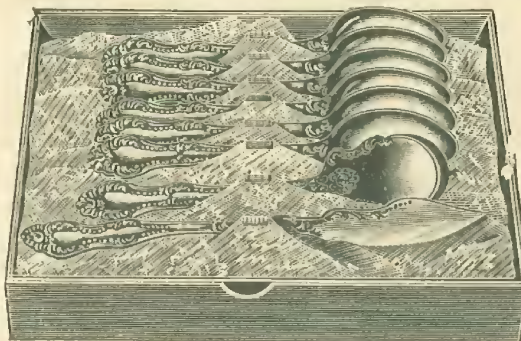


Premium No. 337



This is a genuine "Wm. A. Rogers" 3-Piece Stag Horn Handle Carving Set with 9-inch scimitar best swedged Turkish steel blade, handsomely mounted with fancy embossed silver-plated white metal ferrule. Set consists of Knife, Fork and Steel. Each set comes in a beautiful silk-lined box, Worth \$5.00 to \$6.00 at retail.

**Free with an order for only \$5.50 worth of our goods**



## "Wm. A. Rogers" 8-Piece Silver Tea-Spoon Set

Premium No. 339

**Free with an order for only \$4.00 worth of our goods**

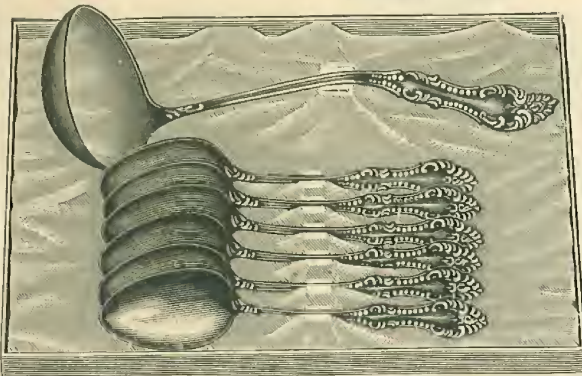
This "Wm. A. Rogers" 8-piece Combination Set consists of 6 Carlton pattern Tea Spoons and 1 each Butter Knife and Sugar Shell. This is the latest and most artistic design to be had. In fact, they are a regular sterling silver pattern, are extra heavy silver-plated on 21 per cent nickel silver, and will wear a life time. The manufacturers' original guarantee accompanies each set. Comes in handsome silk lined case.



NO HOME NEED BE POORLY FURNISHED ONCE WE GET IN TOUCH WITH IT. LET US HELP YOU

## "Wm. A. Rogers" Carlton Soup Set

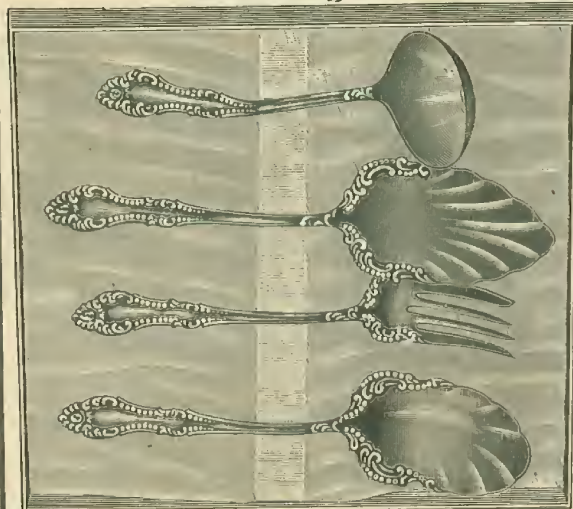
Premium No. 340.



This Soup Set, consisting of six tablespoons, and one soup ladle, length 12 inches—is also of the genuine "Wm. A. Rogers" make. It is what is known as the Carlton pattern, very handsome and up-to-date. We have described the qualities of this Wm. Rogers ware so often on our other silverware premiums, and it is so well and favorably known that we need not say anything further in its praise here.

**Free with an order  
for only \$5.50  
worth of our goods**

## "Wm. A. Rogers" 4-Piece Carlton Set



Premium No. 341

This set, like all our other silverware premiums, is of the genuine "Wm. A. Rogers," fully guaranteed quadruple plated ware. It consists of four odd pieces, as follows: Berry spoon, cold meat fork, pie knife and gravy ladle. Comes in a handsome silk-lined case, as shown in illustration. Makes a beautiful wedding, birthday, Christmas or anniversary gift.

**Free with an order  
for only \$5.50  
worth of our goods**

## Silver and Bohemian Glass, Berry or Fruit Dish

GUARANTEE STAMP.



All goods bearing my name and trademark are full quadruple plate on hard white metal, and are superior in finish and quality to any other similar makes on the market.



Premium No. 342

This is a genuine "Wm. A. Rogers" finest quality quadruple silver-plated Berry or Fruit Dish. It is the very latest pattern, and must be seen to be appreciated. It is 10½ inches long and 10½ inches high. The frame is quadruple silver-plated on hard white metal, and will wear a lifetime. With a fine imported Bohemian gold embossed ruby glass, as illustrated. Worth \$8.00 anywhere at retail.

**Free with an order for only \$6.50 worth of our goods**



In six years we have built up the largest business of the kind in the country, with one exception, passing firms that have been in business twenty years. Why?

# "VICTOR" TALKING MACHINE

Premium No. 343



"HIS MASTER'S VOICE"



attention than a clock. The complete outfit shown herewith includes a large 21-inch concert horn, three 7-inch and one ten-inch records made up of a selection of vocal and instrumental pieces, a large number of reproducing needles and all other necessary attachments.

Each of these instruments, including all attachments, are shipped very carefully packed, and we guarantee their safe delivery.

Extra records, when desired, can be purchased at regular list prices from, or through any good music store. The instrument cannot be purchased at retail anywhere for less than \$37.50, yet we give it

**Free with an order for only \$24.50 worth of our goods**

We herewith show the picture of, and attempt to describe, although no description can possibly do it justice, the celebrated Victor Talking Machine.

This wonderful machine and most remarkable invention of the 20th century, is well and favorably known and used by hundreds of thousands of people in almost every country of the world. The Victor Talking Machine sings everything, plays everything, and talks everything, just like the original voice or instrument. It is so perfect that it is often mistaken for actual talking, singing or playing even by persons accustomed to it. It is the greatest source of enjoyment and amusement in the home, or entertainment for friends or for public entertainment, either for pleasure or profit, ever discovered or known. No home now-a-days can afford to be without one of these remarkable instruments and the special offer we make on it herewith puts it easily within the reach of all.

This instrument comes in a dust-proof box made from selected and highly polished oak. The dust-proof feature insures one oiling lasting a year. The motor which runs the machine is so well planned and made that it will last a life time (barring an accident). It requires no more

**Please do not compare the "VICTOR" with any other Talking Machine made or offered you because there is no other make does compare with it in beauty or in vocal or instrumental reproducing qualities. Take no substitute for the "VICTOR."**





The above picture was made from a photograph of our new factory building just completed, containing 75,000 square feet of floor space.